

USACE ST. LOUIS DISTRICT 2024 SMALL BUSINESS INDUSTRY DAY

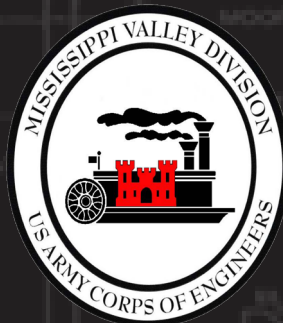
29 February 2024
9:00am – 5:00pm



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AGENDA – MORNING SESSION

2

- 9:00 – 9:10..... Opening Comments & Review of Agenda – **Kelsey Daniels** (Deputy, Small Business Programs)
- 9:10 – 9:30..... St. Louis District – **COL Andy Pannier** (MVS District Commander),
John Peukert (Deputy District Engineer for PPMD),
& **Kelsey Daniels** (Deputy, Small Business Programs)
- 9:30 – 9:50..... Memphis District – **Sherrie Cordi** (Deputy, Small Business Programs)
- 9:50 – 10:10..... APEX Accelerator General Overview - **Theresa Ebeler** (APEX Accelerator of WIU)
& **Brenda Henderson** (APEX Accelerator of SIU)
- 10:10 – 10:30..... Break
- 10:30 – 10:50..... Rock Island District – **Troy Robbins** (Deputy, Small Business Programs)
- 10:50 – 11:00..... EPA Region 5 – **Norvelle Merrill** (Small Business Utilization Specialist) - **Virtual**
- 11:00 – 11:20..... EPA Region 7 - **Jennifer Erickson** (Small Business Utilization Specialist) - **Virtual**
- 11:20 – 11:30..... Contractor Tips & Tricks - **Kelsey Daniels** (Deputy, Small Business Programs)
- 11:30 – 11:45..... Q&A / Closing Remarks
- 11:45 – 1:00..... Lunch Break



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AGENDA – AFTERNOON SESSION

Breakout Sessions

1:00 – 5:00..... Open Networking

1:00 – 2:00..... Small Business Administration (Gary Alexander) – SBA's 8(a) Program

2:00 – 3:00..... Senior Leadership Panel



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OPEN NETWORKING

Tables will be set up for the following:

St. Louis District

- **Operations (Lakes & Rivers)**
Adam Ramseyer/ Kyle Wiseman/ Star Loftus
- **Construction** – Tony Jones/ Eric Piel/ Caleb Linton
- **Engineering - AE**
FUSRAP Construction –
William Viehweg/ Susan Adams
- **FUSRAP Remediation Services**–
Phillip Moser/Kevin Slattery/ Lou Pattan
- **Geospatial Engineering** –
Keith Short/Ted Stanton
- **NESP Lock & Dam 25 Project** – Marilyn Lowe/
Jacob Prebianca/ Kate Leese
- **Ecosystem – UMRR & NESP & Meramec**–
Shane Simmons/ Brian Markert/ Matthew Vielhaber

Other District and Agencies

- **APEX Accelerators** –
- **Rock Island District** – Troy Robbins
- **Memphis District** – Sherrie Cordi



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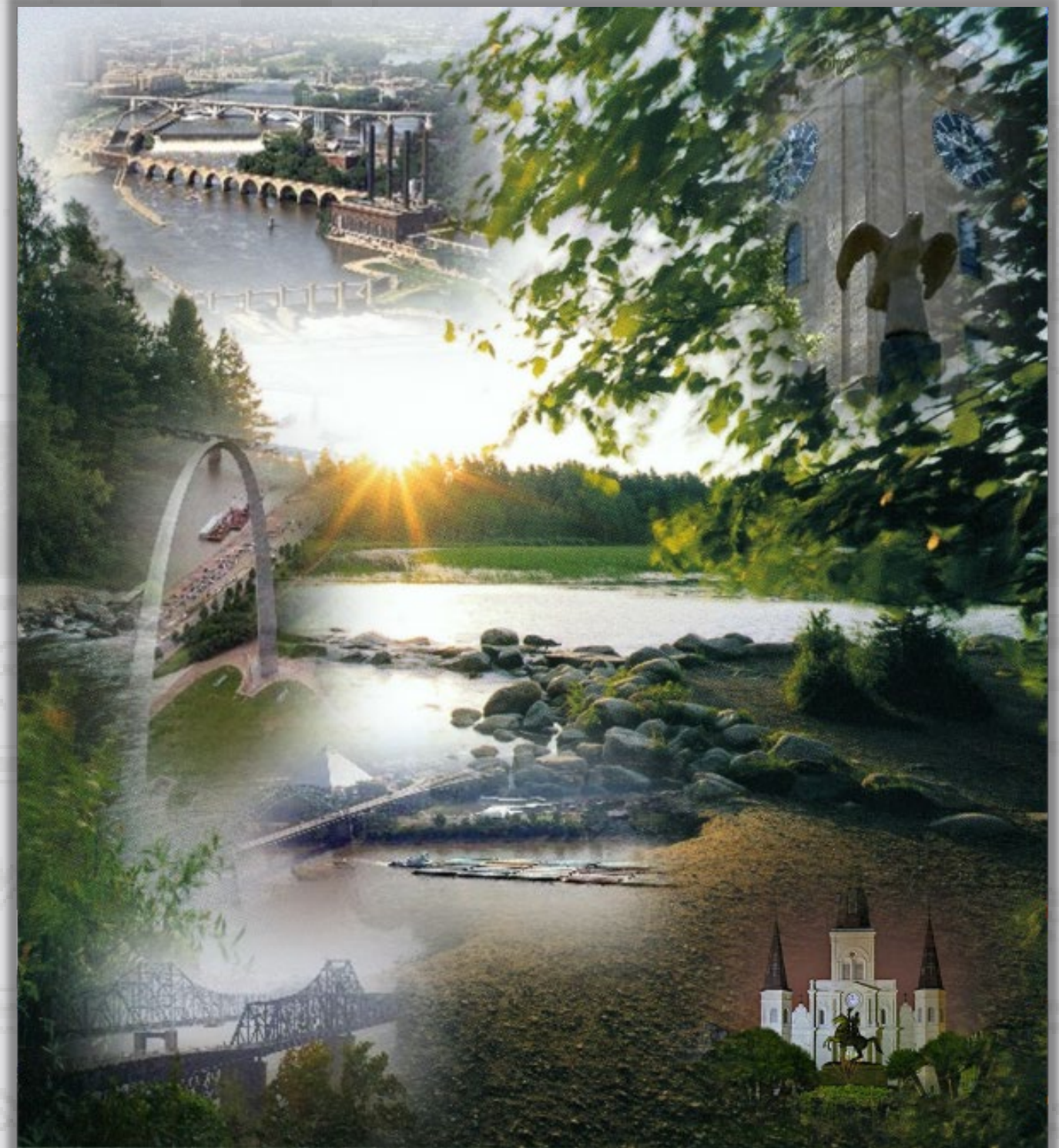
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US Army Corps Of Engineers St. Louis District (MVS) Overview

COL Andy Pannier
Commander & District Engineer
USACE – St. Louis District

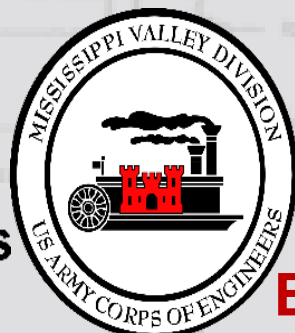
Mr. John Peukert
Chief, PPMD & Deputy District Engineer



As of: 10 Jan 24



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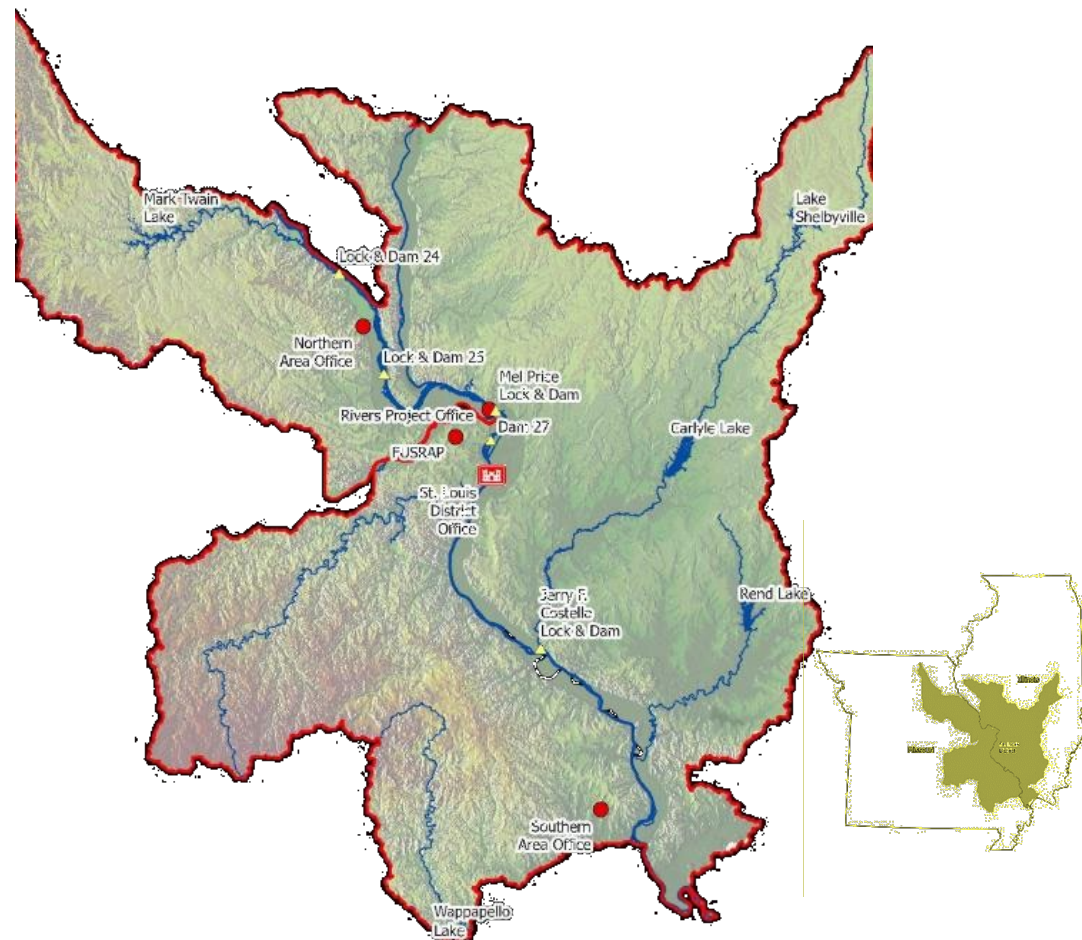
CUI



St. Louis District Mission – Value to the Nation

St. Louis District Corps of Engineers The Gateway to Excellence

Mission – Provide engineering & water resource solutions that improve safety, energize the economy, sustain the environment & enhance the quality of life for those we serve through expertise, innovation & partnerships.



Navigation

- 3 rivers
- 5 lock and dam sites
- 416 miles of navigable channel
- 110M tons of commodities transferred annually
- Saving more than \$1B a year

Flood Risk Management

- 74 levee systems with 93 levee segments
- 750 miles of levees
- 5 Corps lakes

Ecosystem Restoration

- 21,000 acres restored
- 10,000 acres in design & feasibility
- 6,700 acres of habitat under construction

Recreation

- 9.1M visitors per year
- 120,000 acres of fishing, boating, and swimming
- 49 recreational use areas

Hydropower

- 58 MW production capability
- 20,000 households supplied with electricity

FUSRAP

- 1.4M cubic yard of contaminated soil removed
- 415 properties remediated



More than 700 veterans
Trained at 6 labs
With more than 91%
Job and education placement
After graduation from the program!



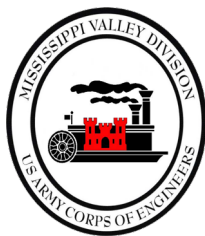
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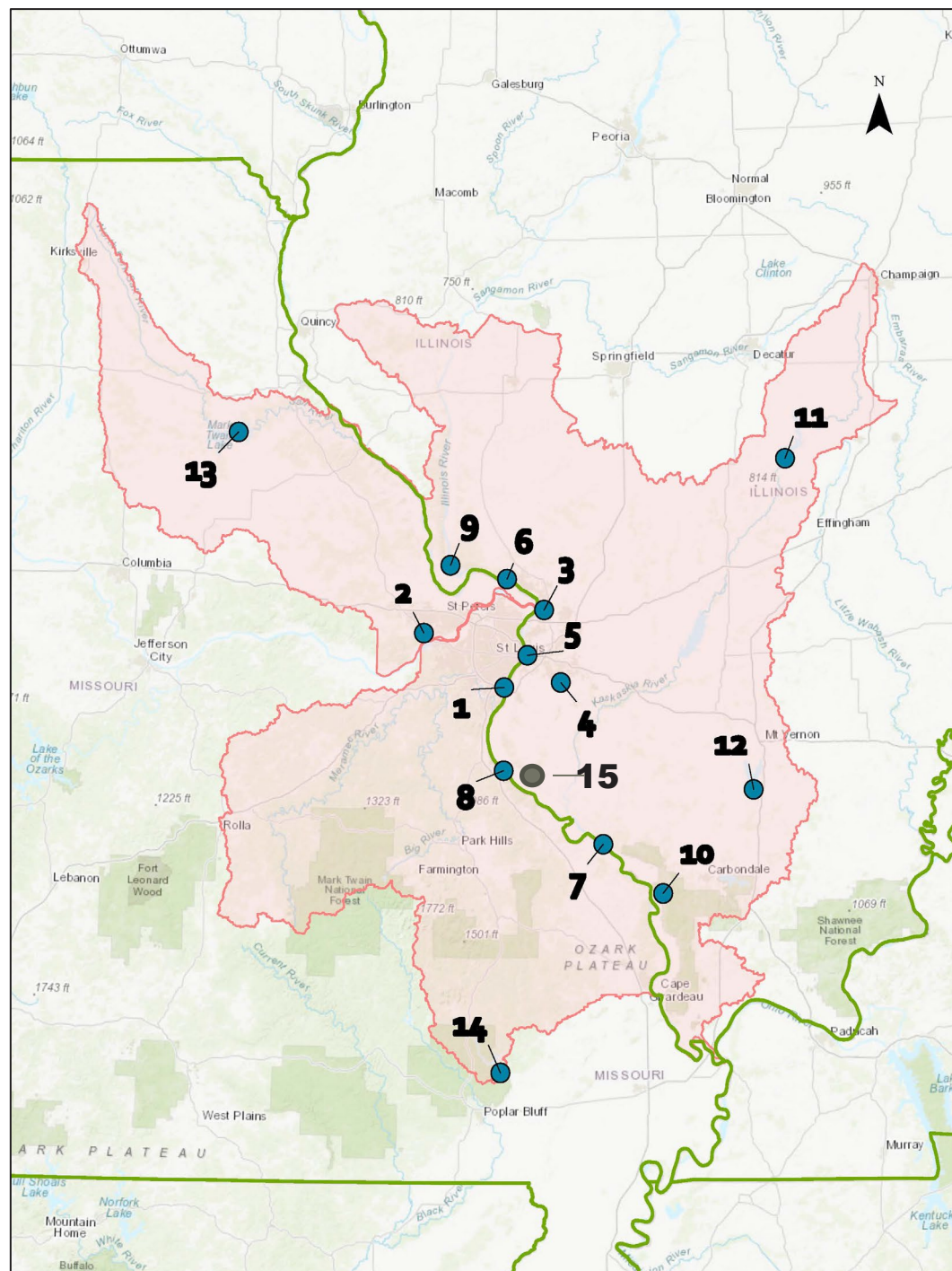


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FY24 St. Louis District (MVS) Budget

7



Appropriation	FY23 President's Budget	BIL*/DRSAA**	Total
Investigations	\$914K	\$83K	\$997K
Construction (including CAP)	\$23.7M	-	\$23.7M
Operations and Maintenance	\$176M	\$78.6M	\$254.6M
Mississippi Rivers and Tributaries	\$5M	-	\$5M
Regulatory	\$2.7M	-	\$2.7M
FUSRAP	\$35.5M	-	\$35.5M
Total	\$243.9M	\$78.7M	\$322.6M

*BIL – Bipartisan Infrastructure Law (Infrastructure Investment and Jobs Act), , 2022

** DRSAA – Disaster Relief Supplemental Appropriations Act, 2022



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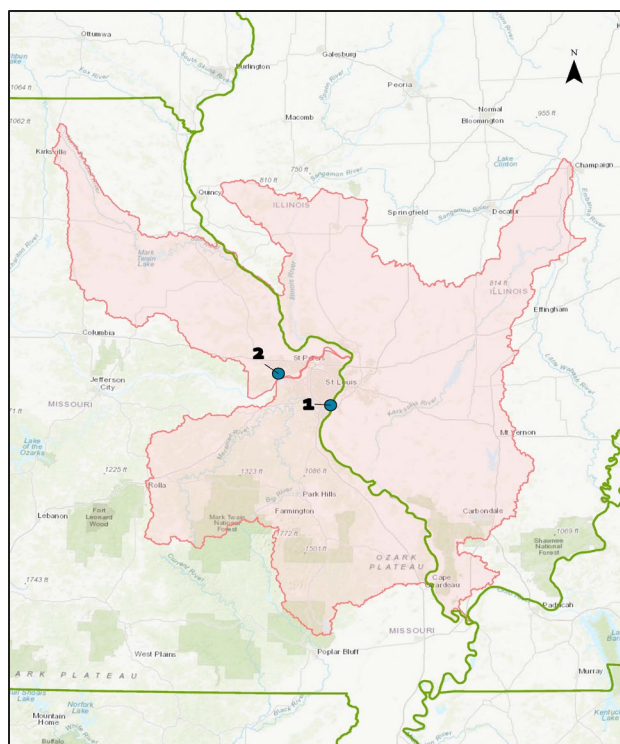


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St. Louis District (MVS) Project List Missouri

#	Opportunity	Location	NAICS	Project Type	Release Date (Qtr)	Anticipated Award Date	Cost Range	Acquisition Strategy	Award/IDV Type
1	VA Jefferson Barracks Cemetery Chapel Rehab	St. Louis County, MO	237990	Construction	2Q,FY24	2Q, FY24	\$1M-\$5M	Small Disabled Veteran Owned Business	Contract
2a	DOE – New Staff Parking Lot Construction	Weldon Springs, MO	238290	Construction	2Q,FY24	3Q,FY24	\$250k-\$500k	Small Business Set-Aside	FFP
2b	DOE – PSB Lab Building Demolition	Weldon Springs, MO	238910	Construction	2Q,FY24	3Q,FY24	\$500k-\$1M	Small Business Set-Aside	FFP
3	UMRR – Harlow Island Stage 1	Jefferson County, MO	238910	Construction	4Q, FY24	4Q, FY24	\$1M - \$10M	TBD	Contract
4	Combined Sewer Overflow Rehabilitations	St. Louis, MO	237110	Construction	4Q, FY24	1Q, FY25	\$1M - \$5M	TBD	FFP



Cemetery Chapel at Jefferson Barracks:
Rehabilitate Historic Chapel at Jefferson Barracks National Cemetery based on the Historic Structure Report which will apply the Secretary of the Interior Standards for Preservation and/or Restoration for the exterior and the Standards for Rehabilitation and/or Preservation for interior features.

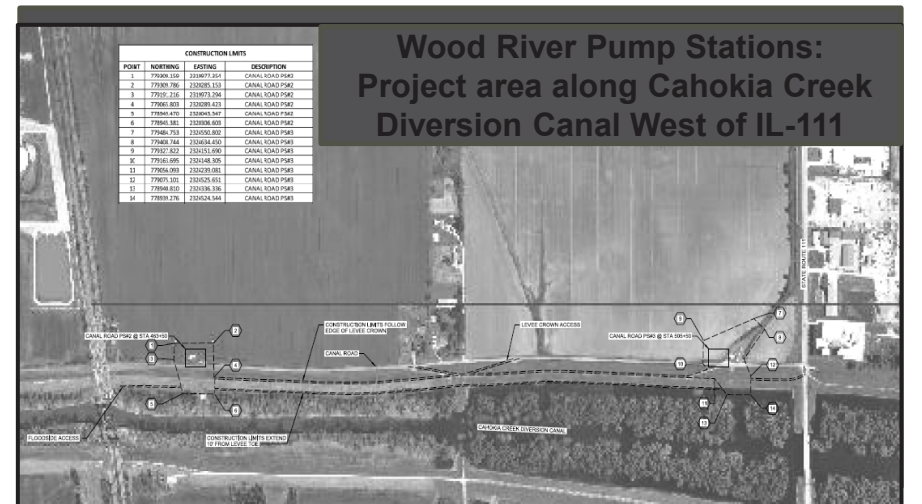
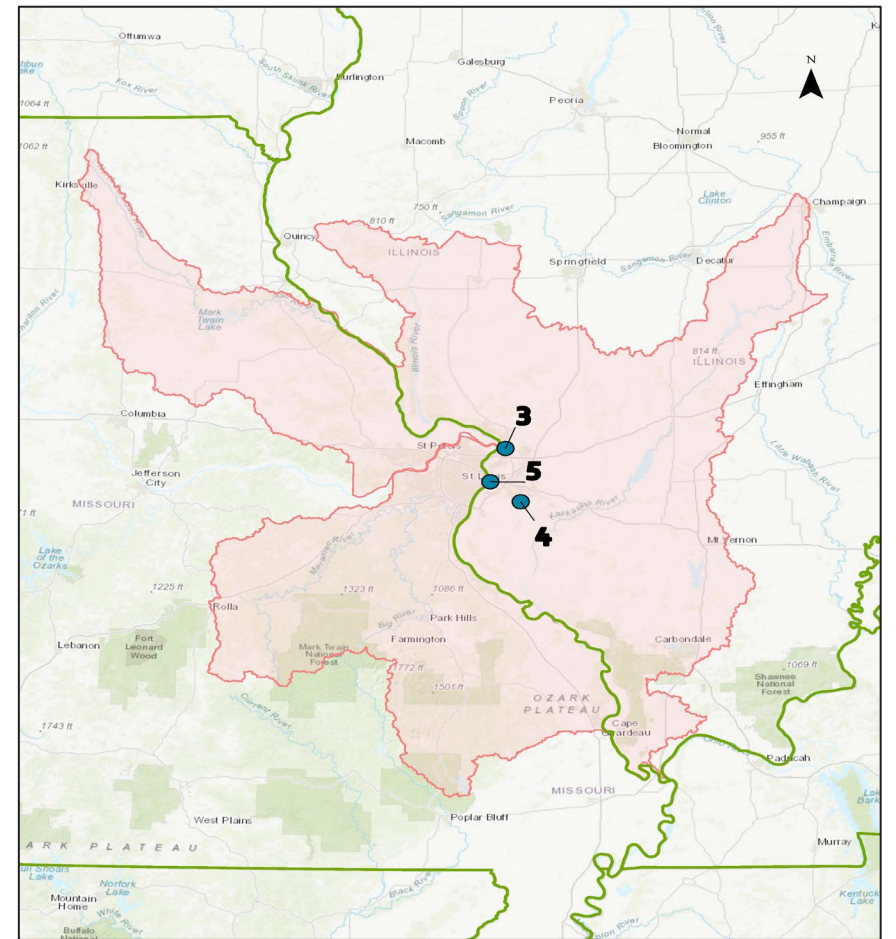


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St. Louis District (MVS) Project List Illinois

#	Opportunity	Location	NAICS	Release Date (Qtr)	Anticipated Award Date	Cost Range	Acquisition Strategy	Award /IDV Type
	Wood River Pump Station - Modification	Wood River, IL	237990	3Q,FY24	4Q,FY24	\$1M-\$5M	TBD	IFB
	Wood River Relief Well Package No. 3	Wood River, IL	237990	3Q, FY24	4Q, FY24	\$5M-\$10M	TBD	IFB
	ESTL DD BP 12 Ph2 Relief Wells	East St. Louis, IL	237990	3Q, FY25	4Q, FY25	\$10M-\$25M	TBD	TBD
	ESTL DD BP 14B Filter Blanket	East St. Louis, IL	237990	3Q, FY24	4Q, FY24	\$1M-\$5M	TBD	IFB



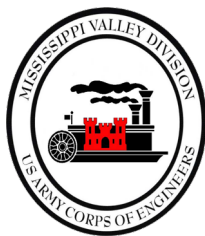
Mel Price Lock and Dam Under-Seepage



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St. Louis District (MVS) Project List Operations – Lakes and Rivers (Missouri & Illinois)

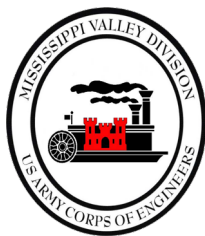
#	Opportunity	Location	NAICS	Release Date (Qtr)	Anticipated Award Date	Cost Range	Acquisition Strategy	Award/ID V Type
1	Carlyle Lake / JFC L&D – Dredging IDIQ	IL	237900	3Q, FY24	4Q, FY24	\$10M-\$25M	Small Business Set-Aside	IDIQ
2	Carlyle Lake / JFC L&D – Facility, Maintenance, Construction IDIQ	IL	237900	3Q, FY24	3Q, FY24	\$10M-\$25M	Small Business Set-Aside	IDIQ
3	Lake Shelbyville – Dredging	Shelbyville, IL	237900	3Q, FY24	4Q, FY24	\$5M-\$10M	Small Business Set-Aside	FFP Contract
4	Lake Shelbyville - Mowing	Shelbyville, IL	561730	4Q, FY24	1Q, FY25	\$1M-\$5M	Small Business Set-Aside	IDIQ
5	Mark Twain Lake – Facility, Maintenance, Construction IDIQ	Monroe City, MO	237900	3Q / 4Q, FY24	4Q, FY24 / 1Q, FY25	\$10M-\$25M	Small Business Set-Aside	IDIQ
6	Pesticide Spraying	MO	325320	2Q, FY24	2Q, FY24	\$1M-\$10M	Small Business Set-Aside	BPA



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St. Louis District (MVS) Project List Operations – Lakes and Rivers (Missouri & Illinois)

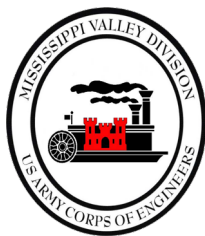
#	Opportunity	Location	NAICS	Release Date (Qtr)	Anticipated Award Date	Cost Range	Acquisition Strategy	Award/ID V Type
7	Rivers Project – Facility, Maintenance, Construction IDIQ	MO / IL	237900	3Q / 4Q, FY24	4Q, FY24 / 1Q, FY25	\$25M-\$100M	Small Business Set-Aside	IDIQ
8	Rivers Project – Floating Plant IDIQ	MO / IL	237900	3Q / 4Q, FY24	4Q, FY24 / 1Q, FY25	\$25M-\$100M	TBD	IDIQ
9	Rivers Project – Diving BPA	MO / IL	561990	3Q, FY24	4Q, FY24	\$1-\$1M	Small Business Set-Aside	BPA
10	Rivers Project – Load Handling Inspect & Training BPA	MO / IL	611519	3Q, FY24	4Q, FY24	\$1M-\$5M	TBD	BPA
11	Mel Price L&D – Direct Acting Cylinders	East Alton, IL	237900	3Q, FY24	4Q, FY24	\$5M-\$10M	TBD	FFP Contract
12	L&D 27 – Culvert Valve Drain Grouting	Granite City, IL	237900	3Q, FY24	4Q, FY24	\$1-\$1M	TBD	FFP Contract
13	Rend Lake – Facility, Maintenance, Construction IDIQ	Monroe City, MO	237900	3Q / 4Q, FY24	4Q, FY24 / 1Q, FY25	\$10M-\$25M	Small Business Set-Aside	IDIQ



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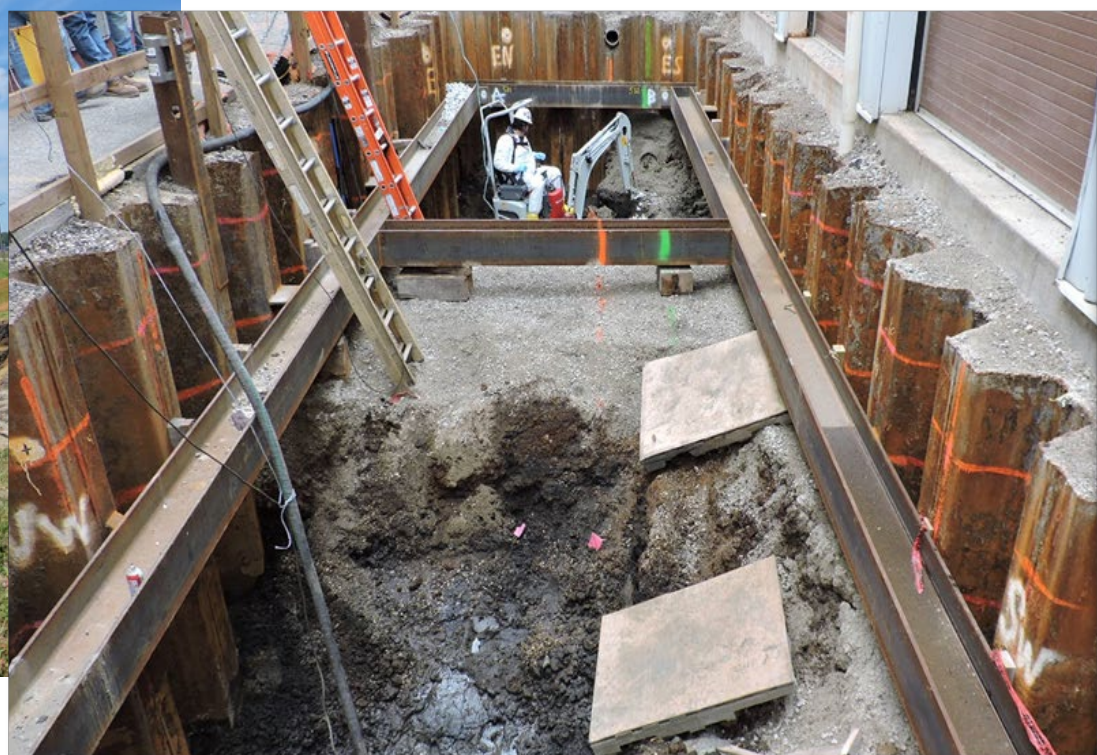
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St. Louis District (MVS) Project List

Formerly Utilized Sites Remedial Action Program (FUSRAP)

#	Opportunity	Location	NAICS	Release ate (Qtr)	Anticipated Award Date	Cost Range	Acquisition Strategy	Award/IDV Type
1	Hazardous, Toxic and Radioactive Waste (HTRW) Remediation Services for the FUSRAP St Louis Sites	North St. Louis County and St. Louis City	562910	Q3 FY24	Q4 FY24	\$98M	Best Value Tradeoff	SATOC/CPFF TOs
2	FUSRAP/HTRW Laboratory, Verification and Environmental Services	North St. Louis County, St. Louis City, and IA	562910	Q4 FY24	Q1 FY25	\$50M	Best Value Tradeoff	SATOC/CPFF
3	Hazardous, Toxic and Radioactive Waste (HTRW) Remediation Services for the Iowa Army Ammunition Plant (IAAAP)	Middletown, IA	562910	Q4 FY24	Q1 FY25	\$15M	TBD	SATOC





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St. Louis District (MVS) Project List Nationwide MATOC

#	Opportunity	Location	NAICS	Release ate (Qtr)	Anticipated Award Date	Cost Range	Acquisition Strategy	Award/IDV Type
1	Historic Preservation AE	Nationwide	TBD	Q3 FY24	Q2 FY25	TBD	Best Value Tradeoff	MATOC
2	Environmental Remediation Design AE	MO/IL	541330	Q3 FY 24	Q1 FY25	\$49.5M	TBD	MATOC



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Bipartisan Infrastructure Law (BIL)

Projected Projects - Missouri

Opportunity	Location	NAICS	Release Date (Qtr)	Anticipated Award Date	Cost Range	Acquisition Strategy	Award/IDV Type
NESP Lock & Dam 25 Expansion — Lock Bulkheads	Winfield, MO		1Q, FY24	2Q, FY24	\$10-20M	IFB	Contract
NESP Lock & Dam 25 Expansion — Downstream Guide Cell	Winfield, MO		1Q, FY25	1Q, FY25	\$10-20M	IFB	Contract



The NESP Lock and Dam 25 Expansion Project received \$732M in FY22 BIL funding. The new 1200 ft Lock Project consists of the following features:

- Design and construction of a new 1200 ft long drilled shaft-founded lock chamber to be constructed on the Downstream side of the existing auxiliary miter gate bay;
- Design and construction of a new Upstream ported guard wall approximately 1250 ft long;
- Design and construction of a Downstream Guard Wall approximately 650 ft long designed to block flow through the wall;
- Design and construction of a Downstream Guide Cell;
- Fabricated Lock Bulkheads; and
- Design and construction of new Facilities to support lock operations.



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Small Business Program – FY23

Achievement / Dollars Obligated	Small Business	Small Disadvantaged Business	Women Owned Small Business	Service Disabled Veteran Owned Small Business	HUBZone Small Business
Awarded Actions	668	284	220	47	46
Achievements	51.81%	25.16%	14.14%	3.18%	1.90%
Dollars Obligated	\$117,130,576	\$56,889,265	\$31,965,664	\$7,195,786	\$4,301,625

Total Actions: **858 for a total value of \$226,081,597**

Total Small Business Actions: **668 for a total value of \$117,130,576**

Small Business Program – Current FY24 Goals

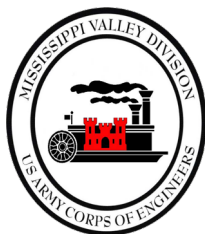
Achievement / Dollars Obligated	Small Business	Small Disadvantage Business	Women Owned Small Business	Service Disabled Veteran Owned Small Business	HUBZone Small Business
Current	51.00%	18.00%	14.00%	8.00%	8.00%
Current Stats (as of 14FEB)	81.40%	6.88%	18.39%	2.02%	2.04%



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FY23 – Top 5 NAICS Codes For Small Business

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Small Business \$ by Top NACIS Codes		
NAICS Codes	Description	SB \$
237990	Other Heavy and Civil Engineering Construction	\$12,334,752
541370	Surveying and Mapping (Except Geophysical) Services	\$25,602,550
541620	Environmental Consulting Services	\$5,933,936
541720	Research and Development in the Social Sciences and Humanities	\$6,245,132
562910	Remediation Services	\$39,935,557
Total		\$90,051,927

Small Disadvantage \$ by Top NACIS Codes		
NAICS Codes	Description	SDB \$
333618	Other Engine Equipment Manufacturing	\$3,275,712
541370	Surveying and Mapping (Except Geophysical) Services	\$6,112,980
561720	Janitorial Services	\$2,147,156
561990	All Other Support Services	\$2,859,304
562910	Remediation Services	\$27,704,582
Total		\$42,099,734



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FY23 – Top 5 NAICS Codes For Small Business

Service-Disabled Veteran Owned \$ by Top NACIS Codes		
NAICS Codes	Description	SDVOSB \$
238220	Plumbing, Heating, and Air-Conditioning Contractors	\$389,153
238320	Paining and Wall Covering Contractors	\$405,662
333618	Other Engine Equipment Manufacturing	\$3,275,712
333995	Fluid Power Cylinder and Actuator Manufacturing	\$1,295,832
561730	Landscaping Service	\$674,905
Total		\$6,041,264

Women Owned Small Business \$ by Top NACIS Codes		
NAICS Codes	Description	WOSB \$
324110	Petroleum Refineries	\$1,737,499
541380	Testing Laboratories and Services	\$2,109,750
541620	Environmental Consulting Services	\$6,130,419
541720	Research and Development in the Social Sciences and Humanities	\$6,245,132
562910	Remediation Services	\$10,190,041
Total		\$26,412,841



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FY23 – Top 5 NAICS Codes For Small Business

HubZone \$ by Top NACIS Codes		
NAICS Codes	Description	HubZone SB \$
213115	Support Activities for Nonmetallic Minerals (Except Fuels)	\$800,665
237990	Other Heavy & Civil Engineering Construction	\$458,640
238320	Painting and Wall Covering Contractors	\$405,662
541519	Other Computer Related Services	\$956
561990	All Other Support Services	\$2,849,454
Total		\$4,515,377



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Interested in Doing Business with Us

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MVS Points of Contact

COL Andy Pannier, District Commander

LTC Thomas "Jason" Sears, Deputy Commander

John Peukert, Chief, Programs and Project Mgt.
(314) 331-8012

Susan Wilson, Chief, Engineering-Construction Division
(314) 331-8202

Lou Dell'Orco, Chief, Operations Division
(314) 331-8100

Tony Jones, Chief, Construction Branch
(314) 331-8130

Aaron Sanford, Chief, Contracting Division
(314) 331-8500

Kelsey Daniels, Deputy of Small Business Programs
(314) 331-8181

1. Register in the System for Award Management database. <https://www.sam.gov>
It is MANDATORY that all vendors be registered under the SAM program.
2. Search Contract Opportunities by going to SAM and select:
 - Search → Any Words → **W912P9** for St. Louis
3. Complete the appropriate forms stated or provided in the synopsis or solicitation.
4. Visit the St. Louis District website in order to learn about the missions and the types of services/supplies we procure.
 - St. Louis District: <https://www.mvs.usace.army.mil/>
5. If you are a small or small disadvantaged business, call, email or visit the St. Louis District's Deputy for Small Business Programs to discuss your firm's capabilities, interest and capacities to perform.
 - kelsey.m.daniels@usace.army.mil, 314-331-8181



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FY24 Industry Outreach Events

Industry Outreach	Dates
SITE Infrastructure Expo	20 February 2024(St Charles Conv Center)
MVD-AGC Partnering Meeting	February 2024
Scott Field Post SAME Industry Day	17 April 2024
Rock Island Post SAME Industry Day	22 March 2024
St. Louis Industry Day	29 February 2024
Memphis District	20 February 2024
St. Paul District	TBD
Rock Island District	TBD
Vicksburg District	TBD
New Orleans District	27 March 2024



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ADDITIONAL INFORMATION

Small Business Office:

Email: dll-ceswldeputyforsmallbusiness@usace.army.mil

Website: <http://www.swl.usace.army.mil/Business-With-Us/Small-Business/>

Contracting Division Central Line: (501) 324-5720, Email: CESWL-IndustryDay@usace.army.mil

Website: <https://www.swl.usace.army.mil/Business-With-Us/Contracting/>

RESPOND to Sources Sought Notices / RFI's

Always update your SAM account www.sam.gov and Small Business Profile www.dsbs.sba.gov

Proposal retrieval and submission site changed to: **Procurement Integrated Enterprise Environment (PIEE)** <https://piee.eb.mil/>

DUN's Numbers are replaced with **UEI Number**

How to do Business with the Corps: <https://www.youtube.com/watch?v=yqRxf85MQaM>

Capability Briefings and Contracting Training are held on Tuesday mornings – by appointment only.

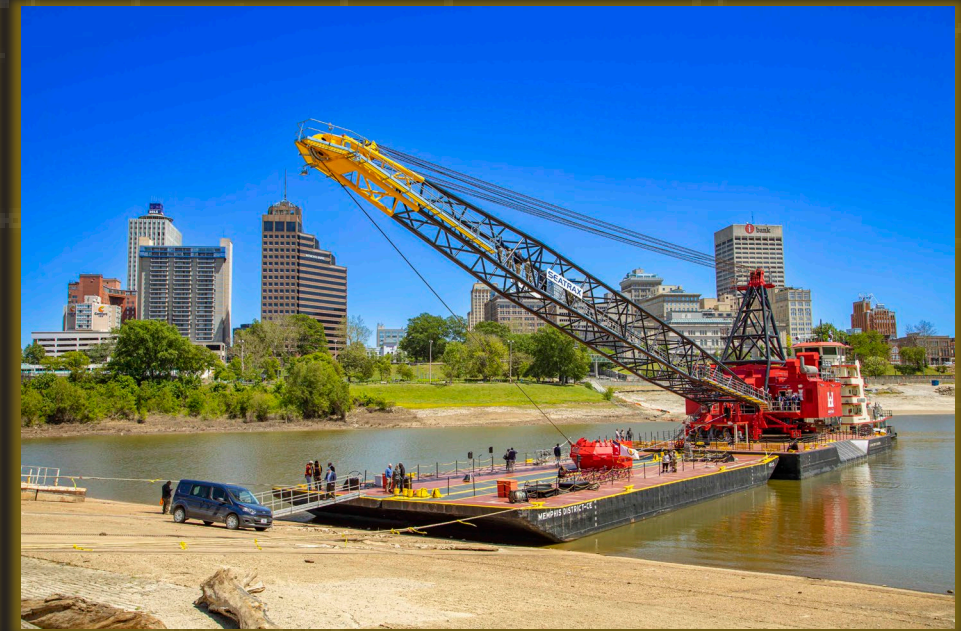
Why is this important? Vital to success of the District, educate and provide guidance to Small Business and Corps personnel and ensure all business entities can compete for USACE projects.

USACE MEMPHIS DISTRICT

St. Louis District
Small Business Industry Day

29 February 2024

Sherrie Cordi
Deputy, MVM OSBP



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MEMPHIS DISTRICT:

WHO WE ARE,

WHERE WE ARE,

AND

WHAT WE DO



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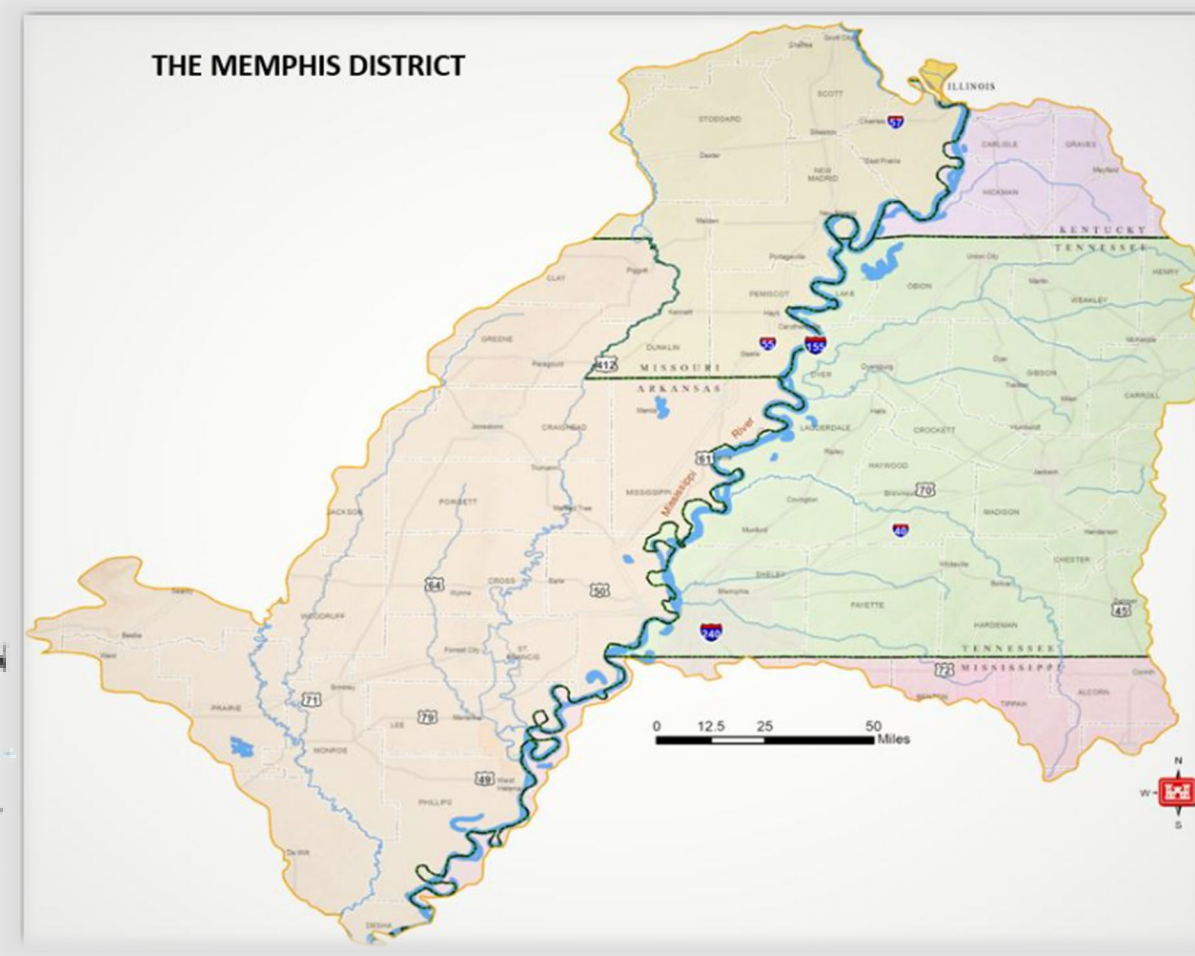
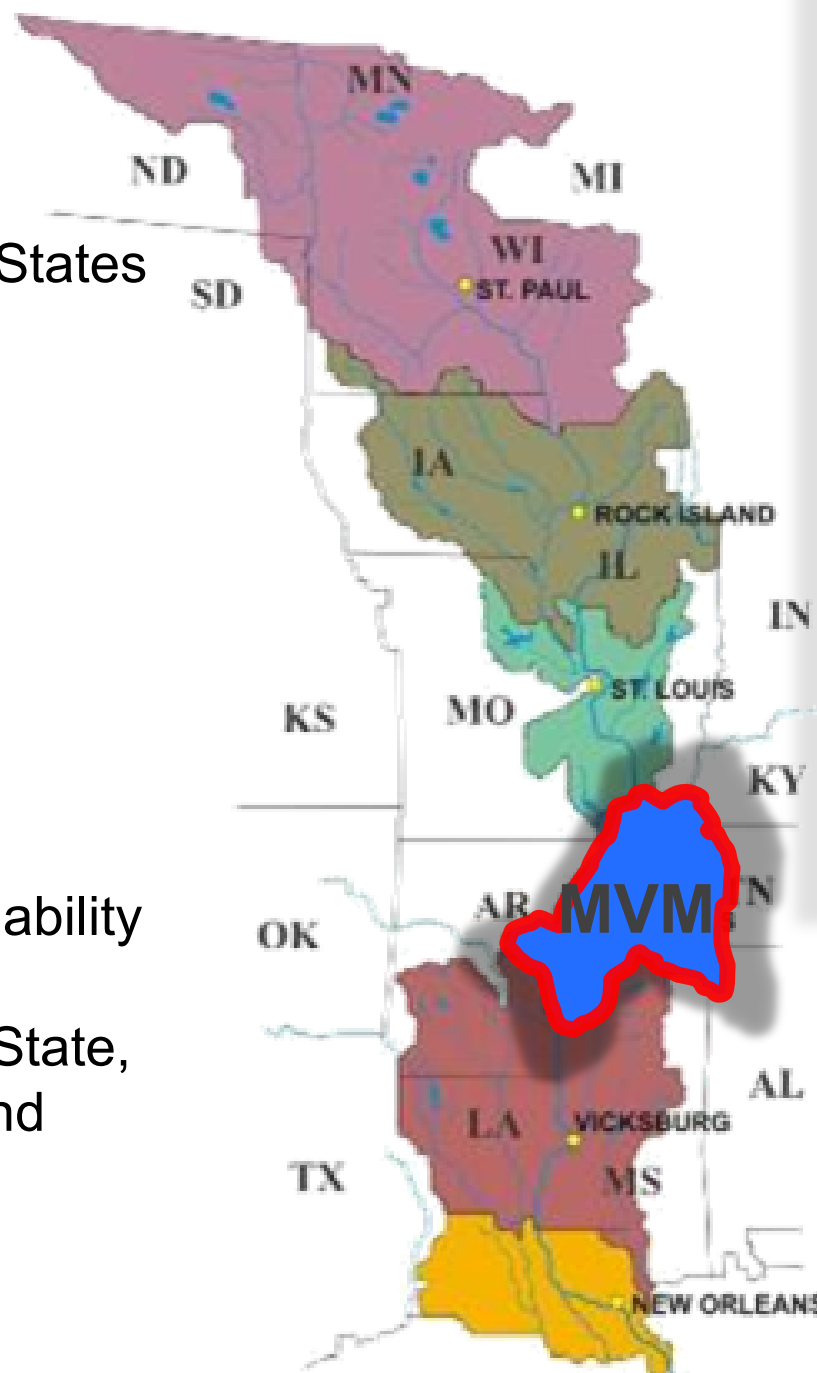


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MEMPHIS DISTRICT

- District Boundary Includes Portions of Six States (TN, AR, MS, MO, KY, IL)
- 600 Miles of Navigation Channels
- Regional Channel Improvement Program Management
- 1000+ Miles of Federal Levees
- Designated MVD Center for Water Sustainability
- Valuable Partnerships with other Federal, State, and Local Governments; Multiple Levee and Drainage Districts, and non-Governmental Organizations





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WHERE WE OPERATE



WHERE WE OPERATE: ENSLEY ENGINEER YARD



- Established in 1949
- 127 acres located in Memphis Harbor
- One-Mile long Mooring Facility
- Machine Shop
- Carpentry Shop
- 3 x Floating Dry Docks
- Boat Repair

Approx. 200 Corps employees work at EEY

- Revetment Branch
- Physical Support Branch
- Navigation Branch
- Technical Support Branch



BUILDING STRONG®



WHERE WE OPERATE: PUMPING PLANTS



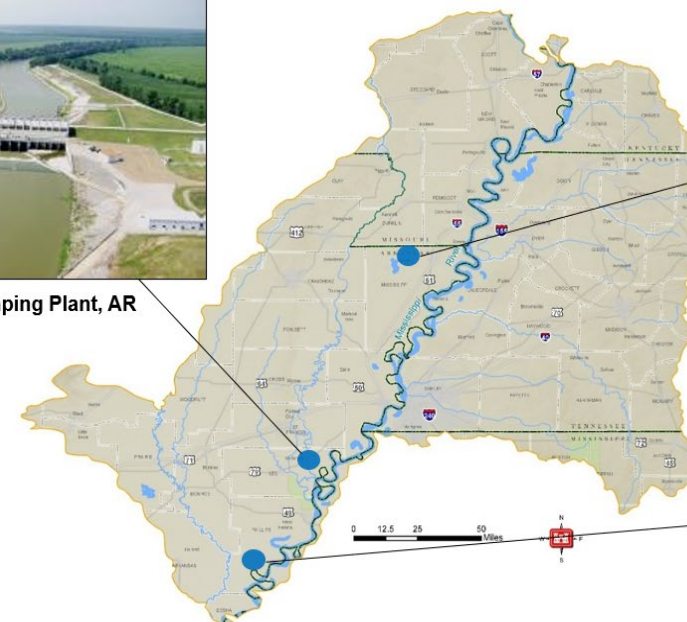
W.G. Huxtable Pumping Plant, AR



Drainage District 17 Pumping Station, AR



Graham Burke Pumping Station, AR



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WHERE WE OPERATE: AREA OFFICES



Wynne, AR Area Office



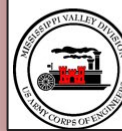
Confluence Project Office



Carlisle, AR Project Office



Caruthersville, MO Area Office



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Memphis District

Mississippi River and Tributaries Project



Great Flood of 1927

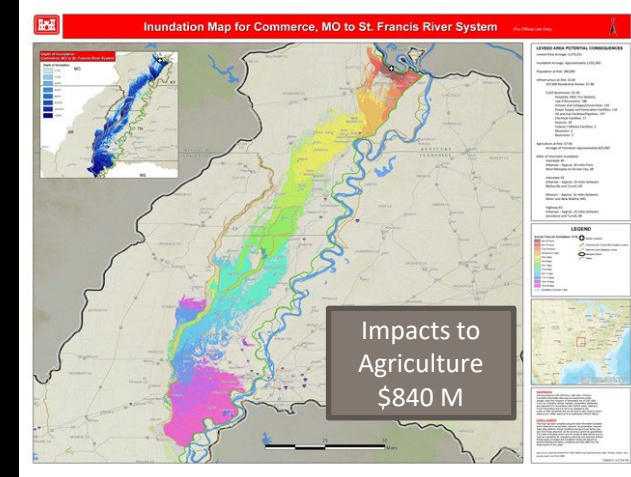
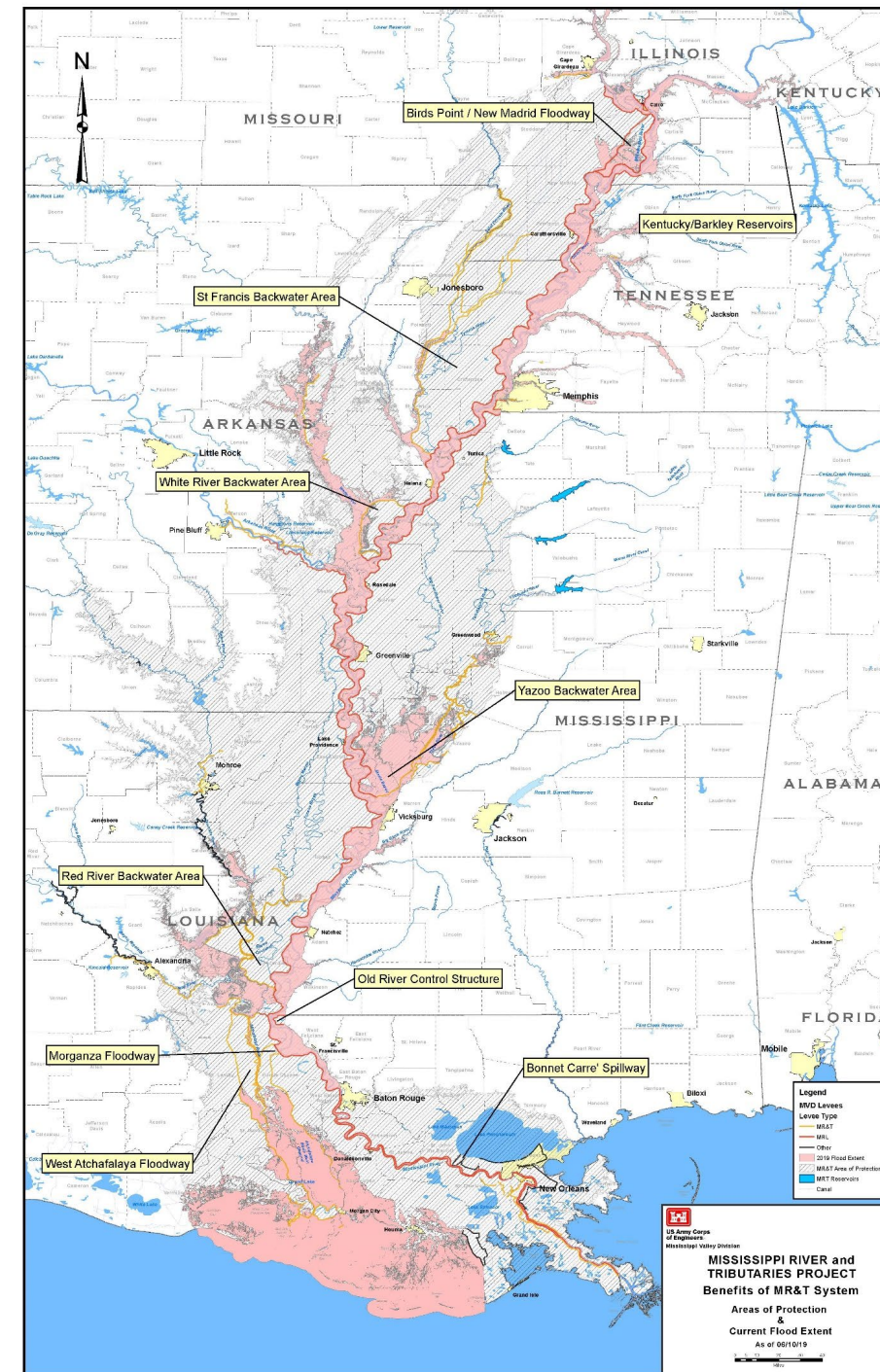
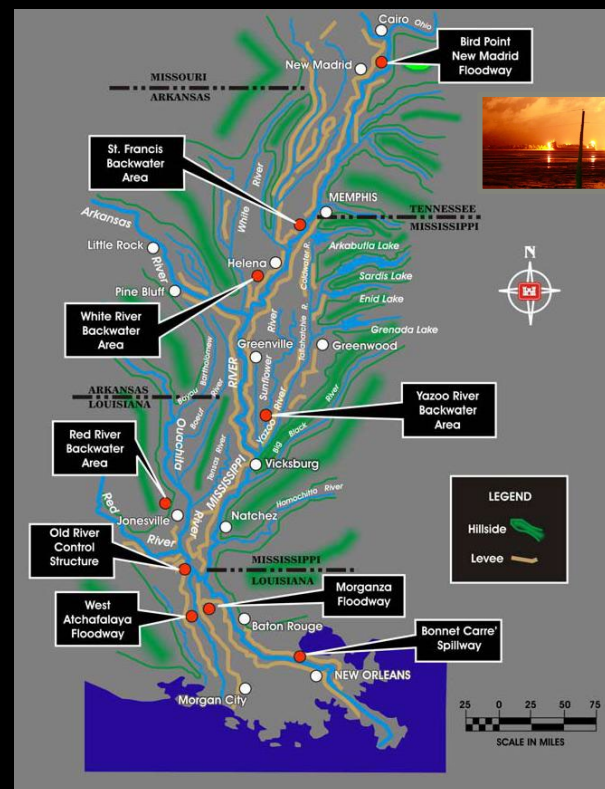
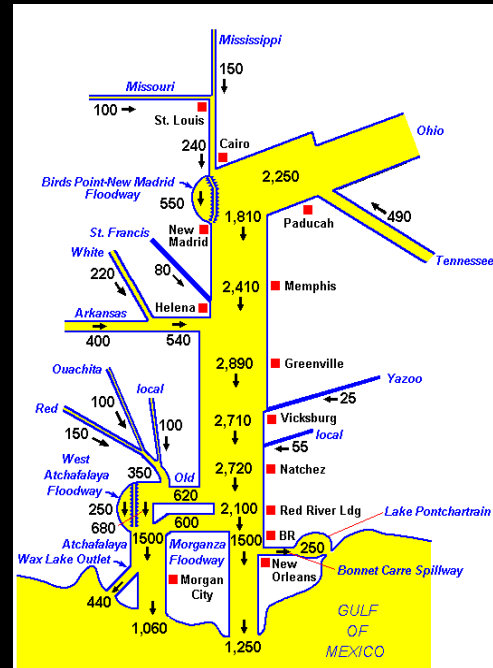
- 27,000 Square Miles Inundated
- 700,000 People Impacted
- 500 Deaths
- Economic Damages = \$1 Billion

Flood Control Act of 1928 & Subsequent Acts

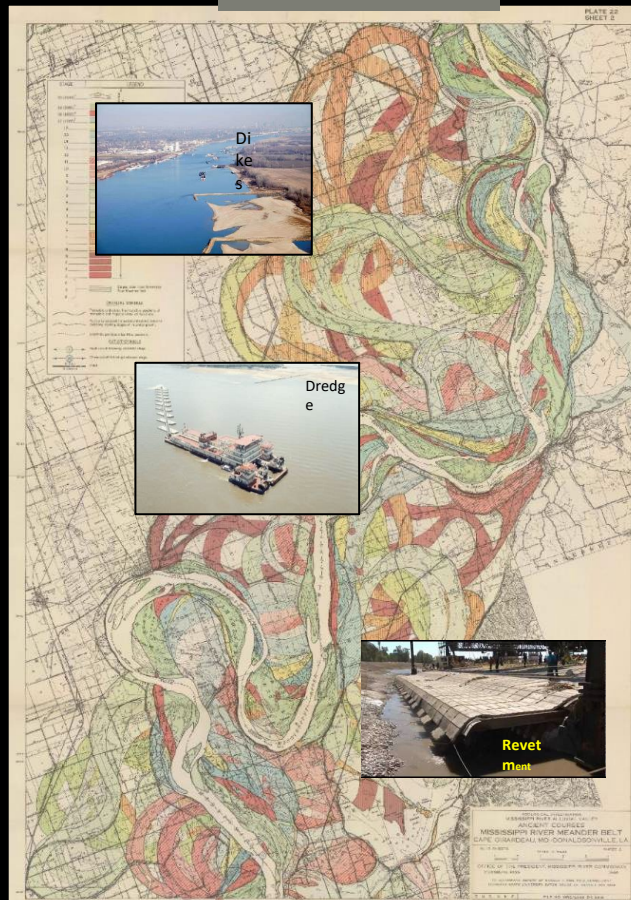
Signed on May 15, 1928
(13 Months After the First Levee Breach)
Comprehensive Navigation &
Flood Control Project

- Levees and Floodwalls
- Floodways and Backwater Areas
- Channel Improvement and Stabilization Features
- Tributary Basin Improvements (Subsequent Acts)

**\$16 Billion Federal Invested :
\$2 Trillion Flood Damages Prevented
Benefit to Cost = \$117 : \$1**

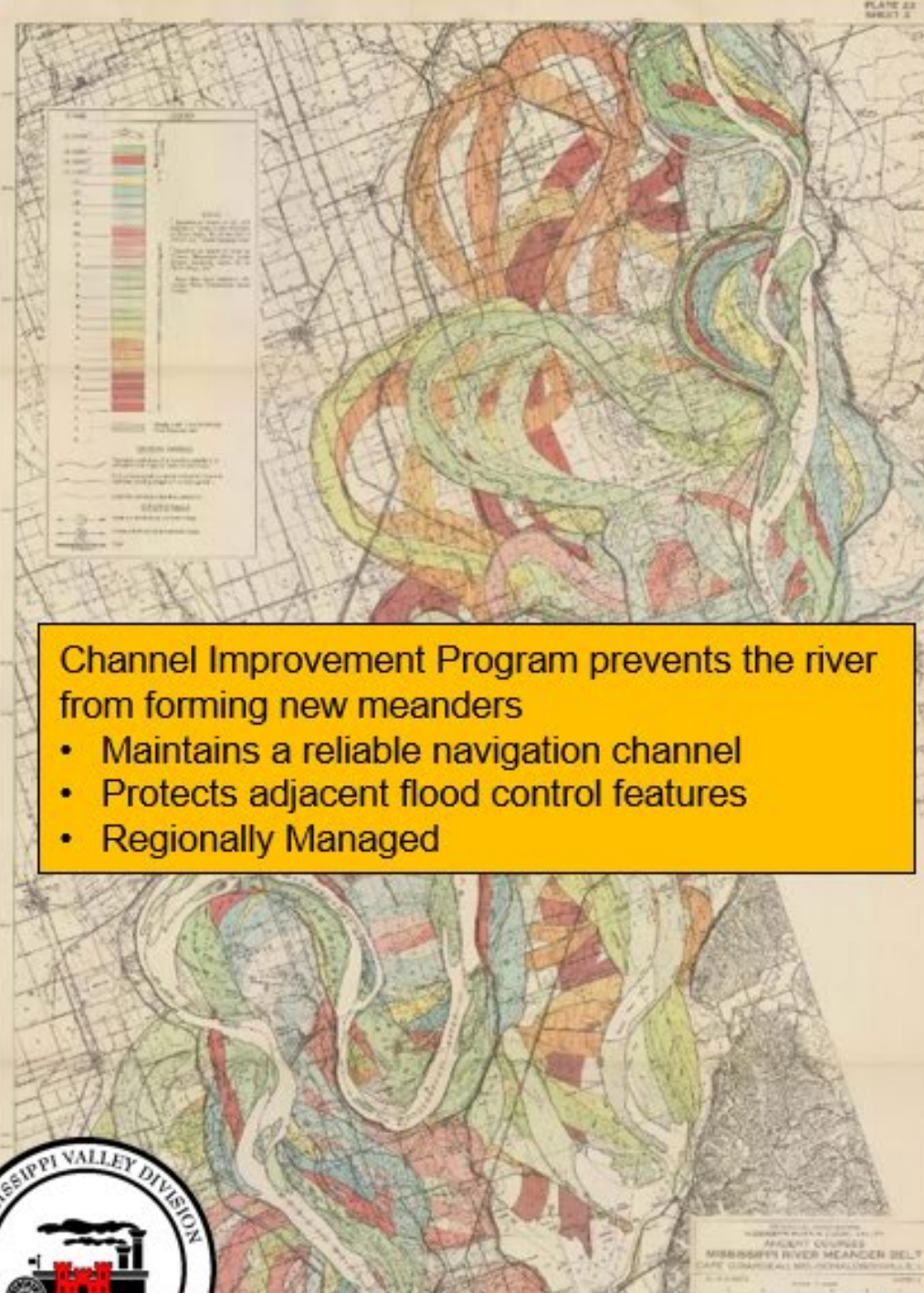


Channel Improvement




BUILDING STRONG®


REGIONAL CHANNEL IMPROVEMENT PROGRAM



Channel Improvement Program prevents the river from forming new meanders









- Maintains a reliable navigation channel
- Protects adjacent flood control features
- Regionally Managed





US Army Corps
of Engineers®
Memphis District

CONSTRUCTION & OPERATIONS

NAV	FRM		
Stone Dikes	Mat Casting	Clearing & Snagging	Bank Grading
			
M K	M K N	M	M
Dredging	Mat Loading	Mat Sinking	Upper Bank Paving
			
M K	M	K	M K N

BUILDING STRONG®

The Mississippi River & Tributaries (MR&T) project is a comprehensive flood control and navigation project.

<https://www.youtube.com/watch?v=T84MwpggGg>



U.S. ARMY



MISSISSIPPI RIVER DREDGING

Dredge Hurley

- One of the four Corps owned dredges on the Lower Mississippi
- Largest inland dustpan dredge in the system
- Dredges mainstem river (contract dredges used to dredge ports and harbors)
- FY 12 ~ 14.7 MCY (highest)

474 Million Short Tons Shipped

\$4 Billion in Revenue

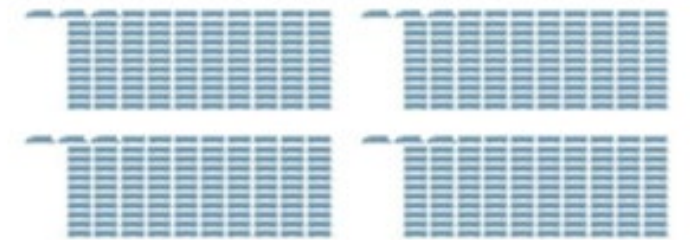
18,700 jobs



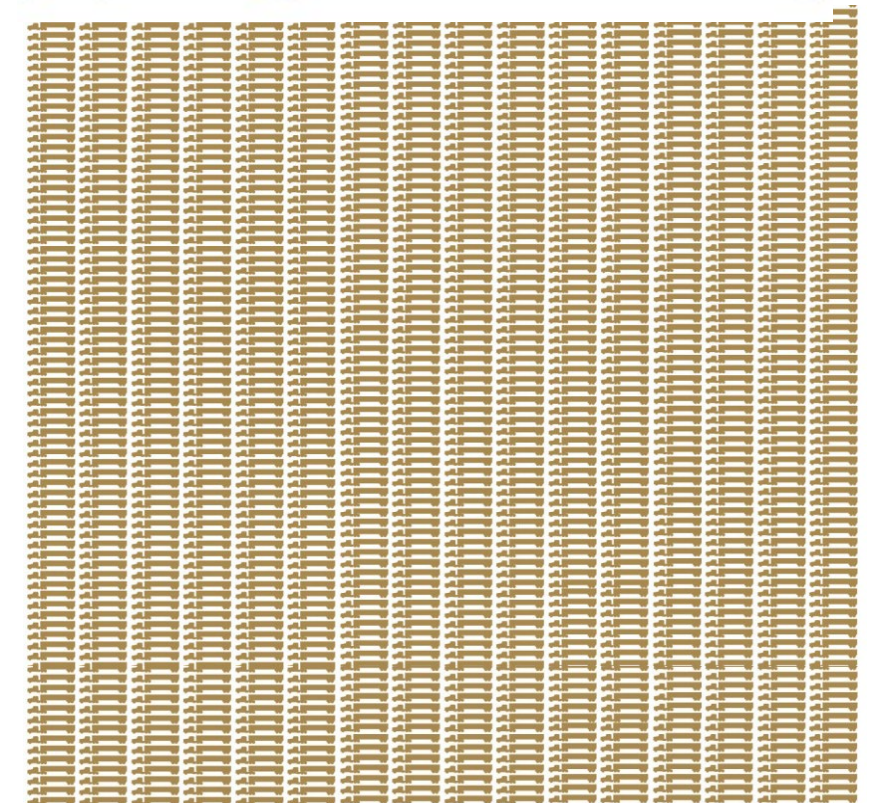
One 30 Barge Tow



432 Rail Cars + 12 Locomotives



2,100 Large Semi Tractor Trailers





U.S. ARMY



MEMPHIS DISTRICT HARBORS

10 Harbors in the Memphis District

8 General O&M

- Elvis Stahr
- Northwest Tennessee
- New Madrid City
- New Madrid County
- Caruthersville
- Osceola
- Wolf River
- Helena City

2 MR&T

- Memphis Harbor
- Helena, Phillips County

Harbor Dredging Conducted by
Contract Dredge





U.S. ARMY



ST. FRANCIS BASIN, AR AND MO

Pump Stations

- W.G. Huxtable
- DD 17

5,000 Sq Miles

1,200 miles of federal channels

430 miles of levees

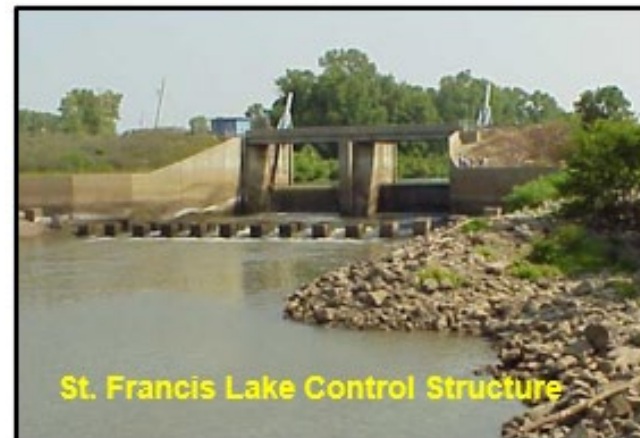
Over 30 Partner Organizations

- 24 Drainage Districts
- 3 Levee Districts
- AR Game & Fish Commission
- Dept Natural Resources MO
- U.S. Fish & Wildlife Service

Authority Includes Lands,
Easements, and Borrow



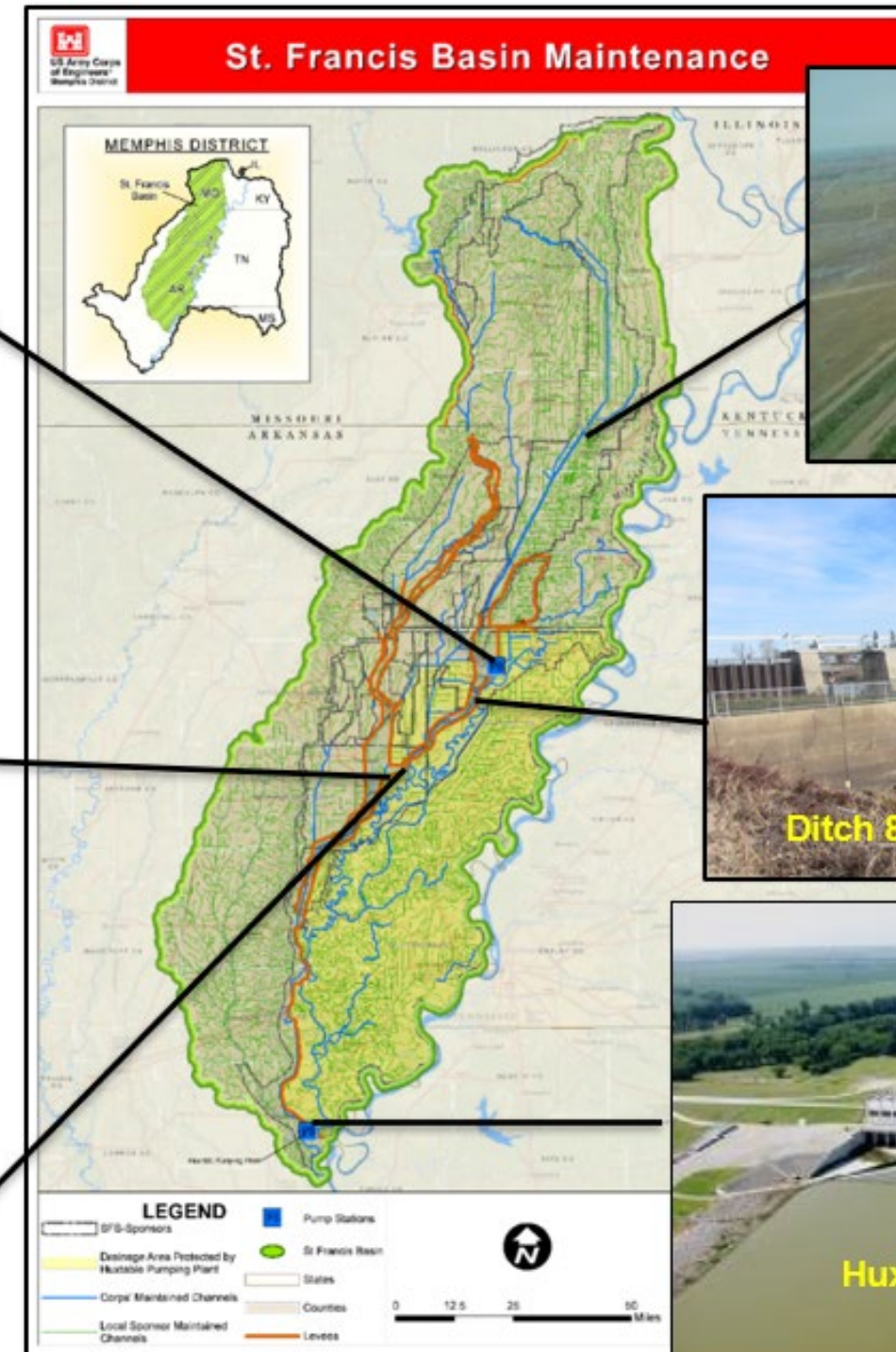
DD17 PUMP STATION



St. Francis Lake Control Structure



Marked Tree Siphon



Little River Ditches



Ditch 81 Control Structure



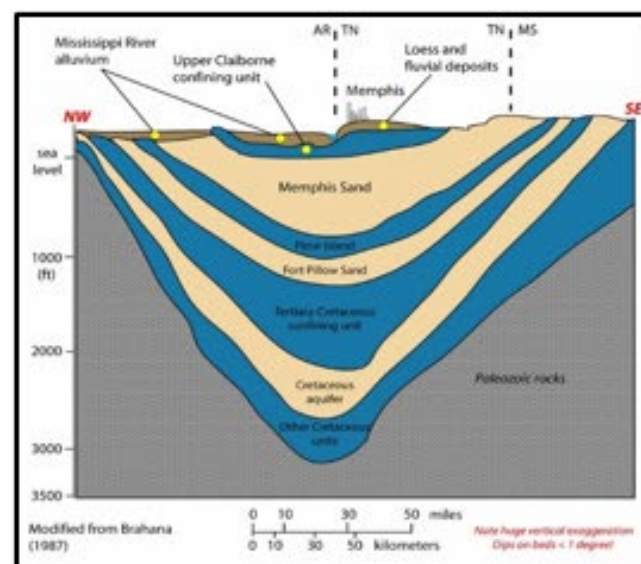
Huxtable P.S.



U.S. ARMY

WATER SUSTAINABILITY: BAYOU METO & GRAND PRAIRIE PROJECTS

31



Bayou Meto & Grand Prairie projects mean GROUNDWATER SUSTAINABILITY

RISKS OF DOING NOTHING

- Loss of a combined **\$382 million** already **invested** in the projects
- Loss of **global rice exports** which account for **45% of U.S. rice sales value**
- **Devastation** of rice & aquaculture industries
- **Critical loss** of wetlands
- Loss of over **25,000 Arkansas jobs** in rice and aquaculture industries



VALUE TO THE NATION

- Projects deliver surface water to reduce demand on the Alluvial and Sparta aquifers
- Aquifers provide a large portion of water for the state's rice and aquaculture industries
- Rice is Arkansas' **#1 agricultural export** and **#2 highest-value commodity**
- Arkansas ranks **1st in U.S. rice production**, **2nd in U.S. aquaculture production** and **3rd in U.S. catfish production**
- Arkansas produces **50% of rice in U.S.** and **80% of U.S. bait fish**
- Regional **groundwater sustainability = food security for the nation**

ECONOMIC IMPACT

- Projects critical to maintaining region's **economic stability**
- Rice contributes **\$1.3 billion** to the **state's economy**
- Rice industry provides **25,000 Arkansas jobs**
- Aquaculture contributes **\$1.1 billion** to the **state's economy**

USACE CONSTRUCTION FUNDS REQUIRED TO DELIVER WATER

\$71 million Bayou Meto
\$10 million Grand Prairie



U.S. ARMY



SMALL BUSINESS

IS

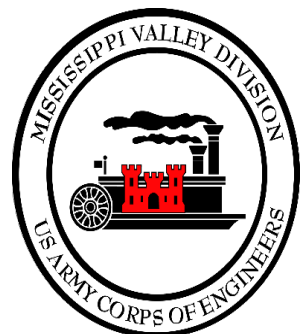
BIG BUSINESS

AT USACE MEMPHIS



USACE MEMPHIS FY24 SMALL BUSINESS GOALS

	Small Business %	SDB Concern %	SVC Disabled Veteran %	Women Owned %	HUB Zone %
FY24 Goals:	67.60%	35.60%	8.00%	4.00%	7.00%
FY23 Achievement:	43.79%	16.26%	5.94%	24.05%	3.31%
Goal:	67.00%	30.00%	8.00%	20.00%	9.00%
Variance:	-23.21%	-13.74%	-2.06%	4.05%	-5.69%
FY22 Achievement:	68.98%	23.48%	11.10%	26.26%	17.85%
Goal:	67.00%	30.00%	8.00%	20.00%	9.00%
Variance:	1.98%	-6.52%	3.10%	6.26%	8.85%



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US Army Corps
of Engineers®



MEMPHIS DISTRICT TOP 5 NAICS CODES: FY2020-FY2023

Small Business Dollars by
Top 5 NAICS

237990

238160

238910

332312

541370

Small Disadvantaged
Dollars by Top 5 NAICS

236220

237990

238160

238910

532411

Service-Disabled Veteran-
Owned Dollars by Top 5 NAICS

237990

238160

238910

525910

561612

Woman-Owned Small Business
Dollars by Top 5 NAICS

236220

237990

238160

238910

541370

HUBZone Dollars by Top 5
NAICS

237990

238160

238910

327390

525910



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UPCOMING OPPORTUNITIES

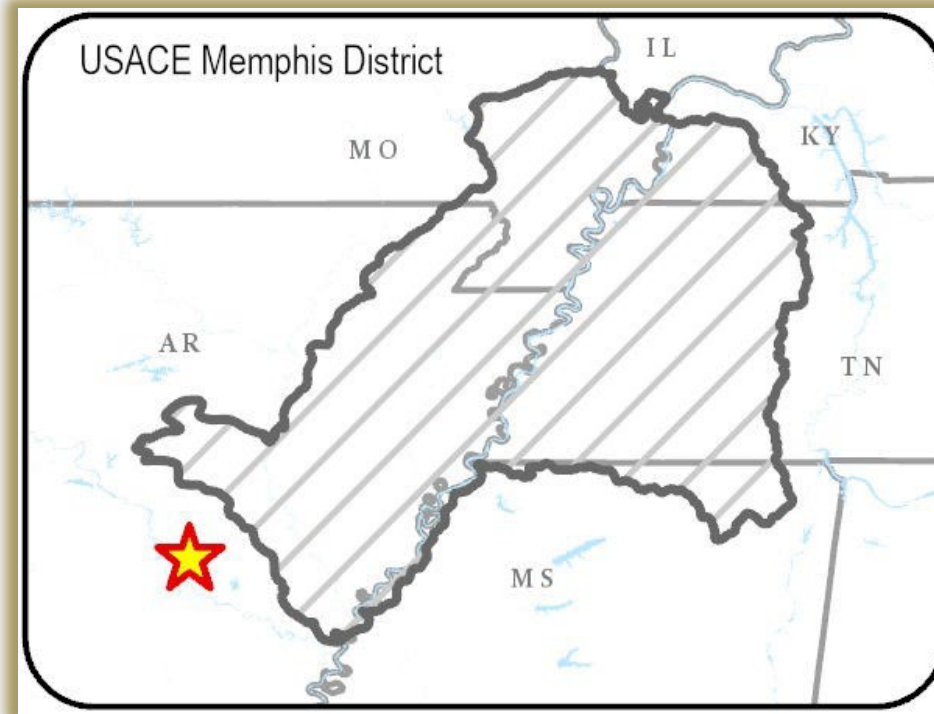
BAYOU METO WABBASEKA BAYOU CHANNEL CLEANOUT

Project description: Selective channel cleanout along 32-mile reach.

Anticipated solicitation: Q3 FY24

Acquisition strategy: TBD

Magnitude: \$5M to \$10M





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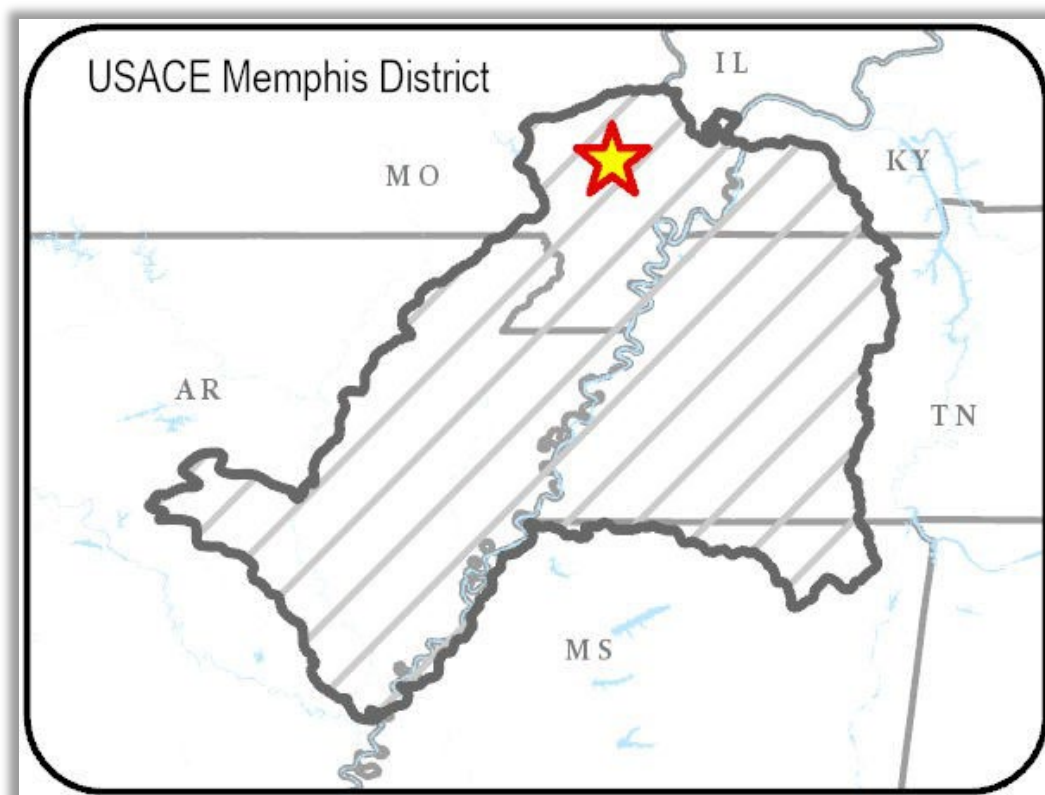
ST FRANCIS BASIN (SFB) UPPER LITTLE RIVER CHANNEL CASTOR RIVER / DITCH 39

Project description: Cleanout and maintenance of 35 miles of Little River Channels in Southeast, MO. Impacted channels will include Castor River and Ditch 39.

Anticipated solicitation: Q3 FY24

Acquisition strategy: TBD

Magnitude: \$5M to \$10M



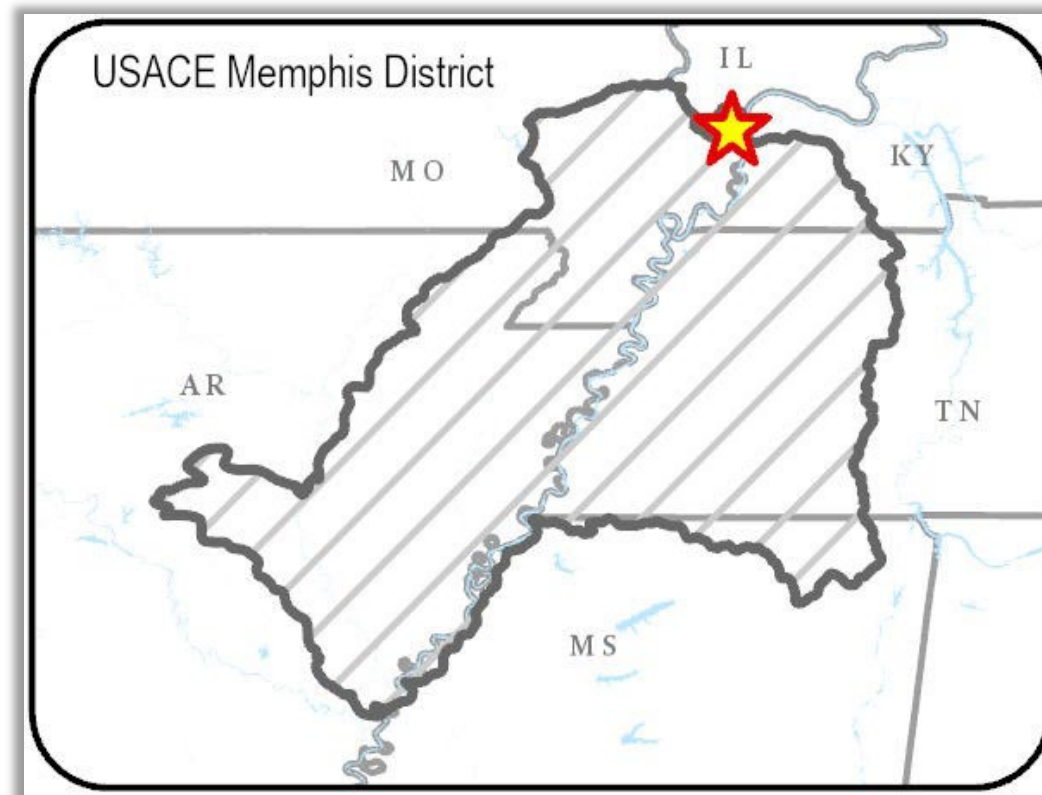
MRL-M GOOSE POND PUMP STATION RENOVATION

Project description: Evaluate pump station physical and operating condition and repair and renovate as required.

Anticipated solicitation: Q3 FY24

Acquisition strategy: TBD

Magnitude: \$1M to \$5M





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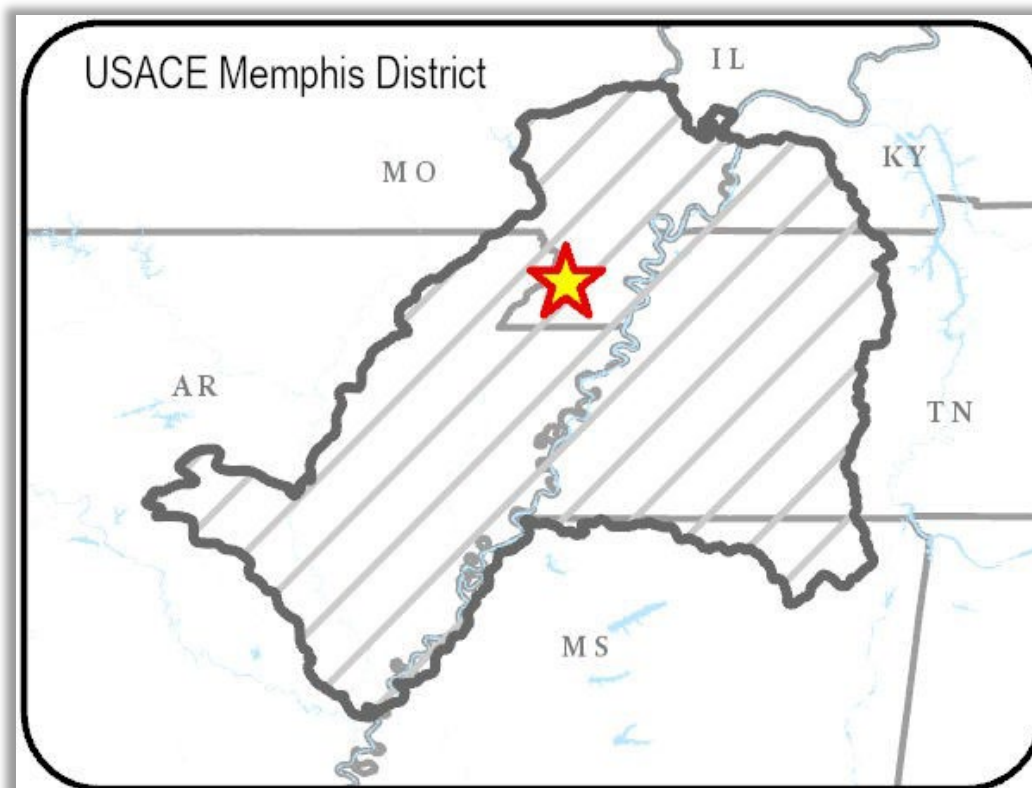
SFB-M DITCH 19 CHANNEL CLEANOUT

Project description: Cleanout of 35 miles of Ditch 19 in Southeast MO. Project extends from the south at the confluence with Ditch 81 near Kennett, MO, to 3 miles south of Bernie, MO.

Anticipated solicitation: Q3 FY24

Acquisition strategy: TBD

Magnitude: \$10M to \$25M





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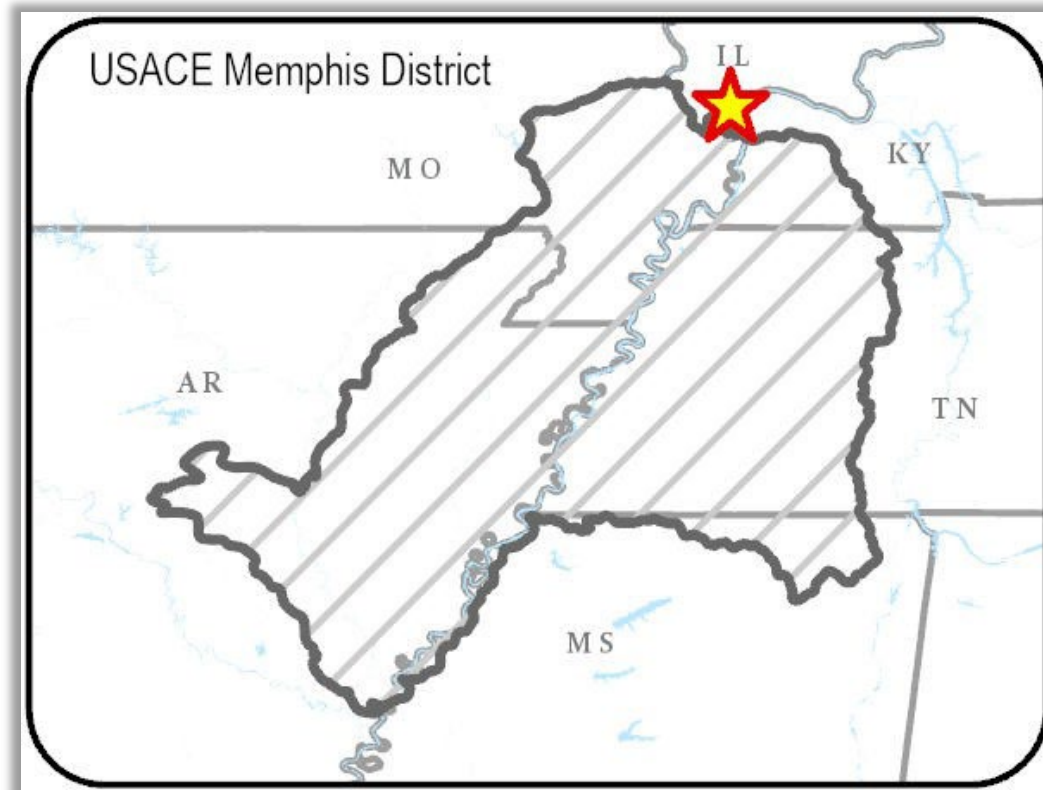
MRL-M COTTONWOOD SLOUGH PUMP STATION ELECTRICAL AND STRUCTURAL REPAIRS AND RENOVATION

Project description: Evaluate pump station physical and operating condition and repair and renovate as required.

Anticipated solicitation: Q2 FY24

Acquisition strategy: SDVOSB Set-aside

Magnitude: \$500K to \$1M





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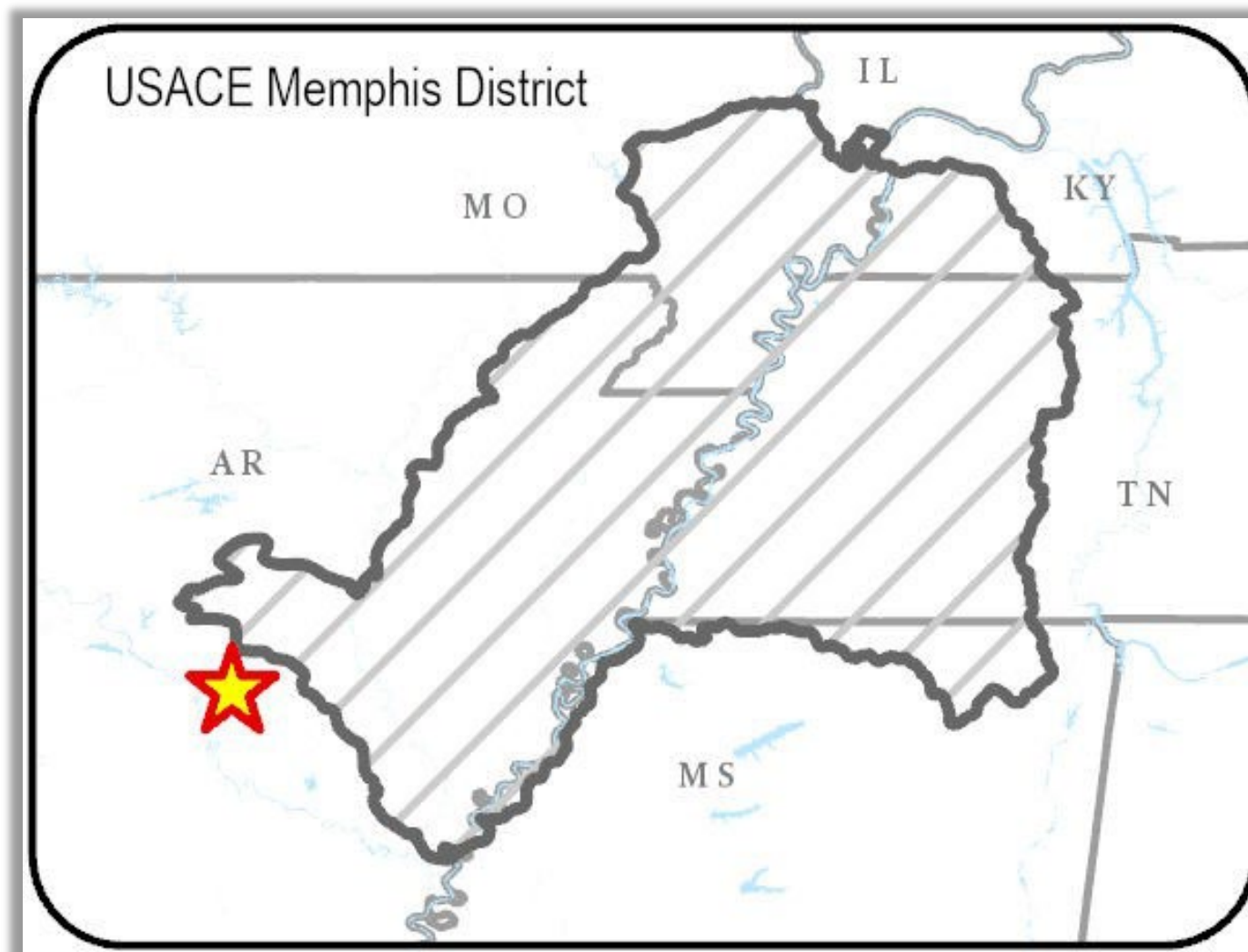
BAYOU METO CANAL 1000 PHASE 3.2 (ENLARGEMENT)

Project description: 2.9 miles of canal construction and associated structures.

Anticipated solicitation: Q3 FY24

Acquisition strategy: Small Business Set-aside

Magnitude: \$25M to \$100M





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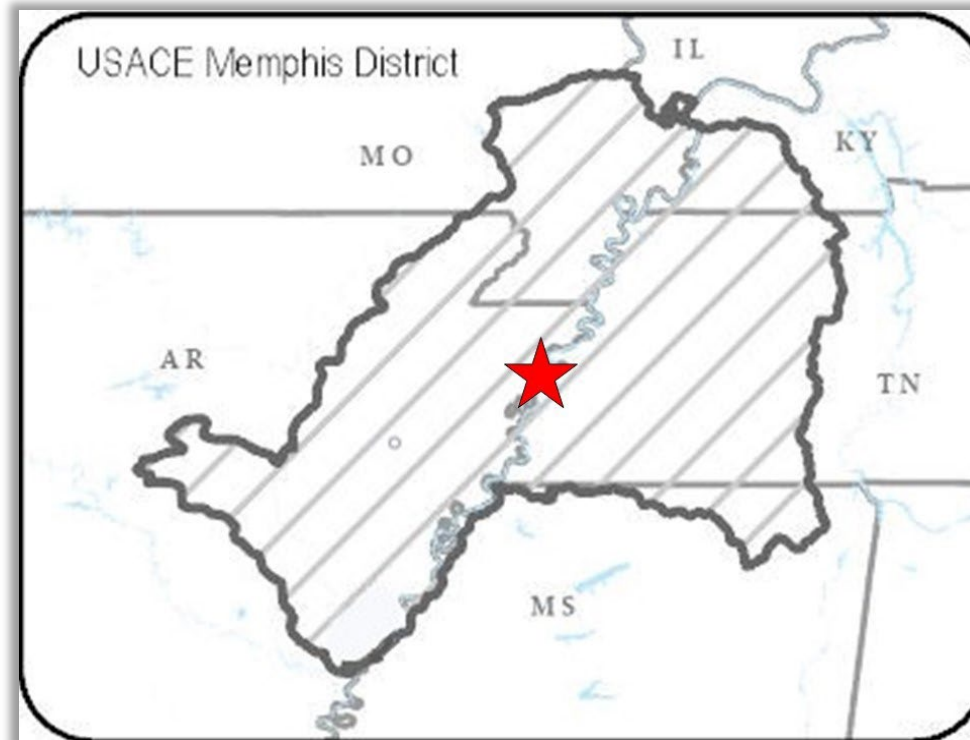
MRL-C WILSON, AR SLOPE FLATTENING

Project description: This item of work is 0.8 miles long, located on the right descending bank opposite river mil 766 and consists of flattening the waterside levee slopes to a 1 ft on 6 ft slope.

Anticipated solicitation: Q4 FY24

Acquisition strategy: 8(a) sole source

Magnitude: \$1M to \$5M





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FY24 SERVICES / SUPPLIES

- Exhaust filtration system (metals)
- Telehandler (Y&D)
- UTV's (3)
- EEY radio tower repairs (Shops)
- 800kW String-out Generator and transfer switch
- Bat Survey
- Security cameras



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**FIND YOUR NEXT
OPPORTUNITY**



U.S. ARMY



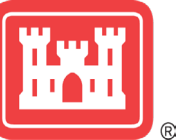
USACE MEMPHIS SMALL BUSINESS WEB PAGE ACCESS

<https://www.mvm.usace.army.mil/Business-With-Us/Small-Business/>

Business/
w:\Business-With-Us\Small-
https://www.mvm.usace.army.mil

Note- Save/bookmark this page and
check back quarterly for an updated
acquisition forecast





USACE MEMPHIS SMALL BUSINESS PAGE

Acquisition Forecast!

How To Do Business

- [Fact Sheet: Doing Business with USACE](#)
- [Doing Business with USACE Districts/Centers](#)
- [Roadmap to Success](#)
- [Marketing to the Government](#)
- [Information for IT Companies](#)
- [Apex Accelerator \(formerly PTAC- Procurement Technical Assistance Center\) ...](#)
- [Small Business Development Center \(SBDC\) ...](#)
- [SCORE ...](#)

Mission & Vision Statements

Memphis District OSBP Vision Statement: To be a leader in Small Business utilization for the U.S. Army Corps of Engineers.

Memphis District OSBP Mission Statement: To locate, promote, and develop Small Businesses to the fullest extent possible in support of the Memphis District mission.

Welcome to the Memphis District Small Business Program Office!

USACE Small Business | FY24 Acquisition Forecast

USACE Memphis FY24 Acquisition Forecast

PROJECT NAME	LOCATION	PROGRAM	APPROX. RELEASE	ESTIMATE RANGE	CATEGORY	SET ASIDE TYPE	PROGRAM MANAGER(S)
Long Reach Forklift	Memphis, TN	Ensley Engineer Yard Plant Section	1st Quarter FY24	\$290K	Supply Contract	Small Business	Woods
Carry Deck Crane	Memphis, TN	Ensley Engineer Yard Plant Section	1st Quarter FY24	\$160K	Supply Contract	Small Business	Woods
UTV (3)	Memphis, TN	Ensley Engineer Yard Plant Section	1st Quarter FY24	Less than \$100k	Supply Contract	Small Business	Woods
Dredge Boat Winches	Memphis, TN	Ensley Engineer Yard Navigation	1st Quarter FY24	\$250k to \$500k	Supply Contract	Small Business	Young
Steel Braided Cable	Memphis, TN	Ensley Engineer Yard Navigation	1st Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Young
600kW Generator	Memphis, TN	Ensley Engineer Yard Plant Section	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Unrestricted	Woods
Lifeboat	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	Less than \$100k	Supply Contract	Small Business	Williams
Rebuild One (1) International Truck Engine	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
Overhaul Two (2) Bulldozers (D6T and D6N)	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
New Mat Frames	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
Finish Dozer D39PX-24 Komatsu	Memphis, TN	Ensley Engineer Yard Revetment	2nd Quarter FY24	\$250k to \$500k	Supply Contract	Unrestricted	Williams
		Ensley Engineer	2nd				

Small Business Mission

The USACE Memphis District maintains an Office of Small Business Programs to provide guidance to those who are interested in competing for federal contracts and whose businesses meet certain size and revenue requirements. The Memphis District Office of Small Business Programs is located at the Odell Horton Federal Building in Memphis, Tennessee.

The Memphis District, U.S. Army Corps of Engineers, delivers flood risk management, navigation, environmental stewardship, emergency operations, other authorized civil works, and work for others to benefit the region and the Nation.

Contact Information



U.S. ARMY



MVM ACQUISITION FORECAST

MEMPHIS DISTRICT OPPORTUNITIES FOR FISCAL YEAR 2024							
PROJECT NAME	LOCATION	PROGRAM	APPROX. RELEASE	ESTIMATE RANGE	CATEGORY	TYPE OF SET ASIDE	PROGRAM MANAGER
UTV (3)	Memphis, TN	EEY	1st Quarter FY24	Less than \$100k	Supply Contract	Small Business	Woods
Dredge Boat Winches	Memphis, TN	EEY	1st Quarter FY24	\$250k to \$500k	Supply Contract	Small Business	Young
Steel Braided Cable	Memphis, TN	EEY	1st Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Young
600kW Generator	Memphis, TN	EEY	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Unrestricted	Woods
Lifeboat	Memphis, TN	EEY	2nd Quarter FY24	Less than \$100k	Supply Contract	Small Business	Williams
Rebuild One (1) International Truck Engine	Memphis, TN	EEY	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
Overhaul Two (2) Bulldozers (D6T and D6N)	Memphis, TN	EEY	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams
New Mat Frames	Memphis, TN	EEY	2nd Quarter FY24	\$100k to \$250k	Supply Contract	Small Business	Williams

Finish Dozer D39PX-24 Komatsu	Memphis, TN	EEY	2nd Quarter FY24	\$250k to \$500k
Seed and Mulch	Memphis, TN	EEY	2nd Quarter FY24	Less than \$100k
Exhaust Filtration System	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k
MV Hurley Engine Re-Power	Memphis, TN	EEY	3rd Quarter FY24	\$40M to \$50M
Pull-Down Winch Replacement for Barge	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k
Two (2) Generators	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k
Overhaul Bulldozer	Memphis, TN	EEY	3rd Quarter FY24	Less than \$100k
PullMaster Winches	Memphis, TN	EEY	3rd Quarter FY24	Less than \$100k
Tractor Undercarriage	Memphis, TN	EEY	3rd Quarter FY24	Less than \$100k
Barge Generators	Memphis, TN	EEY	3rd Quarter FY24	\$250k to \$500k
MLU Single Winch Barge Moving System	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k
Generators (2)	Memphis, TN	EEY	3rd Quarter FY24	\$250k to \$500k
Barge Spud Winches	Memphis, TN	EEY	3rd Quarter FY24	\$100k to \$250k
Two (2) Engines for Whirley Crane	Memphis, TN	EEY	4th Quarter FY24	Less than \$100k
Barge Winches, Five (5)	Memphis, TN	EEY	4th Quarter FY24	\$250k to \$500k
Non-Corrosive 16-Block Wire Mesh for Articulated Concrete Mattress	Memphis, Vicksburg, New Orleans	Channel Improvement	2nd Quarter FY24	\$20M to \$30M
FY24 Revtment Maintenance Stone Repairs	Varies	Channel Improvement	3rd Quarter FY24	\$1M to \$5M
FY24 River Repairs IDIQ	Varies	Channel Improvement	3rd Quarter FY24	NTE \$48M

MEMPHIS DISTRICT OPPORTUNITIES FOR FISCAL YEAR 2024							
PROJECT NAME	LOCATION	PROGRAM	APPROX. RELEASE	ESTIMATE RANGE	CATEGORY	TYPE OF SET ASIDE	PROGRAM MANAGER
Richardson Landing Casting Field Automated Mat Casting Facility	Tipton County, TN	Channel Improvement	3rd Quarter FY24	\$30M to \$40M	Concrete Facility	Super 8(a) Sole Source	Cook
FY24 Design-Build Multiple Award Task Order Contract (MATOC)	Varies	MRL/SFB	3rd Quarter FY24	NTE \$99M	Misc. Projects	Small Business	Cook
Upper Little River Channel Castor River / Ditch 39	Aquilla, MO	SFB	2nd Quarter FY24	\$1M to \$5M	Channel	TBD	Eason
15 Mile Bayou Channel Enlargement, Item 3	West Memphis, AR	SFB	3rd Quarter FY24	\$5M to \$10M	Channel	TBD	Eason
Ditch 19 Channel Cleanout	Kennett, MO	SFB	3rd Quarter FY24	\$5M to \$10M	Channel	TBD	Eason
Belle Fountain Phase 1	Caruthersville, MO	SFB	4th Quarter FY24	\$1M to \$5M	Channel	Competitive 8(a)	Eason
Ditch 9 & 10 Channel Maintenance	Trumann, AR	SFB	2nd Quarter FY25	\$5M to \$10M	Channel	TBD	Eason
Systems 1&3 Gravity Flow Structures Renovation	IL, KY, TN	MRL	2nd Quarter FY24	\$1M to \$5M	Levee	TBD	Dickard
Cottonwood Slough Pump Station	Mound City, IL	MRL	3rd Quarter FY24	\$500k to \$1M	Pump Station	SDVOSB	Dickard
Goose Pond Pump Station	Future City, IL	MRL	3rd Quarter FY24	\$1M to \$5M	Pump Station	TBD	Dickard
North Mound City, IL Sump	Mound City, IL	MRL	3rd Quarter FY24	\$500K to \$1M	Levee	Seepage MATOC	Dickard
Wilson, AR Slope Flattening	Wilson, AR	MRL	4th Quarter FY24	\$1M to \$5M	Levee	TBD	Dickard
Horseshoe Lake, AR	Horseshoe Lake, AR	MRL	1st Quarter FY25	\$1M to \$5M	Levee	Seepage MATOC	Dickard
Helena, AR Floodwall	Helena, AR	MRL	1st Quarter FY25	\$10M to \$25M	Floodwall	RFP Best Value	Dickard
Barfield, AR Slope Flattening	Blytheville, AR	MRL	2nd Quarter FY25	\$1M to \$5M	Levee	8(a) Sole Source	Dickard
Fish Market Gate/Highway 51, IL	Cairo, IL	MRL	2nd Quarter FY25	\$1M to \$5M	Levee	8(a) Sole Source	Dickard
Pecan Point, AR Slope Flattening	Joiner, AR	MRL	3rd Quarter FY25	\$1M to \$5M	Levee	TBD	Dickard
Bayou Meto Canal 1000 Phase 3.2	Scott, AR	Groundwater	4th Quarter FY24	\$20M to \$30M	Channel	RFP Small Business	Grantham
Wabbaseka Bayou Channel Cleanout	Scott, AR	Groundwater	FY25	\$5M to \$10M	Channel	TBD	Grantham

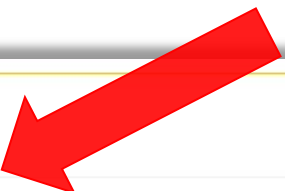


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Contract Data (Reports ONLY from fpds.gov)	Entity Information Entities, Disaster Response Registry, Exclusions, and Responsibility/ Qualification (was fapiis.gov) NEW
Wage Determinations (was wdol.gov)	Entity Reporting SCR and Bio-Preferred Reporting
Federal Hierarchy Departments and Subtiers	

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Register your entity or get a Unique Entity ID to get started doing business with the federal government.

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Sort by Date Modified/Updated

Systems 1 and 3 Gravity Flow Structures Renovation			Contract Opportunities
Notice ID: W912EQ24B0007			Current Date Offers Due March 19, 2024 at 10:00 AM CDT
Title of Work: Systems 1 and 3 Gravity Flow Structures Renovation			Notice Type Original Solicitation
Project Descript ...			Updated Date Feb 16, 2024
Department/Ind.Agency DEPT OF DEFENSE	Subtier DEPT OF THE ARMY	Office W07V ENDIST MEMPHIS	Published Date Feb 16, 2024

Systems 1 and 3 Gravity Flow Structures Renovation			Contract Opportunities
Notice ID: W912EQ24B0003			Current Response Date January 16, 2024 at 10:00 AM CST
Title of Work: Systems 1 and 3 Gravity Flow Structures Renovation			Notice Type
Project Desc			

Note- Save your search parameters and SAM.gov will email you new listings



U.S. ARMY



USACE DODAAC LIST

Search
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USACE's
opportunities

US Army Corps of Engineers - Contracting Office List	DoDAAC/Office Code
LRD - Great Lakes and Ohio River Division	
Buffalo District (LRB)	W912P4
Chicago District (LRC)	W912P6
Detroit District (LRE)	W911XK
Huntington District (LRH)	W91237
Louisville District (LRL)	W912QR
Nashville District (LRN)	W912P5
Pittsburgh District (LRP)	W911WN
MVD - Mississippi Valley Division	
Memphis District (MVM)	W912EQ
New Orleans District (MVN)	W912P8
Rock Island District (MVR)	W912EK
St. Louis District (MVS)	W912P9
St. Paul District (MVP)	W912ES
Vicksburg District (MVK)	W912EE
NAD - North Atlantic Division	
Baltimore District (NAB)	W912DR
Europe District (NAU)	W912GB
New England District (NAE)	W912WJ
New York District (NAN)	W912DS
Norfolk District (NAO)	W91236
Philadelphia District (NAP)	W912BU
SAD - South Atlantic Division	
Jacksonville District (SAJ)	W912EP
Mobile District (SAM)	W91278
Savannah District (SAS)	W912HN
Wilmington District (SAW)	W912PM
Charleston District (SAC)	W912HP
NWD - Northwestern Division	
Kansas City District (NWK)	W912DQ
Omaha District (NWO)	W9128F
Portland District (NWP)	W9127N
Seattle District (NWS)	W912DW
Walla Walla District (NWW)	W912EF
POD - Pacific Ocean Division	
Alaska District (POA)	W911KB
Far East District (POF)	W912UM
Honolulu District (POH)	W9128A

Japan District (POJ)	W912HV
SPD - South Pacific Division	
Albuquerque District (SPA)	W912PP
South Pacific Border (SPB)	W50UW8
Los Angeles District (SPL)	W912PL
Sacramento District (SPK)	W91238
San Francisco District (SPN)	W912P7
SWD - Southwestern Division	
Fort Worth District (SWF)	W9126G
Galveston District (SWG)	W912HY
Little Rock District (SWL)	W9127S
Tulsa District (SWT)	W912BV
TAD - Transatlantic Division	
Afghanistan Engineer District (TAA)	W5J9JE
Middle East District (TAM)	W912ER
CENTERS	
Army Geospatial Center (ACG)	W5J9CQ
USA Humphreys Engineering Support Activity (HEC)	W912HQ
USA Engineering and Support Center (HNC)	W912DY
Engineering Research and Development Centers (ERDC)	
- Vicksburg Consolidated Contracts Office (ERDC)	W912HZ
- Construction Engineering Research Lab (CERL)	W9132T
- Geospatial Research Lab	W9132V
- Cold Regions Research Engineering Lab (CRREL)	W913E5
- Joint Test and Evaluation Program (JT&E)	W91C9G



U.S. ARMY



SUBCONTRACTING OPPORTUNITIES



U.S. ARMY



DOD SUBCONTRACTING CHECKLIST

DoD Checklist for Reviewing Subcontracting Plans (Sept 2019)

✓ if "No"	Item	Elements of a Subcontracting Plan	Instructions / Notes
	1	FAR 52.219-9(d)(1) Does the offeror's subcontracting plan include a statement of the offeror's goals for each small business category (small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business)?	
	2	FAR 52.219-9(d)(1) If required by the contract, does the offeror's subcontracting plan include a statement of the offeror's goals for each small business category (small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business)?	
	3	FAR 52.219-9(d)(2)(i) Is there a statement of the offeror's goals for each small business category (small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business)?	
	4	FAR 52.219-9(d)(2)(i) Is there a statement of the offeror's goals for each small business category (small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business)?	
	5	FAR 52.219-9(d)(2)(i) Are there statements of the offeror's goals for each small business category (small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business)?	
	6	DFARS 219.705-4(d) Are the goals in all of the offeror's subcontracting plans (including those for small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business) positive (greater than zero)?	
	7	DFARS 219.705-4(d) Is the proposed small business subcontracting plan (5%)?	
	8	FAR 52.219-9(c) Is subcontracting set aside?	
	9	FAR 52.219-9(d)(3)(i) Is there a description of the offeror's subcontracting plan for each small business category (small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business)?	
	10	FAR 52.219-9(d)(4) Is there a description of the offeror's subcontracting plan for each small business category (small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business)?	

✓ if "No"	Item	Elements of a Subcontracting Plan	Instructions / Notes
	11	FAR 52.219-9(d)(5) Is there a method used to identify potential subcontracting opportunities?	
	12	FAR 52.219-9(d)(6) Is there a statement as to whether or not indirect costs were included in establishing subcontracting goals?	
	13	FAR 52.219-9(d)(6) Is there a description of the method used to determine the proportion of indirect costs to be incurred with each small business category (small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business) as subcontractors?	
	14	FAR 52.219-9(d)(7) Is there an individual named who will administer the offeror's subcontracting program?	
	15	FAR 52.219-9(d)(7) Is there a description of the duties of the individual named who will administer the offeror's subcontracting program?	
	16	FAR 52.219-9(d)(8) Is there a description of the efforts the offeror will make to ensure that small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, and women-owned small business concerns have an equitable opportunity to compete for subcontracts?	
	17	FAR 52.219-9(d)(9) Are there assurances that the offeror will include FAR clause 52.219-9(d)(9) "Utilization of Small Business Concerns" in all subcontracts that contain subcontracting opportunities?	
	18	FAR 52.219-9(d)(9) Are there assurances that the offeror will require all subcontractors (small business concerns) that receive subcontracts in excess of (\$1.5 million for construction of a public facility) with further subcontracting opportunities to adopt a plan that complies with the requirements of FAR 52.219-9, Small Business Subcontracting Plan?	
	19	FAR 52.219-9(d)(10)(i) Are there assurances that the offeror will cooperate in any study or research that may be required?	
	20	52.219-9(d)(10)(ii) Are there assurances that the offeror will submit periodic reports to the Government can determine the extent of compliance by the offeror's subcontracting plan?	
	21	52.219-9(d)(10)(iii) Are there assurances that the offeror will include subcontracting order when reporting subcontracting achievements for indefinite or indefinite-quantity contracts intended for use by multiple agencies?	

DoD Checklist for Reviewing Subcontracting Plans (Sept 2019)

✓ if "No"	Item	Elements of a Subcontracting Plan	Instructions / Notes
	22	52.219-9(d)(10)(iv); 52.219-9 ALTERNATE III (d)(10)(iv) Are there assurances that the offeror will submit: • the Individual Subcontract Report (ISR), and • Subcontract Report (SSR) using the Electronic Reporting System (eSRS) at http://www.eSRS.gov or • the SF 294 in lieu of submitting the ISR with a deviation is used?	
	23	FAR 52.219-9(d)(10)(v); 52.219-9 ALTERNATE III (d)(10)(v) Are there assurances that the offeror will ensure that subcontracting plans agree to submit: • the ISR and/or the SSR using eSRS or • the SF 294, in lieu of submitting the ISR with a deviation is used?	
	24	FAR 52.219-9(d)(10)(vi) Are there assurances that the offeror will provide a unique entity identifier (UEI), and the e-mail address of the person responsible for acknowledging receipt of or rejecting subcontractors with subcontracting plans so they can be added to the eSRS when submitting their ISRs?	
	25	FAR 52.219-9(d)(10)(vii) Are there assurances that the offeror will require that subcontracting plan provide the prime contract number, unique entity identifier (UEI), and the e-mail address of the person responsible for acknowledging receipt of or rejecting subcontractors with subcontracting plans?	
	26	FAR 52.219-9(d)(11)(i) Are there assurances that the offeror will maintain records on a contract-by-contract basis, records to support award data submitted by the offeror to the Government, including the name, address, and business size of each subcontractor?	

DoD Checklist for Reviewing Subcontracting Plans (Sept 2019)

✓ if "No"	Item	Elements of a Subcontracting Plan	Instructions / Notes
		business, small disadvantaged business, and women-owned small business concerns?	
	27	FAR 52.219-9(d)(11)(ii) Are there assurances that the offeror will not be contacted in an attempt to locate sources to acquire articles, equipment, supplies, services, or material, or obtain the performance of construction work from the small business concerns that it used in preparing the bid or proposal, in the same or greater scope, amount, and quality used in preparing the bid or proposal?	
	28	FAR 52.219-9(d)(11)(iii)(A)-(F) Are there assurances that the offeror will not be contacted in an attempt to locate sources to acquire articles, equipment, supplies, services, or material, or obtain the performance of construction work from the small business concerns that it used in preparing the bid or proposal, in the same or greater scope, amount, and quality used in preparing the bid or proposal?	
	29	FAR 52.219-9(d)(11)(iii)(G) If applicable, are there assurances that offeror's reason award was not made to a small business over \$250,000?	
	30	52.219-9(d)(11)(iv)(A) Are there assurances that the offeror will not be contacted trade associations?	
	31	FAR 52.219-9(d)(11)(iv)(B) Are there assurances that the offeror will not be contacted business development organizations?	
	32	FAR 52.219-9(d)(11)(iv)(C) Are there assurances that the offeror will not be contacted conferences and trade fairs to locate disadvantaged, service-disabled veteran-owned small business sources?	
	33	FAR 52.219-9(d)(11)(iv)(D) Are there assurances that the offeror will not be contacted veterans' service organizations?	
	34	FAR 52.219-9(d)(11)(v)(A) Are there assurances that the offeror will not be contacted guidance and encouragement provided to subcontractors, training, etc.?	
	35	FAR 52.219-9(d)(11)(v)(B) Are there assurances that the offeror will not be contacted guidance and encouragement provided to subcontractors, training, etc.?	
	36	FAR 52.219-9(d)(11)(vi) Are there assurances that the offeror will maintain records on a contract-by-contract basis, records to support award data submitted by the offeror to the Government, including the name, address, and business size of each subcontractor?	

✓ if "No"	Item	Elements of a Subcontracting Plan	Instructions / Notes
	37	FAR 52.219-9(d)(12) Are there assurances that the offeror will make a good faith effort to acquire articles, equipment, supplies, services, or material, or obtain the performance of construction work from the small business concerns that it used in preparing the bid or proposal, in the same or greater scope, amount, and quality used in preparing the bid or proposal?	See FAR 52.219-9(d)(12) (i) and (ii) for examples of when the offeror used a small business concern in preparing the bid or proposal.
	38	FAR 52.219-9(d)(13) Are there assurances that the contractor will provide to the contracting officer, within 30 days of contract completion, a written explanation if the contractor fails to acquire articles, equipment, supplies, services or materials or obtain the performance of construction work as described in the bid or proposal?	
	39	FAR 52.219-9(d)(14) Are there assurances that the contractor will not prohibit a subcontractor from discussing with the contracting officer any material matter pertaining to payment to or utilization of a subcontractor?	
	40	FAR 52.219-9(d)(15) Are there assurances that the offeror will pay its small business subcontractors on time and in accordance with the terms and conditions of the underlying subcontract, and notify the contracting officer when the prime contractor makes either a reduced or an untimely payment to a small business subcontractor?	See FAR 52.242-5
	41	FAR 52.219-9(f)(2) and DFARS 219.706 Is the master plan up to date?	Master plans
	42	FAR 52.219-9(g) Does the commercial plan relate to the contractor's planned subcontracting for both commercial and Government business, rather than solely to the Government contract?	Commercial plans only
	43	Does the commercial plan have a signature page which includes: a. name, title, email and company name for the person submitting the plan; b. name, title and department/agency contracting organization, date, signature and email of the person approving the plan; c. name, title and email of the person within the company who is submitting the report	Commercial plans only
	44	Does the commercial plan list the contracts or CAGE codes and related DUNS #s of the contracts covered under the plan? Does the commercial plan identify the one awarded contract subject to the plan (contract with latest completion date)?	Commercial plans only



SUBCONTRACTING OPPORTUNITIES FOR DREDGING

- Cooks/ housekeeping
- Environmental compliance/ monitors
- Endangered species documentation
- Surveyors
- Safety/ health officers
- Maintenance/ small machine shop services supporting maintenance
- Fuel



BUILDING STRONG®



U.S. ARMY


SBA SUBNET

54



https://subnet.sba.gov/client/dsp_Landing.cfm

Google:
SUBNET

SubNet

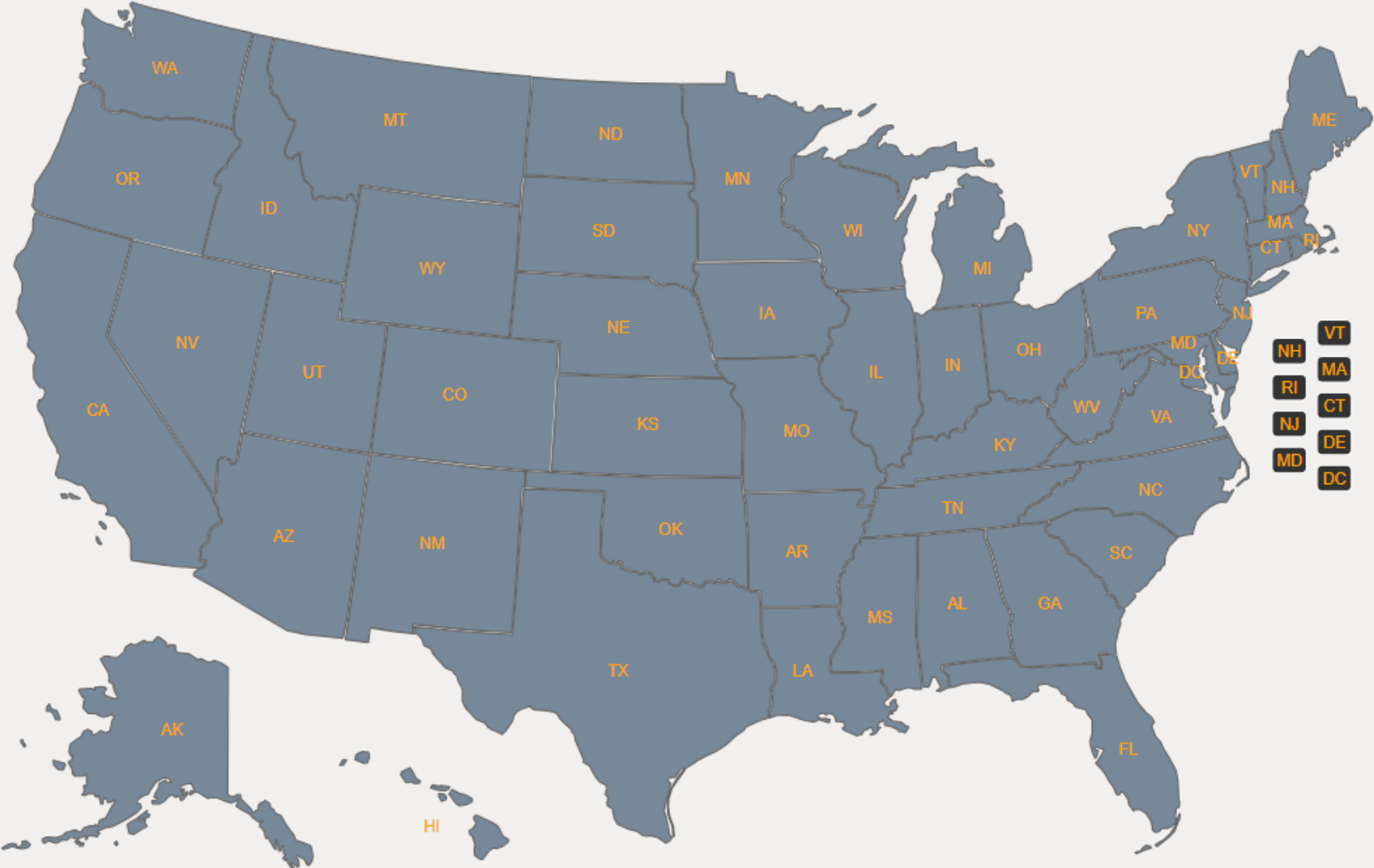
[Skip Navigation >](#) [Accessibility Options >](#) [Help](#) [Advanced Search](#) [SubNet Home](#) [Disclaimers](#) [Resources](#)

SubContracting Network(SubNet) - Public Search - (Version 1.0)

Select the location you would like to view SB Subcontracting Opportunities from the map or the appropriate drop-down list.

Select a State ▼

Select a Territory ▼



[> FirstGov](#) [> E-Gov](#) [> Regulations.gov](#) [> White House](#)

[* Privacy & Security](#) [* Information Quality](#) [* FOIA](#) [* No Fear Act](#) [* ADA](#)



U.S. ARMY

<https://www.sba.gov/document/support-directory-federal-government-prime-contractors-subcontracting-plans>

MORE SUBCONTRACTING OPPORTUNITIES

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[Home](#) > [Document search](#) > Directory of federal government prime contractors with subcontracting plans

SUPPORT

Directory of federal government prime contractors with subcontracting plans

The directory lists federal government contractors with requirements to subcontract to small businesses.

Disclaimer:

The data within the report is generated from data contained in the [Federal Procurement Data System-Next Generation \(FPDS-NG\)](#). The Federal Government Agency that entered the information into FPDS-NG is the owner of the data and has all rights to this data. If you have any questions or concerns about the data within the report, please contact the Federal Government agency that awarded the contract.

How to use the *Directory of Federal Government Prime Contractors with a Subcontracting Plan*.

This directory is a listing of Federal Government contractors that have a requirement to subcontract to small businesses. The directory is intended for small business concerns seeking to find subcontracting

[Download .xlsx](#)

File size: 7464KB



U.S. ARMY

MORE SUBCONTRACTING OPPORTUNITIES

Vendor Address State	Vendor Address City	NAICS Code	NAICS Description	Principal Place of Performance State Code	Ultimate Parent Legal Business Name	Ultimate Parent Unique Entity ID	Award or IDV Type	Base and All Options Value (Total Contract Value)
VIRGINIA	FAIRFAX	541511	CUSTOM COMPUTER PROGRAMMING SERVICES	GA	NORTHROP GRUMMAN CORPORATION	NKVZLJL93QT6	DELIVERY ORDER	\$13,796,042.00
NEW MEXICO	LOS ALAMOS	541710	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING	NM	REGENTS OF THE UNIVERSITY OF CALIFORNIA, THE	LWKAEZ2JLMM9	DEFINITIVE CONTRACT	\$32,232,445.00
KENTUCKY	RICHMOND	562211	HAZARDOUS WASTE TREATMENT AND DISPOSAL	KY	BECHTEL PARSONS BLUE GRASS A JOINT VENTURE	EMYFRLWRHV25	DELIVERY ORDER	\$3,316,223.96
CALIFORNIA	OAKLAND	611310	COLLEGES, UNIVERSITIES, AND PROFESSIONAL SCHOOLS	CA	CALIFORNIA STATE OF	NUDGYLB84S99	DEFINITIVE CONTRACT	\$21,166,765.00
ARIZONA	SCOTTSDALE	513390	OTHER TELECOMMUNICATIONS	AZ	GENERAL DYNAMICS CORPORATION	VF58HFRNGEL8	DELIVERY ORDER	\$1,627,221.28
CALIFORNIA	IRVINE	561210	FACILITIES SUPPORT SERVICES	CO	NORTHSTAR TECHNOLOGY CORP	J5VMNYWNP35	DEFINITIVE CONTRACT	\$1,521,979.62
VIRGINIA	FALLS CHURCH	541512	COMPUTER SYSTEMS DESIGN SERVICES	VA	GENERAL DYNAMICS INFORMATION TECHNOLOGY INC.	VF58HFRNGEL8	DELIVERY ORDER	\$20,149,396.96
WASHINGTON	PUYALLUP	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	AK	ABSHER-BETHEL JOINT VENTURE	HEKT86GL87N9	DEFINITIVE CONTRACT	\$1,340,696.13
VIRGINIA	HERNDON	541512	COMPUTER SYSTEMS DESIGN SERVICES	MD	DIGICON CORP	V48RHTG8ZR65	DELIVERY ORDER	\$1,114,897.07
FLORIDA	TITUSVILLE	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	HI	DAVID BOLAND INC.	MARFUHM88M38	DEFINITIVE CONTRACT	\$4,717,134.90
FLORIDA	PALM BEACH GARDENS	561990	ALL OTHER SUPPORT SERVICES	FL	CENTERRA GROUP LLC	FUX8UNJEAXV8	DEFINITIVE CONTRACT	\$7,731,903.18
CALIFORNIA	SAN DIEGO	237310	HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	CA	COFFMAN SPECIALTIES INC.	KL4HZ2PMHDZ3	DELIVERY ORDER	\$1,095,000.00
CALIFORNIA	POWAY	336411	AIRCRAFT MANUFACTURING	CA	GENERAL ATOMIC TECHNOLOGIES CORPORATION	YX6EL4J1WLP9	DELIVERY ORDER	\$4,355,231.12
MASSACHUSETTS	LOWELL	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	MA	KALLIDUS TECHNOLOGIES INC	CXUJGW8BW4V5	DEFINITIVE CONTRACT	\$1,500,000.00
WASHINGTON	TACOMA	237310	HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	WA	ACTIVE CONSTRUCTION INC.	FCRCMJXMC5N5	DEFINITIVE CONTRACT	\$750,000.00
MARYLAND	GERMANTOWN	493110	GENERAL WAREHOUSING AND STORAGE	UT	AMENTUM SERVICES INC.	JSRNXGERS624	DEFINITIVE CONTRACT	\$1,020,925.26
IOWA	DES MOINES	237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	IA	THE RASMUSSEN GROUP INC	PE3WEMS1MNL9	DEFINITIVE CONTRACT	\$2,071,022.00
DISTRICT OF COLUMBIA	WASHINGTON	541330	ENGINEERING SERVICES	DC	CSSI INC.	XFNNTA6ALDD3	DEFINITIVE CONTRACT	\$44,200,000.00
INDIANA	INDIANAPOLIS	336412	AIRCRAFT ENGINE AND ENGINE PARTS MANUFACTURING	IN	ROLLS-ROYCE CORPORATION	VE65QFAKCLG7	DELIVERY ORDER	\$1,194,869.00
INDIANA	INDIANAPOLIS	336412	AIRCRAFT ENGINE AND ENGINE PARTS MANUFACTURING	IN	ROLLS-ROYCE CORPORATION	VE65QFAKCLG7	DELIVERY ORDER	\$1,194,869.00



QUESTIONS?

Sherrie Cordi

Sherrie.cordi@usace.army.mil

(901) 568-0614 (call or text)





Formerly PTAC



**Illinois
Department of Commerce
& Economic Opportunity**
JB Pritzker, Governor

Illinois APEX Accelerator

Formerly Illinois Procurement Technical Assistance Center

Thank you for joining us!

The Illinois APEX Accelerator at Southern Illinois University and Western Illinois University are provided through a cooperative agreement with the Department of Defense (DoD). Program support is made possible by the Illinois Department of Commerce and Economic Opportunity (DCEO), Southern Illinois University, and Western Illinois University.


PROVIDING GUIDANCE FOR GOVERNMENT CONTRACTING SUCCESS



The Illinois APEX Accelerator at SIU helps businesses identify, compete for, and win government contracts.




What do you think of
when you hear the words,
“Government Contracting?”



The best way for a small
business to grow,
is to make the federal
government their customer.

Entrepreneur Magazine



**Selling to the government
makes it easy to grow
your small business fast.**

Inc. Magazine



The government is
the best way to grow
your small business.

American Express Open

Of all small businesses, only 5% will hit a \$Million in annual revenue.
But 47% of those that make the government their customer will!

A close-up, vertical shot of the American flag, showing the stars and stripes. The flag is slightly out of focus, with the stars in the upper left being sharper. The background is a soft, warm glow, suggesting a sunset or sunrise.

APEX Accelerator Services

We provide **no-cost counseling services** and **technical support to businesses** looking to compete for **Federal, State, and Local government contracts.**

Registrations to do Business with the Government

Marketing your business to agency buyers

Bid-Match Notifications

Socioeconomic Assistance

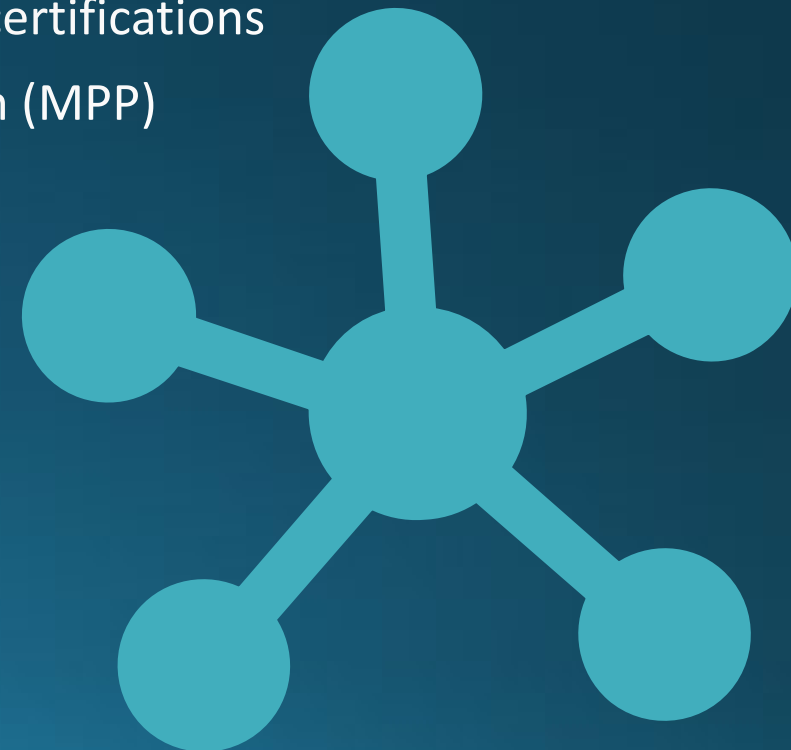
Solicitation Read-Thru and Bid-Proofreading

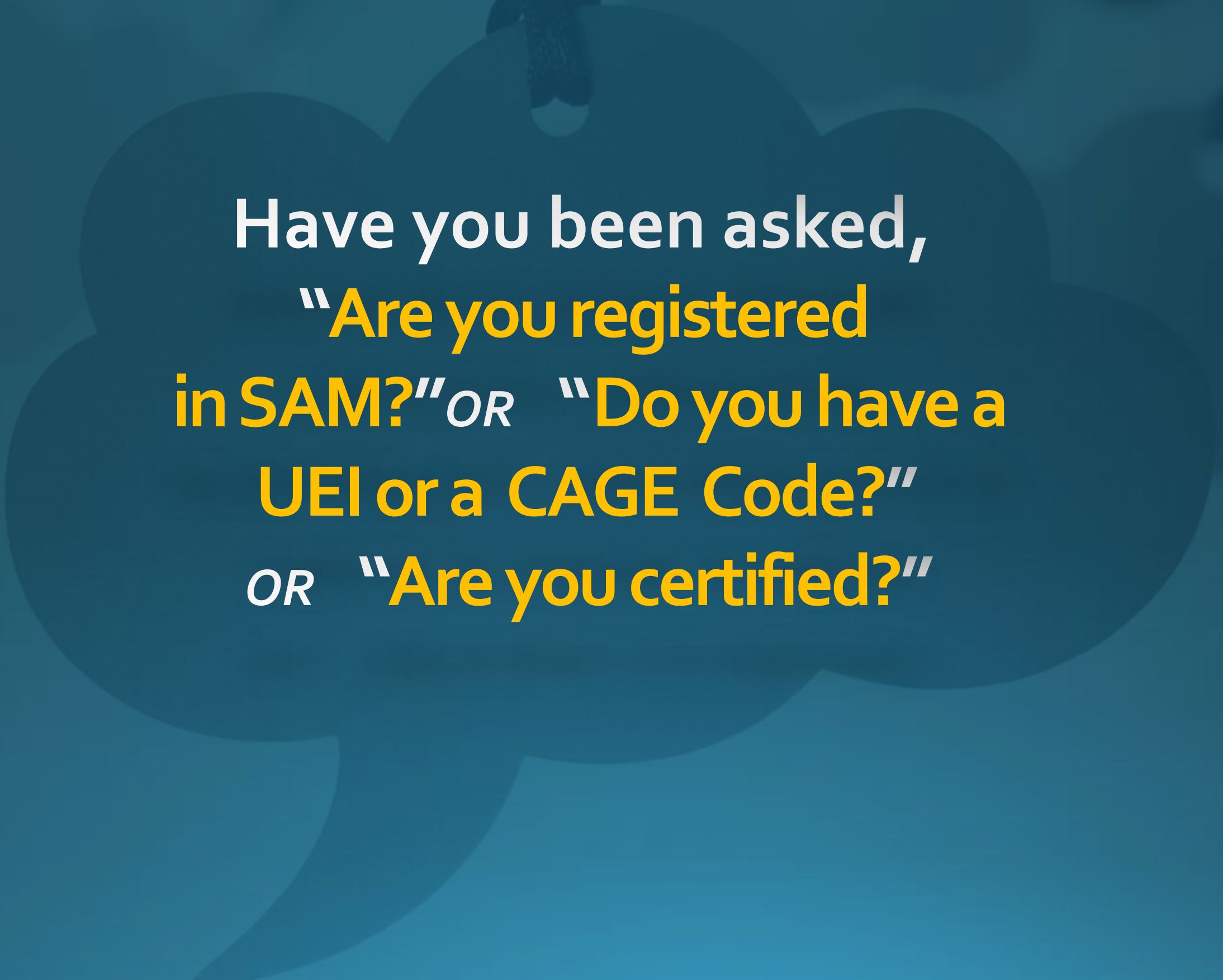
Trainings and Networking Events

Resources and Services

- Facilitate Opportunities Between Primes & Subs
- Defense Logistics Agency (DLA) Internet Bid Board System (DIBBS)
- Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR)
- Cyber Security Compliance
- Contracting laws, policies, and procedures, emphasizing requirements and procedures used by Federal agencies
- Invoicing, Receipt, Acceptance, Property Transfer (IRAPT), and Wide Area Workflow (WAWF)
- Military Specifications and Department of Defense Adopted Industry Standards
- Computerized Bid-match Services
- Counseling Assistance
- Locating and information on Federal Acquisition Regulation (FAR), Department of Defense (DoD), and State Procurement Regulations
- Workshops and Conferences on Contracting
- Navigating [SAM.GOV](https://sam.gov) resources & opportunities
- Obtaining access to contract data from databases such as GovSpend, EZGovOpps, and Proximity
- Business size and type (socioeconomic) certifications
 - The DoD & SBA Mentor-Protégé Program (MPP)

NO Cost Assistance through the APEX Accelerator Resources and Services





Have you been asked,
“Are you registered
in SAM?” OR “Do you have a
UEI or a CAGE Code?”
OR “Are you certified?”

Small Business Certifications

- Small business certifications are for small companies that are owned by economically and socially disadvantaged individuals.
- Benefits of certification include **increased recognition, limited business competition, preferential treatment, and set-aside contracts**
- Different certification processes
- ***We want to help!***

It All Starts With SAM

- Central registration point for all federal government contractors
- Provides the government with the **information** they need to make awards
- Single registration process to work with any federal agency
- **FREE**





What does this mean for you?

- Governments execute contracts to complete goals and grants funds to provide public services and stimulate the economy.
- You must register to submit bids for contracts and apply for grants
- There is no charge to register
- ***THERE IS HELP! Register as a client with our center to set an appointment with me.***

APEX Accelerators for Southern Illinois

Southern and Southeast Regions

Illinois APEX Accelerators

at Southern Illinois University Carbondale

Brenda Henderson, Center Director

618-536-2355

brenda.j.henderson@siu.edu

Southwest, Central, and West Central Regions

Illinois APEX Accelerators

at Western Illinois University

Theresa Ebeler, Center Director

618-420-8313

tl-ebeler@wiu.edu

North Central and East Central Regions

Illinois PTAC at Bradley University

Keli Krueger-Huhra, Center Director

309-677-3297

khuhra@fsmail.bradley.edu

First Stop Business Information Center Assistance line 800-252-2923



First Steps

Evaluate and know your products and services

Think, Build relationships

**Register as a client with our center and
make an appointment with Illinois APEX
Accelerator at SIU**



We look forward to assisting you!

Theresa Ebeler

Center Director

**Illinois APEX Accelerator of
Western Illinois University**

618-420-8313

tl-ebeler@wiu.edu

To sign up to Illinois APEX of WIU

<http://bit.ly/3td5Xki>

Brenda J Henderson

Center Director

Illinois APEX Accelerator

at Southern Illinois University

Carbondale

618-536-2355

Brenda.J.Henderson@siu.edu

www.APEX.siu.edu



FIND AN APEX ACCELERATOR
CENTER NEAR YOU!

<https://www.aptac-us.org/>



Find an APEX Accelerator Center in
the Illinois Small Business Network
(Illinois DCEO)

www.ilsmbiz.biz/ptacnearme



U.S. ARMY CORPS OF ENGINEERS ROCK ISLAND DISTRICT

ST. LOUIS SMALL BUSINESS INDUSTRY DAY

29 February 2024



US Army Corps
of Engineers®



Rock Island District

5 River Basins | 5 States | 900+ Professionals Serving Our Nation Since 1866



MISSION

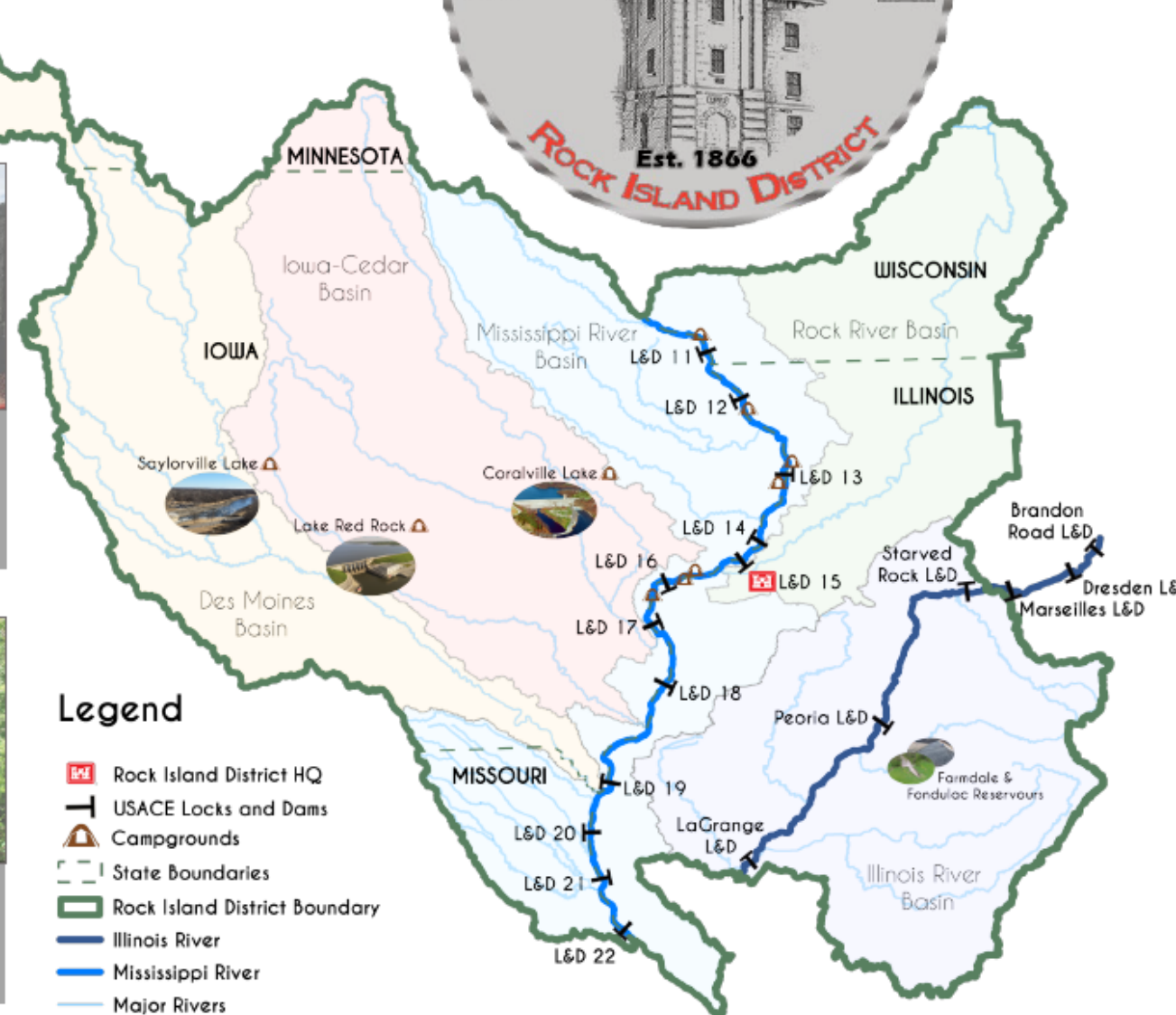
Deliver vital engineering and water resources solutions in collaboration with our partners to secure our Nation, reduce disaster risk and enhance quality of life, providing value to the region and Nation.



146 Levee Drainage Systems
>900 Miles of Levees
5 Reservoirs in Iowa and Illinois
>\$17B Flood Damages Prevented



Lead Federal Regulatory Agency
in Iowa and Illinois
1,500 Permits Issued in FY22



1850 Campsites
97 Recreation Sites
38 Boat Ramps
10 Swimming Beaches
5 Visitor Centers
16.8 M Annual Visitation

Flood Fight Supplies Provided to the Nation
4.2 M Standard Sandbags
6,000 Large (airlift) Sandbags
>6 Miles HESCO Gabion Baskets
>2 Miles Polyethylene Sheeting
84 Portable Pumps



Upper Mississippi River Restoration Projects
16 In Planning/Design
7 Under Construction
59 Completed to Date
120,000 Acres Restored to Date
\$55M Annual Budget

18 Lock & Dam Sites
582 Miles of Navigation
396M Tonnage Locked
>\$1 B Annual Cost Benefit



Commander & District Engineer
Col. Jesse T. Curry

Deputy District Engineer / PPMD Chief
Kimberly Thomas, P.E.

Deputy Commander
Maj. Matthew Fletcher

Engineering & Construction
Roger Perk, P.E.

Resource Management
Celeste Iversen

Real Estate
Paul St. Louis

Operations
Thomas Heinold, P.E.

Regulatory
Matt Zehr

Contracting
Scott Harris

National Centers

Inland Navigation Design Center
Lenna Hawkins, P.E.

National Flood Fight Materiel Center
Sarah Jones



US Army Corps of Engineers®
Rock Island District

<https://www.mvr.usace.army.mil>

Clock Tower Building, P.O. Box 2004, Rock Island, IL 61204-2004

Email: cemvr-cc@usace.army.mil | Phone: 309 794-4200



U.S. ARMY



ROCK ISLAND DISTRICT SMALL BUSINESS PROGRAM

Provides outreach and information to ensure small businesses have the maximum practicable opportunity to participate in Rock Island District acquisitions through contracts or subcontracts.



Examples of Outreach and Informational Events include:

SAME Small Business Conferences

Roundtable Discussions

SAME Industry Days

District Industry Days

National Industry Meetings



SB Programs/Goals	FY23 Goals	FY23 Actual Obligations	FY23 Actual %
Small Business	48%	\$172,621,008	68.28%
Small Disadvantaged Business	30%	\$89,573,508	35.43%
Woman Owned SB	12%	\$21,752,814	8.6%
HUBZone	14%	\$36,404,744	14.4%
Service-Disabled Veteran SB	5%	\$29,344,525	11.61%

Total FY23 Contracting Obligations = **\$252,812,831**

Forecasted FY24 Contracting Obligations = **\$450M**

Program website: <https://www.mvr.usace.army.mil/Business-With-Us/Small-Business/>



U.S. ARMY

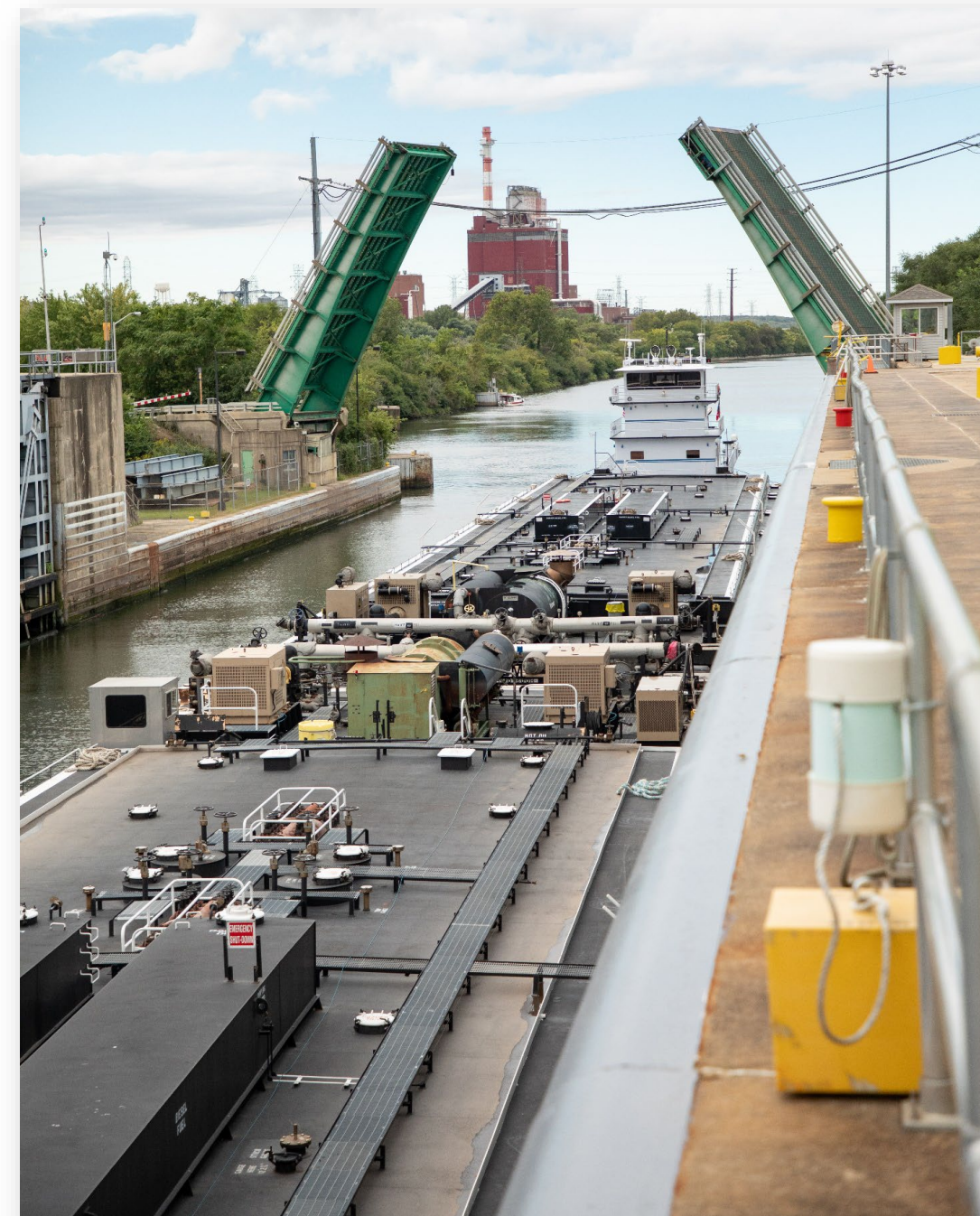
FY24 FUNDING **TBD**

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Rock Island District **FY24 PBUD** - \$200M (Does not include final FY24 Appropriation/Earmark \$s)

- **INVESTIGATIONS - \$0M**
- **CONSTRUCTION - \$55M**
 - UMRR - \$55M
 - NESP - \$0M
 - BRIP - \$0M
- **OPERATIONS & MAINTENANCE - \$145M**
 - Mississippi River - \$76.7M
 - Illinois Waterway - \$50.8M
 - Saylorville Lake - \$6.5M
 - Lake Red Rock - \$5.4M
 - Coralville Lake - \$5.0M
 - Farm Creek - \$0.6M





U.S. ARMY



ROCK ISLAND DISTRICT FUNDING TRENDS

Annual Appropriation	Investigations	Construction	O&M	Total
FY 15 Allocated	900,000	33,170,000	124,218,000	158,288,000
FY 16 Allocated	1,800,000	25,036,000	151,373,000	178,209,000
FY 17 Allocated	2,300,000	42,520,000	135,558,000	180,378,000
FY 18 Allocated	2,550,000	43,430,000	180,271,000	226,251,000
FY 19 Allocated	150,000	107,578,000	164,926,000	272,654,000
FY 20 Allocated	4,500,000	58,505,000	208,457,000	271,462,000
FY 21 Allocated	8,910,000	33,170,000	179,529,850	221,609,850
FY 22 Allocated	5,190,000	90,449,000	187,731,000	283,370,000
FY 23 Allocated	0	170,559,500	178,337,000	348,896,500
FY 24 PBUD	500,000	55,000,000	145,073,000	200,573,000

Note: Does not include FPMS, PAS, CAP, ICW, and Supplemental funds.



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UPPER MISSISSIPPI RIVER RESTORATION (UMRR)

78



Design/Construction Underway

- Steamboat Island
- Beaver Island
- Keithsburg Division

Feasibility Underway

- Lower Pool 13
- Green Island
- Pool 12 Forestry
- Quincy Bay
- Lower Pool 13
Phase II



Program website:

<https://www.mvr.usace.army.mil/Missions/Environmental-Stewardship/Upper-Mississippi-River-Restoration/>



U.S. ARMY

OPERATIONS & MAINTENANCE – MISSISSIPPI RIVER

79



Mississippi River Project

- Kevel Rail Replacement
- Lock Guidewall Work
- Dam Valve fabrication
- Dam Gate Fabrication
- Dredging





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OPERATIONS & MAINTENANCE – ILLINOIS WATERWAY

80



Illinois Waterway Project

- Electrical & Controls Work
- Generator & Compressor Work
- Bulkhead fabrication
- Sheet pile installation
- Dredging





U.S. ARMY

OPERATIONS & MAINTENANCE – FLOOD RISK MANAGEMENT LAKES

81



Saylorville Lake

- Paving Work
- Water infrastructure Updates



Lake Red Rock

- Paving Work



Coralville Lake

- Shoreline Erosion Repairs
- Paving Work
- Restrooms & Shower Building Upgrades & Replacements
- Ranger & Admin Building Renovations

RESERVOIRS



Project	Location	Anticipated Advertisement	Estimated Range
DB – Coralville Lake Ranger and Admin BLDG	Coralville, IA	2nd Qtr FY24	\$1M-\$5M



U.S. ARMY

PL 84-99 REHABILITATION STATUS

83

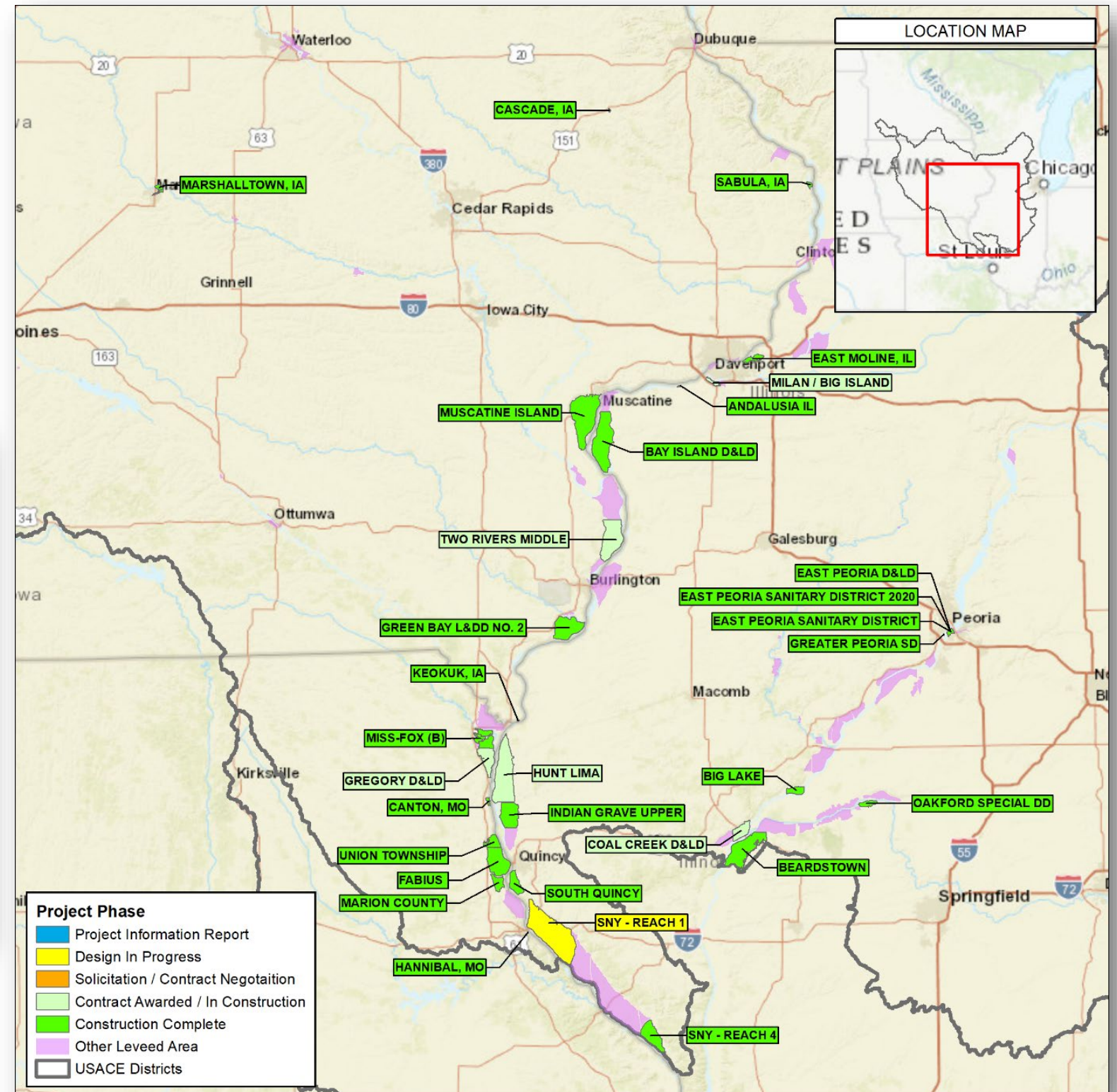


Design Phase: 1
Solicitation/Contract Negotiation: 0
Contract Award/In Construction: 5
Complete: 25
Total Projects: 31



Program website:

<https://www.mvr.usace.army.mil/Missions/Flood-Risk-Management/Levee-Safety-Program/Public-Law-84-99-Program/>



FLOOD RISK MANAGEMENT



Project	Location	Anticipated Advertisement	Estimated Range
Sny Island – Pigeon Creek (PL84-99)	Hull, IL	3 rd Qtr FY23	\$250-500K
Dubuque Forced Sewer Main CAP Sec 14	Dubuque, IA	2 nd Qtr FY24	\$1M-\$5M



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NAVIGATION & STRUCTURAL



Project	Location	Anticipated Advertisement	Estimated Range
Marseilles Electrical System	Marseilles, IL	3 rd Qtr FY24	\$10M-\$25M
LD 16, 18, & 20 Kevel Rail Replacement	Multiple	4th Qtr FY24	\$1M-\$5M
LD21 Phase 2 Concrete Repairs	Quincy, IL	4th Qtr FY24	\$1M-\$5M



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CIVIL, CHANNEL & ECOSYSTEM RESTORATION



Project	Location	Anticipated Advertisement	Estimated Range
UMRR Steamboat Island Stage 2 HREP	Clinton, IA	1 st Qtr FY24	\$1M-\$5M

BUILDING RENOVATIONS – 88TH RD & OTHERS



Project	Location	Anticipated Advertisement	Estimated Range
88th RD - Repair HVAC and Electrical Systems, Building 510	Ft. Snelling, MN	3rd Qtr FY24	\$1M-\$5M
88th RD - Repair HVAC & Electrical Systems, AMSA/OMS Building	Whitehall, OH	3rd Qtr FY24	\$1M-\$5M
88th RD - Repair and Replace Elevators, Building 203	Arlington Heights, IL	2nd Qtr FY24	\$500K-\$1M
88th RD - Repair HVAC and Electrical Systems, USARC Building	Livonia, MI	3rd Qtr FY24	\$1M-\$5M
88th RD - Repair Foundation and Building Repairs	Twinsburg, OH	3rd Qtr FY24	\$1M-\$5M
88th RD - Building 317 LED Lighting Upgrade	Milwaukee, WI	4th Qtr FY24	\$100K-\$500K
Clock Tower Third Floor Renovations	Rock Island, IL	1st Qtr FY24	\$1M-\$5M
DB - Coralville Ranger and Admin Bldg	Coralville, IA	2d Qtr FY24	\$500K-\$1M



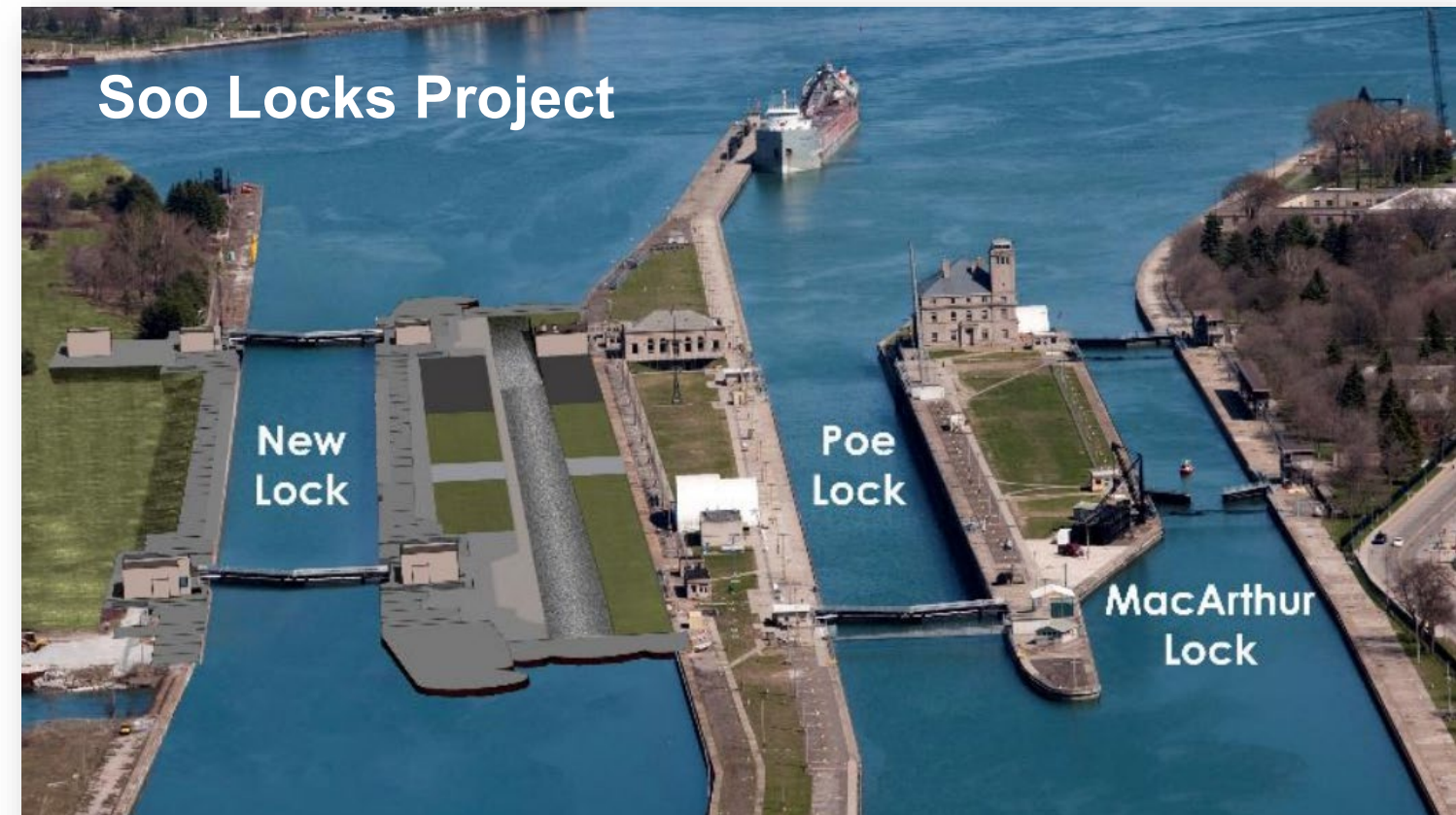
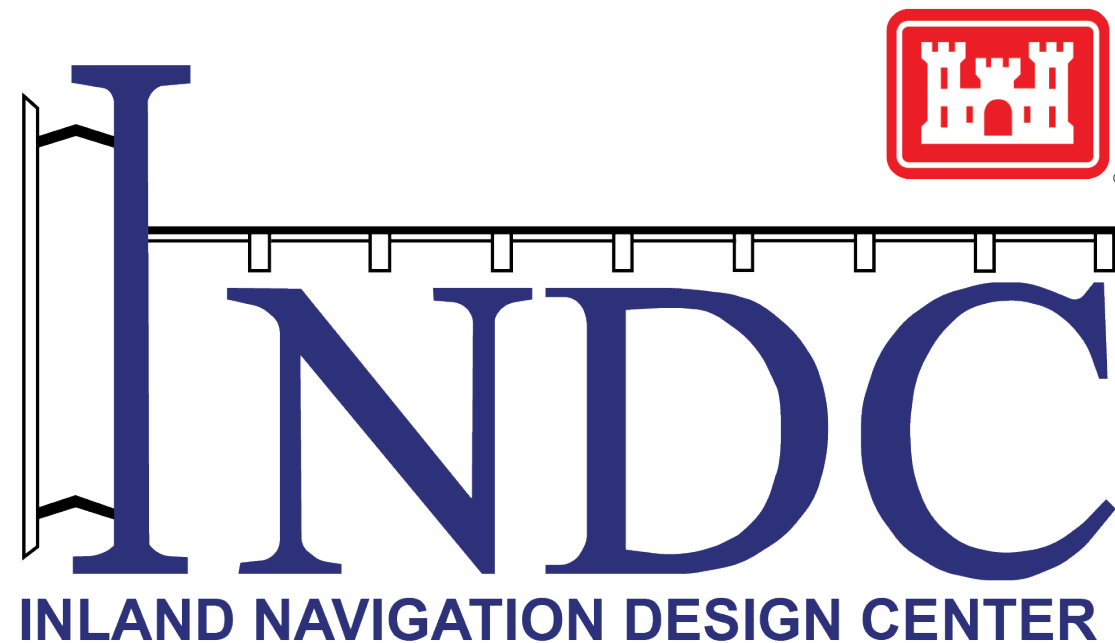
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INLAND NAVIGATION DESIGN CENTER (INDC)

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The Inland Navigation Design Center (INDC) Mandatory Center of Expertise (headquartered in the Rock Island District) provides engineering, design, analysis, and review services for studies, new locks, new navigational dams, major rehabilitation of existing inland navigation locks and dams, and significant inland navigation lock and dam operations and maintenance projects, while promoting quality design and consistency in design and technical competency.



INDC is currently the designer of record for the:

- **Soo Locks**
- **Upper Ohio Locks**
- **Brandon Road Interbasin Project**
- **Brazos River Floodgates**
- **Lock 25 (NESP)**



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BRANDON ROAD INTERBASIN PROJECT

INCREMENT I-A

- Automated Barge Clearing Deterrent
- Leading Edge Bubble Deterrent
- Leading Edge Acoustic Deterrent Array
- Leading Edge Support Facilities
- Upstream Boat Launch

INCREMENT I-B

- Site Prep
- Channel Rock Excavation

INCREMENT II

- Electric Deterrent
- Large Acoustic Deterrent Array
- Support Facilities
- Engineered Channel floor & walls for the electric & large acoustic deterrents
- Flushing Lock
- Downstream Boat Launch

INCREMENT III

- Finish Engineered Channel
- Connect RDB Wall to Lower Guidewall



Project website: <https://www.mvr.usace.army.mil/Missions/Environmental-Stewardship/BR-Interbasin-Project/>

Project	Anticipated Contract Type	Anticipated Advertisement ¹	Estimated Range
Increment I-A Construction	Construction	1 st Qtr FY24	\$100M-\$200M
Increment II & III AE Design	AE Services	4 th Qtr FY24	\$25M-\$75M
Increment I-B Construction	Design Build	4 th Qtr FY24	\$100M-\$200M
Increment II Construction	Construction	2 nd Qtr FY26	\$400M-\$600M
Increment III Construction	Construction	2 nd Qtr FY29	\$25M-\$50M

¹PROPOSED INCREMENTS SUBJECT TO CHANGE PENDING COMPLETION OF DESIGN & EXECUTION OF A PPA.



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BRANDON ROAD INTERBASIN PROJECT

Increment I-A Site Features



Project	Anticipated Contract Type	Anticipated Advertisement ¹	Estimated Range
Increment I-A Construction	Construction	1st Qtr FY24	\$100M-\$200M

¹PROPOSED INCREMENTS SUBJECT TO CHANGE PENDING COMPLETION OF DESIGN & EXECUTION OF A PPA.



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NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)

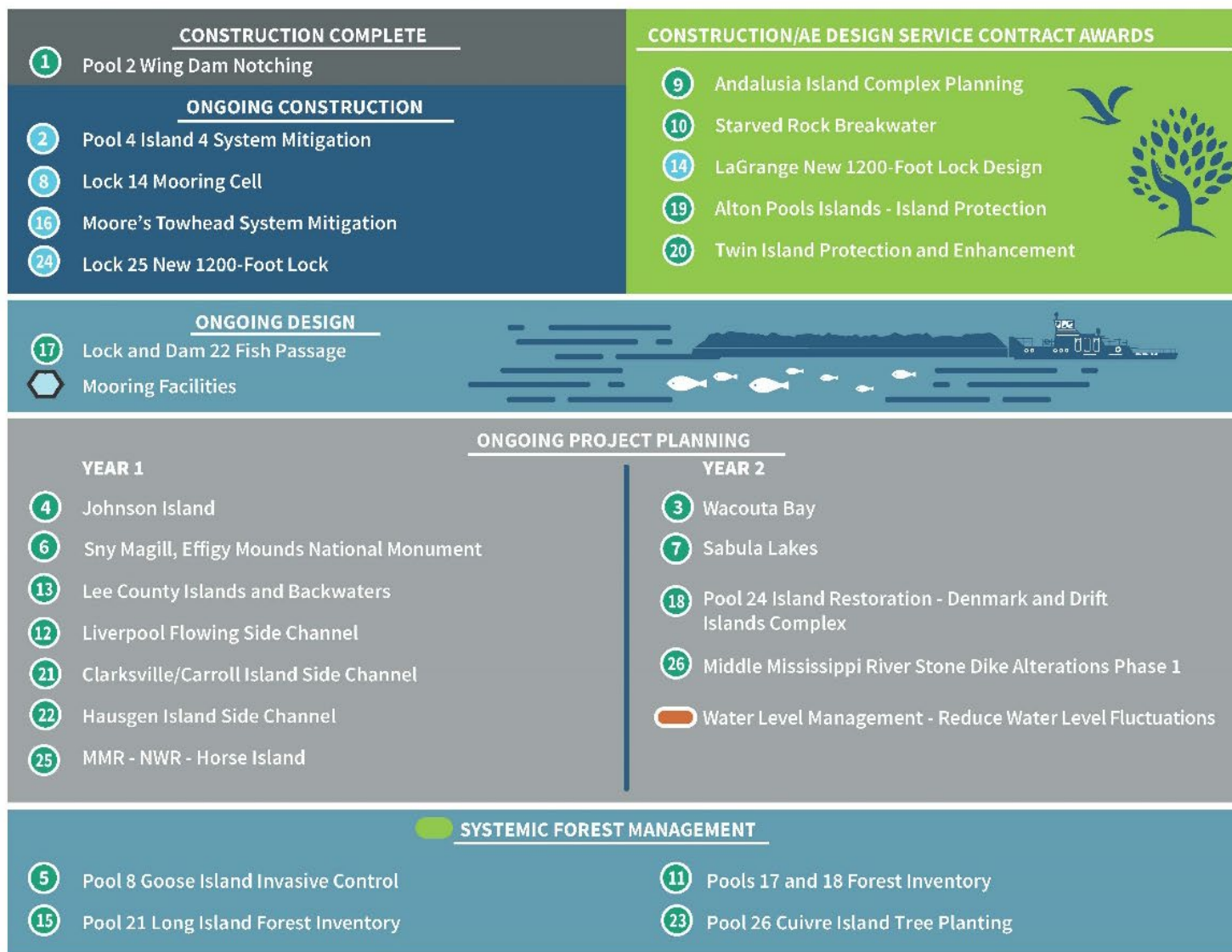
ST. PAUL DISTRICT- ROCK ISLAND DISTRICT - ST. LOUIS DISTRICT

NAVIGATION AND ECOSYSTEM PROJECTS

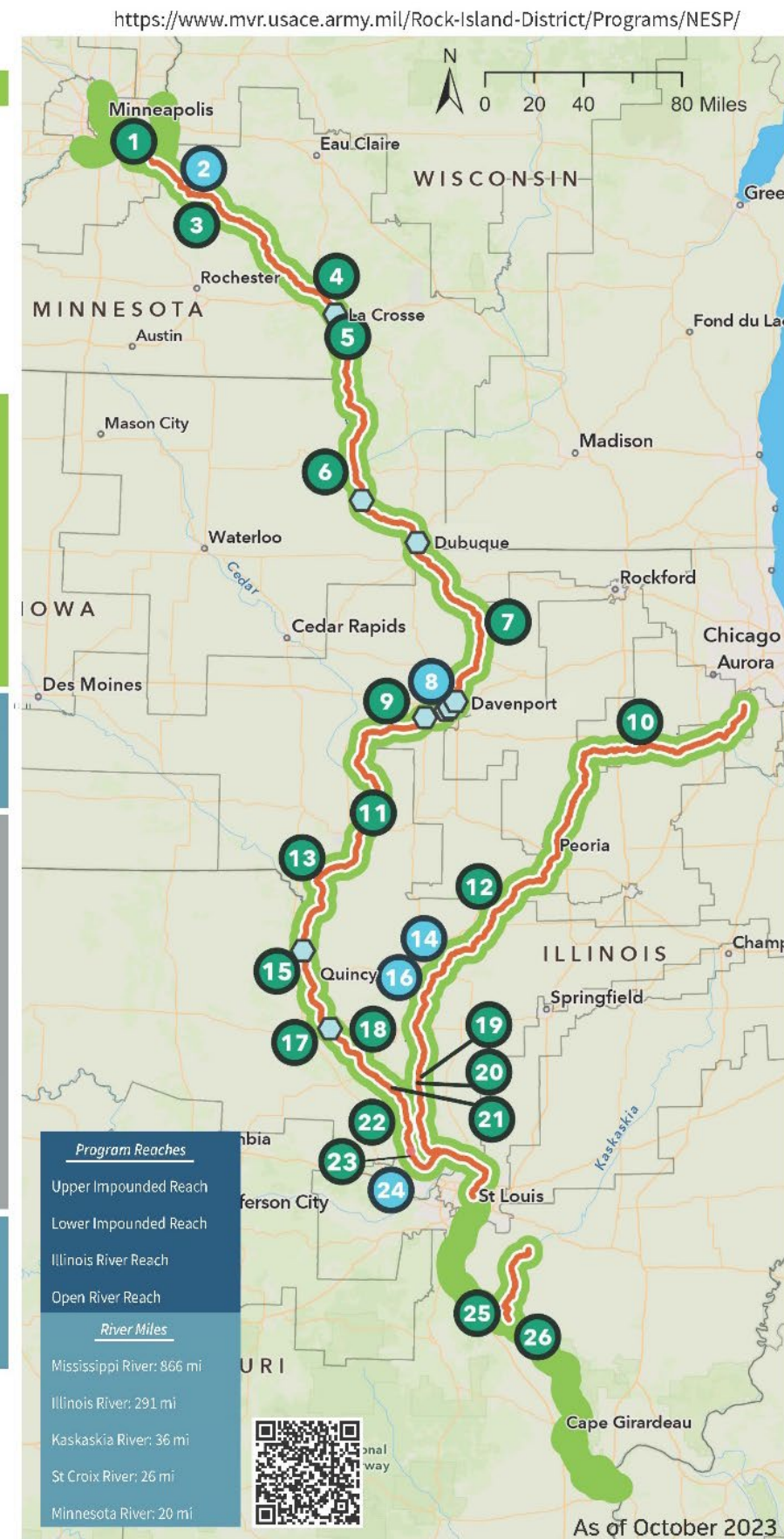
The Navigation and Ecosystem Sustainability Program (NESP) is a long-term, dual-purpose program that integrates navigation improvements and ecosystem restoration together to provide Upper Mississippi River System once in a generation-type positive impacts.

The primary goals of the program are to increase the capacity and improve the reliability of the inland navigation system while restoring, protecting, and enhancing the environment.

This map only shows projects actively being implemented. NESP includes an additional 5 - 1,200-foot locks, systemic mitigation, and hundreds of ecosystem restoration projects.



NESP PARTNERS





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NESP UPCOMING SOLICITATIONS

Project	Location	USACE District	Anticipated Advertisement	Estimated Range
Lock 25 Maintenance Building Design-Build	Winfield, MO	St. Louis District	3rd Quarter FY24	\$5-10M
Lock 25 A/E Task Orders for Design Support, VE, and CADD Tech Support	Winfield, MO	St. Louis District	4th Quarter FY24	\$5-10M
LaGrange New 1200' Lock – Machinery Fabrication Contract	LaGrange, IL	Rock Island District	4th Quarter FY24	Greater than \$25
Mooring Facilities Construction Contract	8 locations	Rock Island and St. Paul District	4th Quarter FY24	Greater than \$25M
Lock and Dam 22 Fish Passage Construction Contract	Saverton, MO	Rock Island District	3rd Quarter FY24	Greater than \$25M
Forest Management – Timber Stand Improvement Contract Actions	Various	St. Louis District Rock Island District St. Paul District	4th Quarter FY24	\$1-5M
Pool 19 Ecosystem Pool Planning	Pool 19 Upper Mississippi River	Rock Island District	4th Quarter FY24	\$1-5M
Project Data Collection	Various	St. Louis District Rock Island District St. Paul District	4th Quarter FY24	\$1-5M
Project Implementation Report Task Orders	Various	Rock Island District	4th Quarter FY24	\$1-5M
Tribal Engagement Strategy Development	Various	Tribal Nations Technical Center of Expertise - Albuquerque District	4th Quarter FY24	Less than \$1M
Survey Systemic Control - Task Order	Lock and Dam 17 & 19	Photogrammetric Mapping Center of Expertise - St. Louis District	3rd Quarter FY24	Less than \$1M



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NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)

ST. PAUL DISTRICT- ROCK ISLAND DISTRICT - ST. LOUIS DISTRICT

As of 2-Feb-24

LOCK AND DAM 25 NEW 1,200-FOOT LOCK

PROJECT SUMMARY

Lock and Dam 25 is located in Calhoun County, Illinois, and Lincoln County, Missouri, at approximately river mile 241.4 on the Upper Mississippi River above the mouth of the Ohio River near Winfield, Missouri. The project will be delivered via Integrated Design and Construction (IDaC) a delivery method that integrates construction contractor input through the design development.

The primary purpose of the Lock and Dam 25 New 1,200-Foot Lock Project is to improve efficiency, reliability, and safety for navigation traffic transiting the facility along with operational redundancy at Lock 25.

The project will reduce the per lockage times from 2.5 hours or more to approximately 45 minutes. The addition of a 1,200-foot lock will accommodate the largest tow configurations on the Upper Mississippi River. This will improve mariner safety, with professional mariners no longer having to "split" tows to transit the lock chamber.

OBJECTIVES

-  **1** Safely deliver a quality 1,200-foot lock efficiently and cost effectively
-  **2** The goal is to construct the project while minimizing impacts and maintaining predictability to existing navigation traffic
-  **3** Navigation stakeholders will be integrated throughout the design and construction

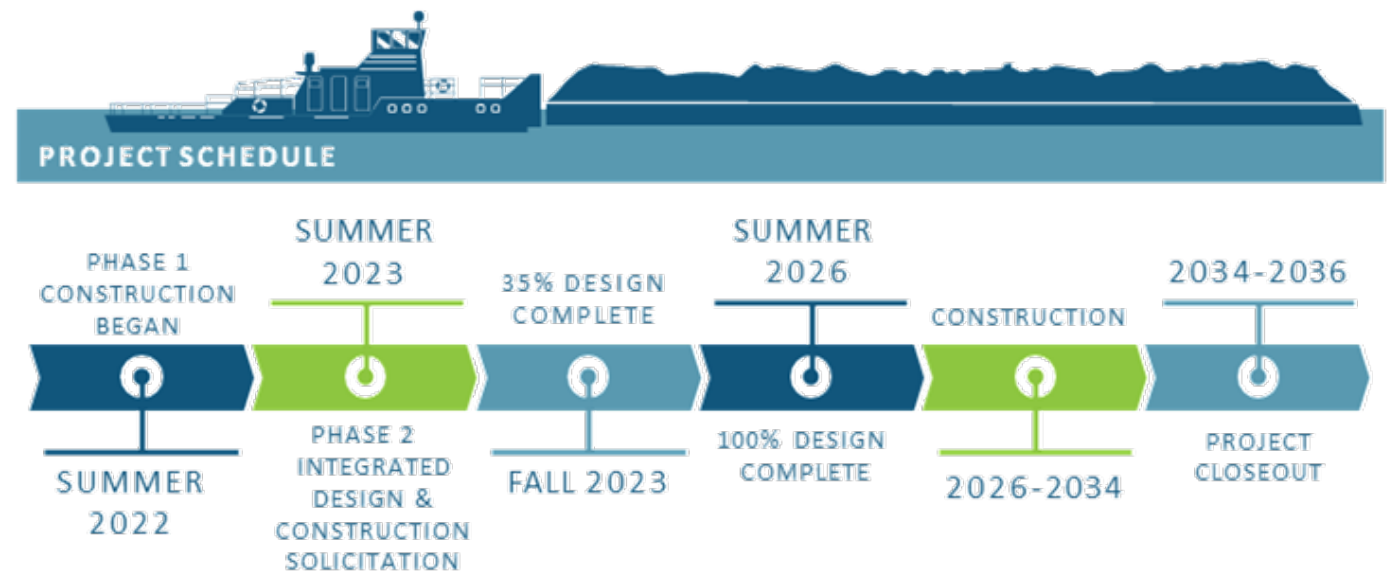
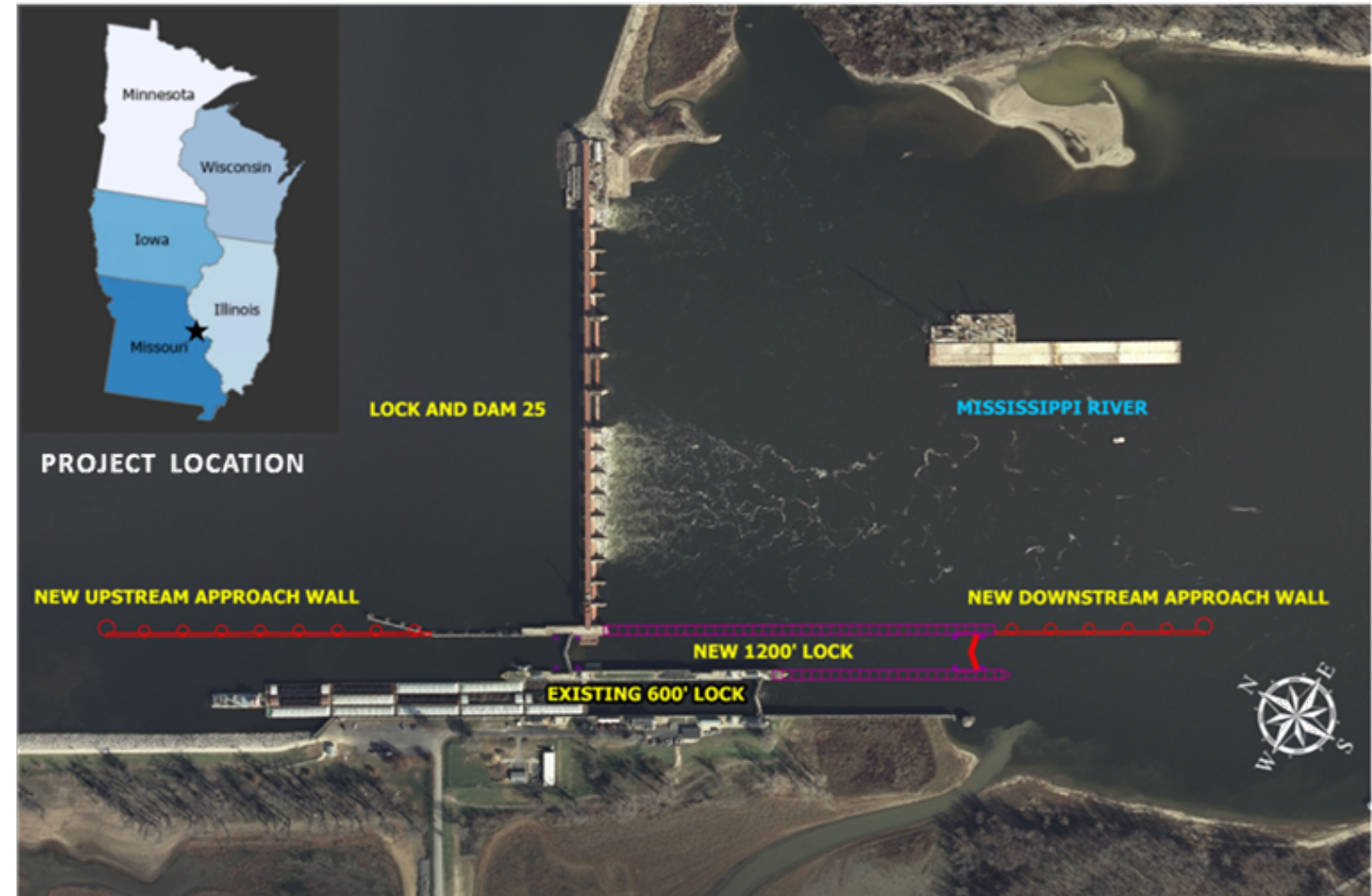
DESIGN OVERVIEW

- Re-initiated – Oct 2022
- 15% level of maturity
- 35% Review phase began – Jun 2023
- 35% Design complete – Nov 2023
- 100% Design complete – Jun 2026

CONSTRUCTION OVERVIEW

- Phase 1 – Lockwall modifications
 - Est. Construction complete – May 2024
- Phase 2 – Bulkhead Supply
 - Est. Award – Mar 2024
- Phase 2 – Integrated Design Construction (IDaC)
 - Solicitation – Jun 2023
 - Est. Award – Mar 2024

ESTIMATED
COST
>\$20M





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NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)

ST. PAUL DISTRICT-ROCK ISLAND DISTRICT - ST. LOUIS DISTRICT

As of 1-Feb-24

LAGRANGE NEW 1,200-FOOT LOCK

PROJECT SUMMARY

LaGrange Lock and Dam is 80.2 miles above the confluence of the Illinois River with the Mississippi River at Grafton, Illinois, 7.8 miles below Beardstown, Illinois.

The primary purpose of the LaGrange New 1,200-Foot Lock Project is to improve efficiency, reliability, and safety for navigation traffic transiting the facility along with additional operational redundancy at LaGrange.

The project will reduce the per lockage times from 2.5 hours or more to approximately 45 minutes. The addition of a 1,200-foot lock will accommodate the largest tow configurations on the Upper Mississippi River. This will improve mariner safety, with professional mariners no longer having to "split" tows to transit the lock chamber.

OBJECTIVES



1

New 1,200-foot navigation lock landward of the existing 600-foot lock



2

Construction will occur with minimal interference to existing navigation traffic

3

Existing 600-foot lock will remain in operation

DESIGN ACTIVITIES

FY22 Activities

Award of A/E design task order that includes:

- Initial lock design
- Hydraulic modeling
- Geotechnical investigations
- Aerial/site surveys
- Environmental compliance surveys
- Cultural surveys
- HTRW analyses
- Real estate

Physical model (ERDC)

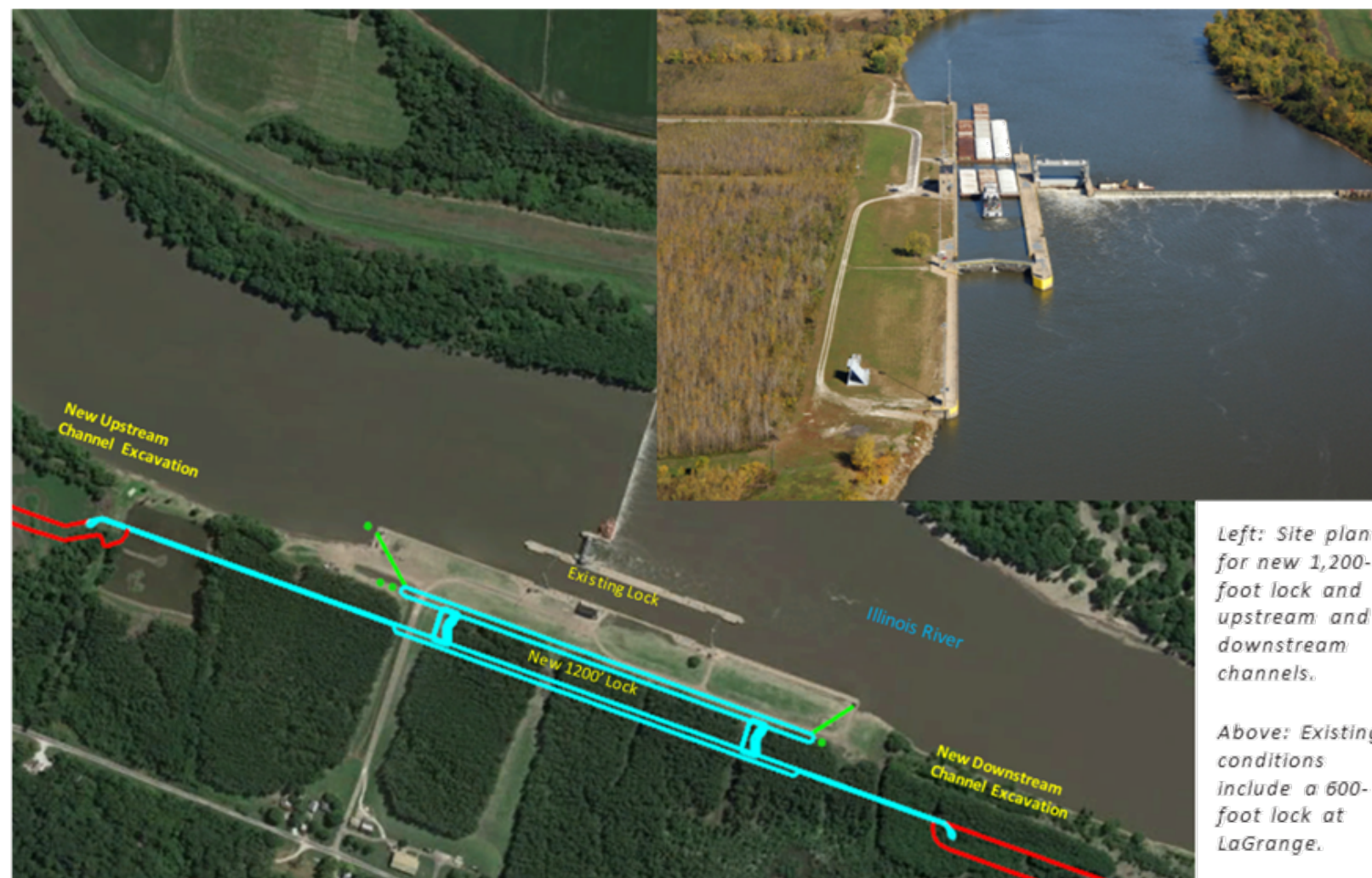
FY23 Activities

35-100% design task order is scheduled to award Sept 2023

- Real estate activities
- Industry coordination – navigation & construction contractor
- Physical model testing (ERDC)
- Continued design of 1,200-foot lock

FY24 Priorities

- Construction contract award for machinery fabrication
- 35-100% design plans and specifications
- Real estate acquisition
- Physical model completion



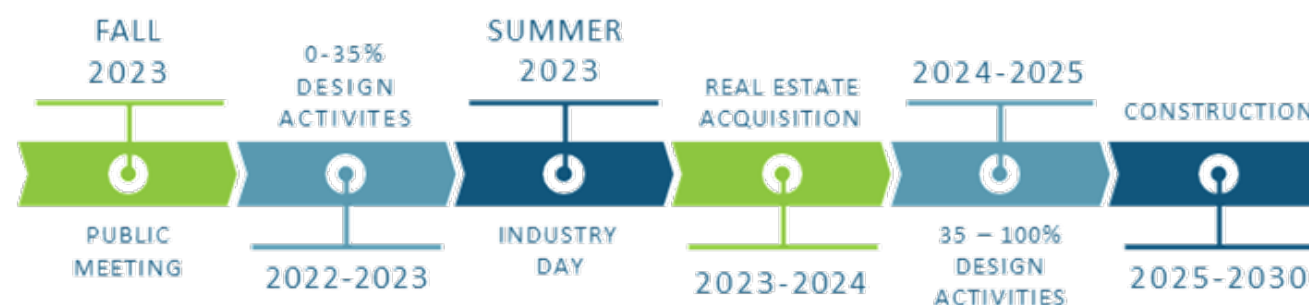
Left: Site plan for new 1,200-foot lock and upstream and downstream channels.

Above: Existing conditions include a 600-foot lock at LaGrange.

ESTIMATED
COST
> \$20M



PROJECT SCHEDULE



<https://www.mvr.usace.army.mil/Rock-Island-District/Programs/NESP/Navigation-Improvements/>





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NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)

ST. PAUL DISTRICT-ROCK ISLAND DISTRICT - ST. LOUIS DISTRICT

As of 2-Feb-24

LOCK AND DAM 22 FISH PASSAGE

PROJECT SUMMARY

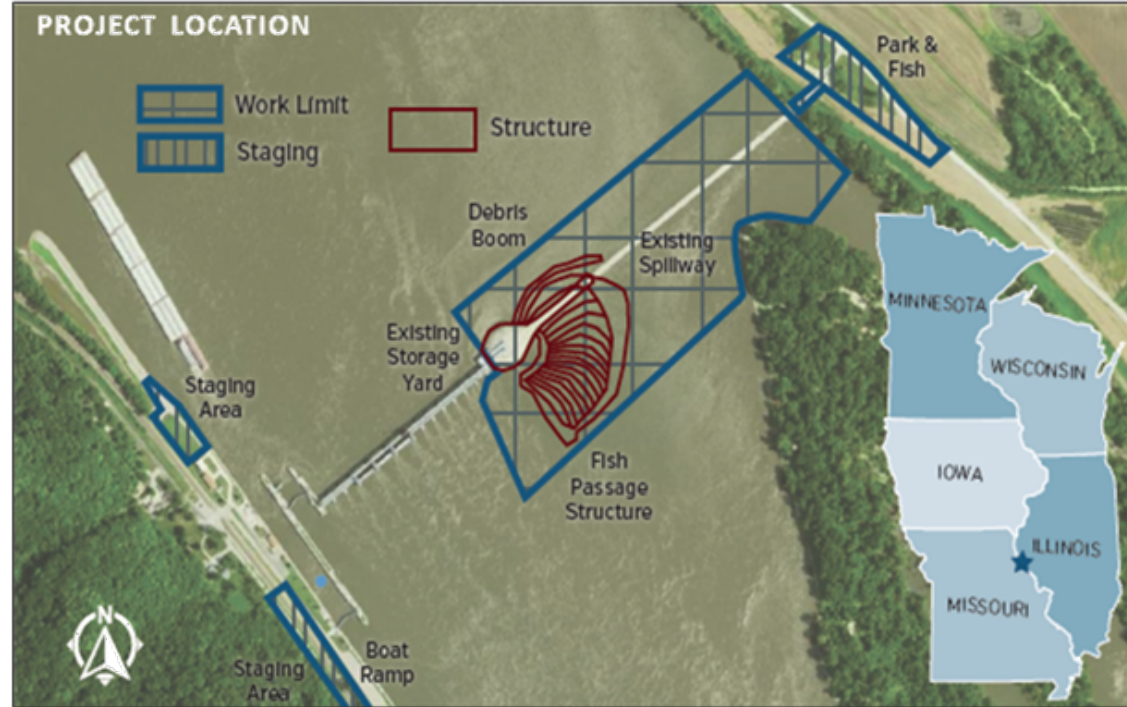
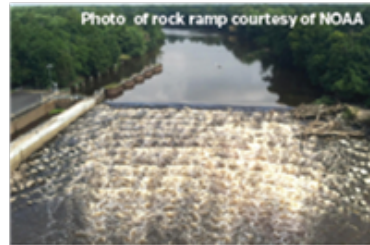
Lock and Dam 22 is located near Saverton, Missouri, on the Mississippi River, roughly 10 miles south of Hannibal, Missouri, at river mile 301.2. The fish passage structure will be constructed on the spillway portion of the dam, on the side furthest from the Illinois shoreline, and would extend downstream into the tailwater area.

The primary purpose of the Lock and Dam 22 Fish Passage Project is to increase fish access to upstream mainstream river and tributary habitats. Increased access to upriver habitat should result in an increase in the size and distribution of native migratory fish populations.

The secondary purpose is to monitor and adaptively manage this structure to optimize its effectiveness and inform design of subsequent fish passage projects.

RISK-INFORMED FISH PASSAGE IMPROVEMENT STRATEGY

The Recommended Plan developed during the feasibility phase of this project imitates the natural river to maximize the effectiveness of the native fish passage while minimizing impacts to navigation.



DESIGN

- HQUSACE approved Final PIR June 2022
- Implementation Review Plan
- Single Phase—Inlet Structure & Ice/Debris Structure; Rock Arch Fish Passage

CONSTRUCTION

- Single Phase—Inlet Structure & Ice/Debris Structure; Rock Arch Fish Passage

ADAPTIVE MANAGEMENT

- Pre-Construction Monitoring
- Construction Monitoring
- Post-Construction Monitoring
- Adaptive Management

BI-PARTISAN INFRASTRUCTURE LAW (BIL) FUNDS: \$97,100,000 for design and construction initiation

OBJECTIVES



1 Provide habitat benefits for over 30 fish species



2 Restore natural connection between pools



3 Increase migration capabilities for native fish species

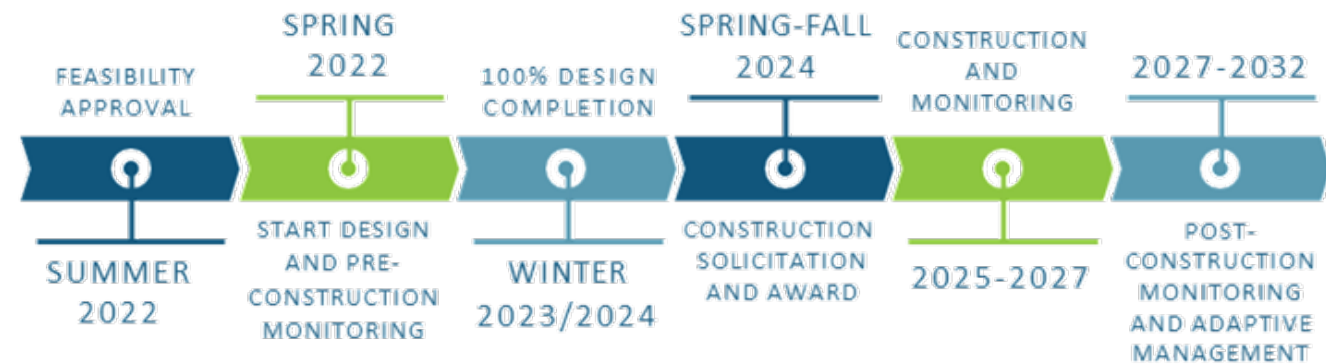


4 Provide spawning habitat for fish

ESTIMATED
COST
>\$10M



PROJECT SCHEDULE



Project Deliverables & Tasks:

- 26Sep22 – AE Design Awarded
- 30Sep22 – Completion of 35% Design
- May 2023 – 65% Design Completion
- Feb 2024 – 100% Design Completion
- Jun 2024 – Construction Solicitation RFP
- Sep 2024 – Construction Award
- Sep 2027 – Construction Complete

Monitoring Activities & Adaptive Management

- FY22-24 – Pre-Construction Monitoring
- FY25-27 – Construction Monitoring
- FY28-32 – Post-Construction Monitoring
- FY28-32 – Adaptive Management

Lock and Dam 22 Fish Passage Monitoring

- Inform Project Design and Construction
- Monitor Fish Movement through Lock 22 and Fishway
- Monitor Systemic Ecological Response by Migratory Fishes
- Monitor Physical Performance of the Fish Passage Improvement Features
- Monitor Effects of the Project on Structural Integrity, Navigation Operations, Water Quality

<https://www.mvr.usace.army.mil/Rock-Island-District/Programs/NESP/Ecosystem-Restoration/>

PROGRAM PARTNERS





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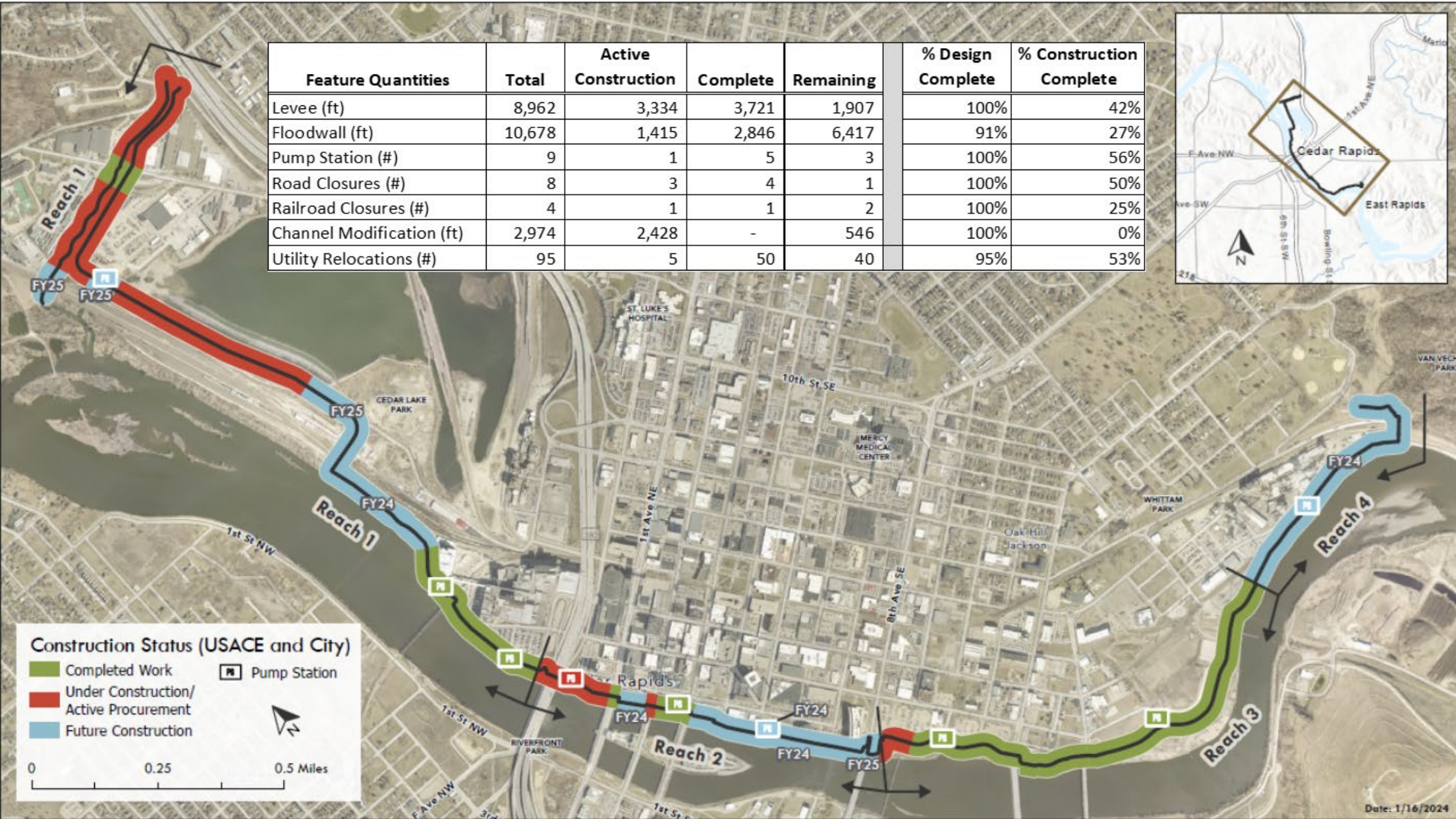


CEDAR RAPIDS, IOWA FLOOD RISK MANAGEMENT PROJECT



US Army Corps
of Engineers
Rock Island District

CEDAR RAPIDS FLOOD RISK MANAGEMENT EAST SIDE CONSTRUCTION STATUS





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CEDAR RAPIDS, IOWA FLOOD RISK MANAGEMENT PROJECT



Project	Project Location	Anticipated Advertisement	Estimated Range
5 th Ave SE Gatewell / Pump Station (CITY)	Downtown	Spring 2024	\$1M-\$5M
Downtown East Removable & Permanent Floodwall (USACE)	Downtown	Summer 2024	\$25M-\$50M
Cedar Lake South Railyard Floodwall (USACE)	Cedar Lake	Summer 2024	\$10M-\$25M
Downstream River Floodwall, Pump Station, Culverts and Closures (USACE)	South Industrial	Fall 2024	\$50M-\$100M
Cedar Lake Railyard Advanced Track Work (CITY)	Cedar Lake	Fall 2024	\$1M-\$5M
Cedar Lake Railyard Roller Gate Closure Structures (USACE)	Cedar Lake	Winter 2024/2025	\$10M-\$25M
Cedar Lake South Shore Levee (CITY)	Cedar Lake	Winter 2024/2025	\$5M-\$10M
Cedar Lake Pump Station (CITY)	Cedar Lake	Spring 2025	\$10M-\$25M
McLoud Run Lower Reach Culverts (USACE)	McLoud Run Channel	Spring 2025	\$5M-\$10M
8 th Ave SE Floodwalls (CITY)	Downtown	Summer 2025	\$1M-\$5M

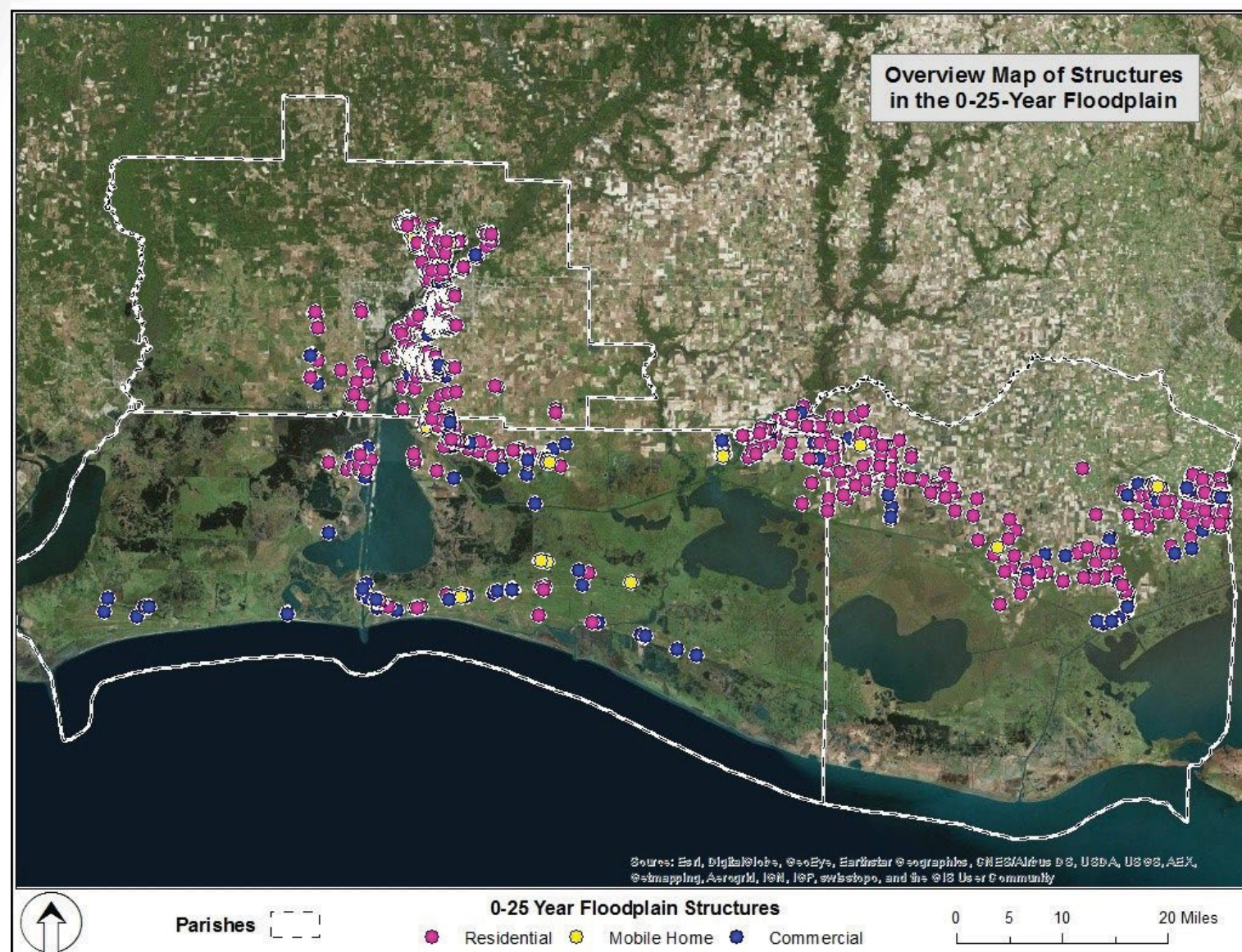


U.S. ARMY



SOUTHWEST COASTAL, LOUISIANA PROJECT OVERVIEW

Project Purpose



Location: Cameron, Calcasieu, and Vermilion Parishes

3,462 RESIDENTIAL
STRUCTURES
ELIGIBLE TO
BE RAISED

342 DRY FLOOD-
PROOFING

157 Localized
Risk
Reduction

The Project includes structures at or below the 2025- 25-year base flood elevation (BFE).



The Project recommends 3,462 residential structures will be considered for elevation equivalent to the 2075 100-year BFE. Qualifying residential structures will be raised approximately 5 feet on average, but no higher than 13 feet.



342 non-residential structures will be considered for dry flood-proofing to 3 feet above ground.



Localized risk reduction measures (constructing berms) for 157 warehouses will be considered less than or equal to 6 feet above the ground.

NEXT STEPS

- Available Appropriations for Construction = \$296M
- Project Partnership Agreement expected in Apr 2023
- A&E Services support expected for screening and inspections
- Design Build Contracts required by Authorization



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UPCOMING A-E SERVICES IDIQ MATOCS

- **\$49 Million IDIQ MATOC**
 - Restricted to Small Business
 - Minimum of 3 contracts to be awarded
 - SF330s were due December 2023
 - Award Q3-FY24
- **\$200 Million IDIQ MATOC**
 - Unrestricted
 - Minimum of 3 contracts to be awarded
 - SF330s were due January 2024
 - Award Q4-FY24





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UPCOMING AE SERVICES IDIQ MATOC: TECHNICAL REQUIREMENTS

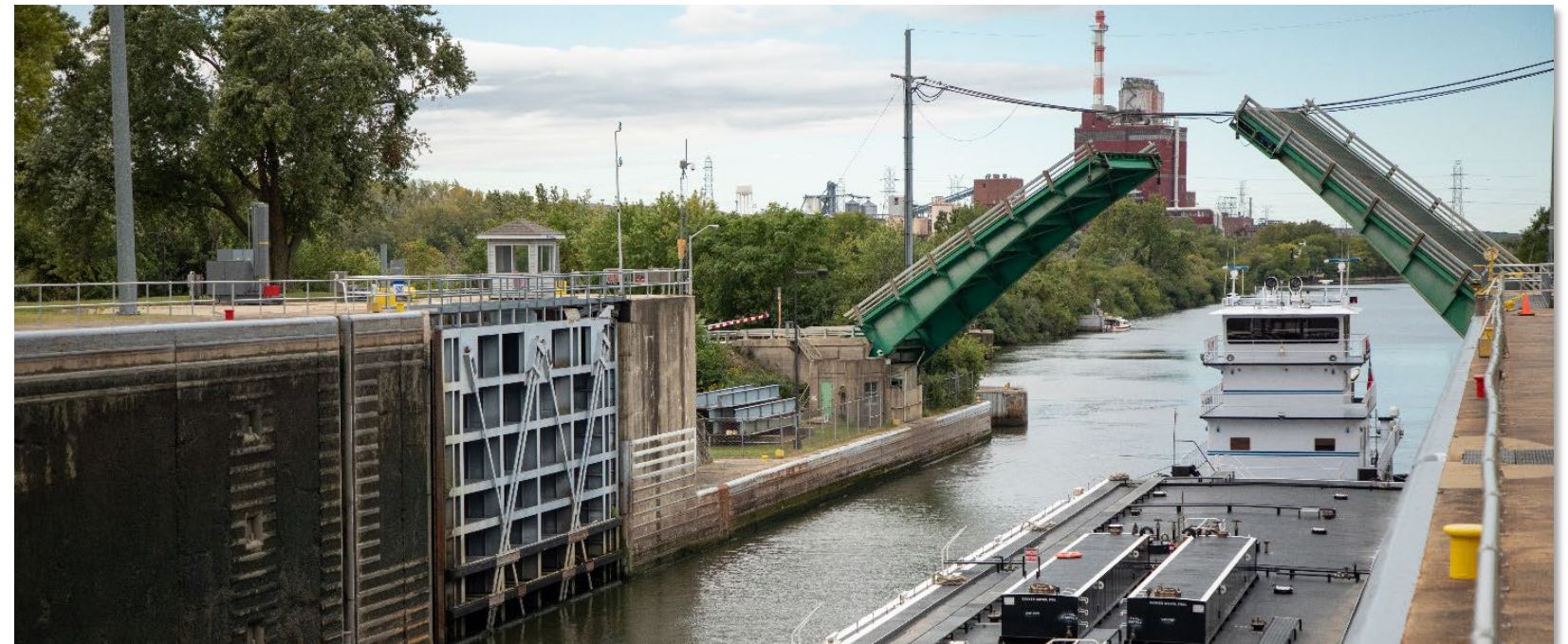
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Location of Projects: The services will be performed primarily in connection with projects located within the St. Paul, Rock Island, and St. Louis District's geographic boundaries (all or portions of MN, ND, SD, WI, IL, MO and IA). However, individual task orders may be for work anywhere within the Continental United States (CONUS).

Primary Disciplines: structural, civil, geotechnical, geology, hydraulic, hydrologic, mechanical, electrical, specifications, and cost engineering

Other Disciplines: architecture, landscape architecture, construction engineering, surveying, environmental engineering, and cartography





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UPCOMING EVENTS

27 February 2024

NESP Virtual Industry Day

29 February 2024

St. Louis District Small Business Industry Day

27 March 2024

New Orleans District Small Business Industry Day

2-3 April 2024

SAME Rock Island Post Small Business Industry Day

17-18 April 2024

SAME SMPS/St. Louis Industry Day

25 April 2024

Vicksburg District Small Business Industry Day

29-31 May 2024

Omaha Industry Day

12-13 June 2024

GKC SAME Post Industry Day



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DOING BUSINESS WITH US

Websites for Industry Partners:


www.mvr.usace.army.mil/Business-With-Us/Small-Business/

www.mvr.usace.army.mil/Business-With-Us/Contracting/

- Upcoming training for industry or outreach events
- Contract Forecast Lists
- How-To's for Finding Opportunities
- Subcontracting Opportunities

Individualized Meetings Available to Discuss:

- Projects/programs and doing business with the District
- Potential connection with other District personnel and/or other resource partners
- Inclusion on District email list for ongoing communication



[About](#) [Business With Us](#) [Missions](#) [Locations](#) [Careers](#) [Media](#) [Library](#) [Contact](#)

US Army Corps of Engineers Rock Island District Website

[Home](#) / [Business With Us](#) / [Small Business](#)


Small Business Program

The Rock Island District Small Business Program ensures that small businesses have the maximum practicable opportunity to participate in Rock Island District acquisitions through contracts or subcontracts. The District's program provides outreach to inform small businesses on how to do business with us.


The Program also provides advice and assistance to the Rock Island District workforce on all aspects of the Small Business Program. The involvement of small business concerns in our military and civil works programs is vital to the mission of the Army and to the nation's economic prosperity. Rock Island District is committed to developing small business concerns, providing procurement opportunities, training and counseling businesses for success, and establishing a broad base of capable suppliers to support the Army's mission.

FY24 Rock Island District Forecast

Project Title and Description	Anticipated Dollar Value	NAICS/PSC	Anticipated Set-Aside Decision	Action/Award	Anticipated Solicitation Date	Anticipated Award Date
Clock Tower 3rd Floor Remodel	\$1M-\$5M	237990	Facilities MATOC	Task Order	Q1FY24	Q1FY24
OD-C Ranger and Admin BLDG	\$5M-\$10M	236220	Small Business Set Aside Design Build	Standalone	Q1FY24	Q1FY24
Coal Creek D&LD- Erosion Repair	\$1M-\$5M	237990	SDVOSB IFB	Standalone	Q1FY24	Q2FY24
Sabula, IA - Erosion Repair	\$250K-\$500K	237990	WOSB IFB	Standalone	Q1FY24	Q2FY24
Clinton, IA - Erosion Repair	\$1M-\$5M	237990	Small Business IFB	Standalone	Q1FY24	Q2FY24
Sny Island L&DD Reach 3 - Erosion Repair	\$1M-\$5M	237990	Small Business IFB	Standalone	Q1FY24	Q2FY24



U.S. ARMY CORPS OF ENGINEERS
ROCK ISLAND DISTRICT
2023 SAME ROCK ISLAND POST
SMALL BUSINESS INDUSTRY DAY
22 March 2023



Click the image above to view presentation.

Useful Links/Resources

[SAM.gov](#)
[Find Contracting Opportunities](#)
[Rock Island District Contracting](#)
[USACE Small Business Program Website](#)



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STAY CONNECTED

On Social Media



www.linkedin.com/company/us-army-corps-of-engineers-rock-island-district



www.facebook.com/RockIslandDistrictUSACE



<https://twitter.com/USACERockIsland>



www.instagram.com/usacerockisland/



www.youtube.com/c/USACERockIslandDistrict

On the Web

USACE Rock Island District FY 2023 In Review

\$411 M Second largest program executed in Rock Island District history

Key Contracts

- Navigation and Ecosystem Sustainability Program (NESP) LaGrange New 1200' Lock Design
- Cedar Rapids Flood Risk Management
- Saylorville and Red Rock Admin Buildings
- Saylorville Control Tower/Sluice Gates
- NESP Fish Passage Design
- Brandon Road Dam Repairs
- NESP Starved Rock Breakwater
- Starved Rock Dam Tainter Gates
- NESP Andalusia Island Planning
- Lock & Dam 22 Tainter Gates

86 of 86 FY23 Tracked Milestones Completed

Program Oversight of National Programs

- Navigation and Ecosystem Sustainability Program
- Upper Mississippi Restoration Program
- Brandon Road Interbasin Project

Regulatory

- 888 General Permits
- 11 Standard Permits
- 196 Jurisdictional Determinations
- 28 Permit Compliance Visits
- 19 Public Outreach Events

1st District in USACE to Earn the U.S. Army Safety and Occupational Health Star Award

FY23 Rock Island District Year in Review

FY23 was another record year for the Rock Island District! The District executed the second largest program in its history at \$411 million with some major milestones along the way. In addition to some staggering numbers, the Rock Island District also became the first District in USACE to earn the U.S. Army Safety and Occupational Health STAR Award!

NAVIGATION

- River Charts
- Lock Status
- Tonnage Data

RIVERGAGES

- River & Lake Levels
- Forecast Info
- Historic Data

RECREATION

- Campgrounds
- Boat Ramps
- Beaches & Day Use

NEED A PERMIT

PUBLIC NOTICES

News Releases

Weather prompts temporary closures at Saylorville

www.mvr.usace.army.mil



U.S. ARMY



POINTS OF CONTACT

Rock Island District Commander
Col. Jesse Curry
(309) 794-5249

Engineering & Construction

Roger Perk

(309) 794-5227

Programs & Project Management

Kimberly Thomas

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Operations Division

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U.S. ARMY



QUESTIONS?

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***DOING BUSINESS WITH THE FEDERAL GOVERNMENT AND THE
US ENVIRONMENTAL PROTECTION AGENCY (USEPA)
INFORMATION FOR SMALL BUSINESSES***

NORVELLE MERRILL, SMALL BUSINESS COORDINATOR
USEPA REGION 5 CHICAGO



PRESENTATION OUTLINE

- ABOUT THE USEPA
- FOCUS OF PRESENTATION
- USEPA COMMITMENT TO SMALL BUSINESS
- UNDERSTANDING THE FEDERAL ACQUISITION ENVIRONMENT
- SMALL BUSINESS ADVANTAGE IN FEDERAL ACQUISITION
- GOODS AND SERVICES PURCHASED BY THE USEPA
- SELLING/MARKETING TO THE USEPA
- OTHER GENERAL INFORMATION AND RESOURCES
- QUESTIONS

ABOUT THE USEPA

Established in 1970, the USEPA mission is simply to protect human health and the environment, while ensuring that the nation has clean air, land, and water.

FOCUS OF PRESENTATION

Although nearly half of the USEPA budget is spent on grants to support state environmental programs and other organizations, the focus of this presentation is on acquiring, via purchasing and contracting, goods and services that directly benefit or used by the USEPA.

USEPA COMMITMENT TO SMALL BUSINESS

EPA received an “A” grade on the [Fiscal Year \(FY\) 2022 Small Business Procurement Scorecard](#), which the U.S. Small Business Administration (SBA) manages and publishes annually. The Scorecard reflects EPA’s award of an impressive 48.9% of its total prime contracting dollars to small businesses, representing a record level of both the percentage and dollar value of overall Agency small business spend. EPA’s FY 2022 Scorecard grade also reflects the Agency’s first ever across the board increase in the number of small and socioeconomic businesses that received prime contract awards, a testament to EPA’s ongoing delivery of value-added technical assistance and meaningful vendor engagement.



UNDERSTANDING THE FEDERAL ACQUISITION ENVIRONMENT

Doing business with the Federal government is unlike operating in any other marketplace.

Complex rules and regulations govern all Federal agency buying. Public funds require fair opportunity to compete. Federal buyers cannot just use the companies they may prefer (exception: micro purchases of \$10,000 or less).

Typical selling and marketing practices may not yield the same results in this environment as in the private sector.

It is recommended that small businesses “do their homework” regarding the goods and services procured by the EPA and other Federal agencies to best focus your marketing efforts.

SMALL BUSINESS ADVANTAGE IN FEDERAL ACQUISITION

All procurements under the simplified acquisition threshold (currently \$250,000) must generally be set-aside for small businesses meeting SBA size standards.

Small Disadvantaged Businesses (SDB), particularly those in the Business Development (8a) program, Women-Owned, HubZone, and/or Service-Disabled Veteran Owned Small Businesses (SDVOSB), may be eligible to receive preference for direct awards.

GOODS AND SERVICES PURCHASED BY THE USEPA

Remediation services and environmental consulting services for the planning and execution of short-term and long-term environmental cleanup activities form the bulk of USEPA work.

The USEPA also purchases an array of other goods and services, including laboratory equipment and maintenance, IT equipment and maintenance, general consulting services, and research. The Great Lakes National Program Office, located in Region 5 Chicago, even has a research vessel!

See the USEPA Active Contracts List (<https://oasportal.epa.gov/apex/oasrp/f?p=100:2>) for the full scope of agency acquisitions. The USEPA website, (<https://www.epa.gov/>), has a wealth of information about the various EPA program areas generating the need for the goods and services that we buy.

SELLING/MARKETING TO THE USEPA

OUTREACH EVENTS

The USEPA Office of Small and Disadvantaged Business Utilization (OSDBU) conducts outreach events for small businesses, including one-on-one “matchmaking” meetings and capabilities sessions with EPA procurement and program office personnel. Regional small business specialists assist with planning and executing these activities in their respective regions.

GOVERNMENT PURCHASE CARD

Acceptance of the purchase card should be notated on your SAM registration.

OFFICIAL FEDERAL PROCUREMENT PORTAL (SAM)

SAM allows you to register for automatic notifications of solicitations. Use North American Industry Classification System (NAICS) code 562910 for remediation services and 541620 for environmental consulting services (key EPA contracting areas).

EPA ACQUISITION FORECAST DATABASE

Projected procurements of \$250,000 and up for three fiscal years can be found here, including small business set-aside. There is a named point of contact for each listing that you may speak to regarding each procurement. Entries are based on the best information available at the time of posting, are intended for planning purposes only, and do not constitute a commitment by EPA to buy the described supplies or services (<https://ofmpub.epa.gov/apex/forecast/f?p=forecast>)

ADDITIONAL RESOURCES

- **EPA Acquisition Forecast Database**

<https://ofmpub.epa.gov/apex/forecast/f?p=forecast>

Anticipated procurement opportunities of \$250,000 and greater are listed here. The named point of contact for each listing is the best person to speak to regarding that procurement. Note that the database covers three fiscal year (the Federal fiscal years runs from October 1-September 30), therefore, limited information may be available at any given time. All procurements shown are subject to cancellation.

- **USEPA Active Contracts** (includes Remedial Action Framework contractors)

https://oasportal.epa.gov/apex/oasrp/f?p=100:2_)

- **EPA Small Business Vendor Management System**

<https://www.epa.gov/resources-small-businesses/doing-business-epa>

This database is used by those in the contracting community to perform market research related to EPA procurement activities. You may register your company here.



- **EPA Office of Small and Disadvantaged Business Utilization-Resources for Small Businesses**

For general information and guidance exclusively for small businesses, this is a comprehensive one-stop shopping resource for all things small business related.

<https://www.epa.gov/resources-small-businesses>

- **APEX Accelerators (formerly Procurement Technical Assistance Centers)**

<https://www.apexaccelerators.us/#/>

- **System for Award Management**
(Official U.S. Government System for [Contract Opportunities](#) and [Contract Data](#))

www.sam.gov

- **SBA HUBZone Empowerment Contracting Program**

www.sba.gov/hubzone

- **Directory of federal government prime contractors with subcontracting plans**

<https://www.sba.gov/document/support-directory-federal-government-prime-contractors-subcontracting-plans>

- **U.S. Small Business Administration Subcontracting Network**
https://subnet.sba.gov/client/dsp_Landing.cfm
- **U.S. Dept. of Commerce Minority Business Development Agency (MBDA)**
www.mbda.gov
- **Federal Procurement Data System (FPDS)**
www.fpds.gov
- **General Service Administration**
www.gsa.gov
- **Acquisition Gateway Forecast Tool**
<https://www.acquisitiongateway.gov/forecast>
- **Army Office of Small Business Programs**
https://osbp.army.mil/Resources/Army-Long-Range-Acquisition-Forecasts?utm_medium=email&utm_source=govdelivery

USEPA Region 5 wishes you success in all your future endeavors!

HOW? WHERE? WHERE? WHO? WHAT? WHEN? WHAT? WHERE? WHERE? HOW? WHEN? Where?

When? WHEN? WHEN? What? When?

When? WHERE? Why? WHEN? When? WHAT? What? WHEN? WHERE? When? Why? When? What?

WHO? HOW? Why? WHAT? Where? IOW? What? WHEN? Why? WHERE? When? HOW? What?

QUESTIONS?

U.S. ENVIRONMENTAL PROTECTION AGENCY (EPA)



USACE Small Business Industry Day

Doing Business with EPA

February 29, 2024

Small Business Utilization Specialist

Role – Supports EPA Region 7's office which serves Iowa, Kansas, Missouri, Nebraska, but also supports EPA Region 10 which serves Alaska, Idaho, Oregon, and Washington.

- Advise small businesses
- Assist with market research
- Promote and encourage small business opportunities
- Outreach

Point of contact for firms with questions and forecast inquiries for the Contracts Office and Program Offices.

EPA Big Picture

What do we spend our money on?

Top common spend categories are:

- Facilities & Construction
- Professional Services
- Information Technology
- Research & Development



Region 7 and Region 10 Spend

What do we spend our money on?

Top common spend categories are:

- Remediation Services
- General Warehousing and Storage
- Temporary Help Services
- Facilities Support Services



Contracting with EPA Site

Information on doing business with EPA including important elements of the contracting process, points of contact and information on the regulations and policies applicable to EPA acquisitions and frequently asked questions.

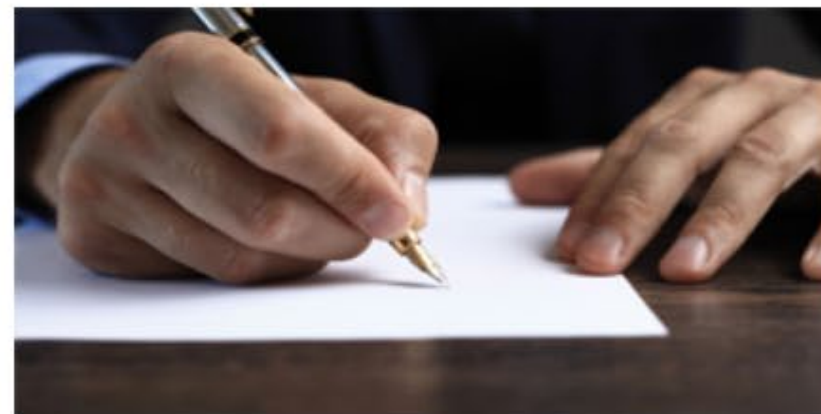
<https://www.epa.gov/contracts>

Learn



- [About EPA's Office of Acquisition Solutions](#)
- [Federal Procurement Regulations and Resources](#)

Opportunities



- [EPA Acquisition Forecast Database](#)
- [Tools for Doing Business with EPA](#)

Resources



- [Resources Related to EPA Contracting](#)
- [Frequent Questions About Contracting](#)
- [OAS Directory](#)

EPA Acquisition Forecast Database

- Best information available at the time of posting.
- Intended for planning purposes and provides information on future contract opportunities over \$250,000.
- Includes anticipated acquisition planning for three years.
- Search and filter options under Current Opportunities.

<https://ordspub.epa.gov/ords/forecast/f?p=122:1:10830180556894:::>

EPA Active Contracts Listing

This is a popular resource that gives the public and contractors a look at what the agency is buying and the EPA Active Contracts.

- Search descriptions
- Award types
- Product Service Codes
- Firm Names
- Socio-economic status
- Contract ceilings



<https://ordspub.epa.gov/ords/activecontracts/f?p=123:2>

Important Reminders Regarding SAM.gov, FedConnect.net and Solicitations

- ✓ Postings are located on SAM.gov and FedConnect.net
- ✓ Read the posting in its entirety.
- ✓ Look at the Clauses.
- ✓ Pay close attention to the Instructions, Conditions, and Notices to Bidders.
 - What do the instructions say?
 - How do they want a proposal submitted?
 - Where is the information submitted?
 - When are the no later than dates and times?



Bottom Line: WHAT, HOW, WHERE, and WHEN.

Region 10 FY 2024 Forecasted Opportunities

Two Anticipated Procurements

- 1. NAICS Code Title - Remediation Services
- 2. NAICS Code Title - Janitorial Services

Reminder - EPA Region 7's office supports EPA Region 10 which serves Alaska, Idaho, Oregon and Washington. Therefore, the Procurement Office indicates Region 7; however, this is for Region 10 as the Place of Performance is WA.

Record Number	NAICS Code	Description	Procurement Method	Estimated Dollars	Procurement Office	Solicitation Year	Solicitation Quarter	Target Award Year	Target Award Quarter	Place Of Performance
FY 2023 - 14502	562910	Time Critical Removal Actions Upper Columbia River Sampling and Removal Action Technical Support	Competition Restricted to Small Businesses or Small Business Set-Aside	>\$25M - \$50M	Region 7	2024	QTR2	2024	QTR3	WA
FY 2020 - 13297	561720	Janitorial Services for Region 10 Laboratory	Non-competitive (Sole Source) for an 8(a) Certified Firm	>\$500K - \$1M	Region 7	2024	QTR2	2024	QTR3	WA

Region 7 FY 2024 Forecasted Opportunities

Two Anticipated Procurements

1. NAICS Code Title - Remediation Services
2. NAICS Code Title - Wired Telecommunications Carriers

Record Number	NAICS Code	Description	Procurement Method	Estimated Dollars	Procurement Office	Solicitation Year	Solicitation Quarter	Target Award Year	Target Award Quarter	Place Of Performance
FY 2023 - 14438	562910	Region 7 Valley Park TCE OU1 Remedial Action - Thermal Remediation	Competition Restricted to WOSB	>\$5M - \$10M	Region 7	2024	QTR3	2024	QTR4	MO

Record Number	NAICS Code	Description	Procurement Method	Estimated Dollars	Procurement Office	Solicitation Year	Solicitation Quarter	Target Award Year	Target Award Quarter	Place Of Performance
FY 2020 - 13227	517311	Telephone and Internet Services	To Be Decided After Market Research	>\$250K - \$500K	Region 7	2024	QTR3	2024	QTR4	KS

In-Person EPA Acquisition Forecast Engagement

EPA Acquisition Engagement Registration

In-Person EPA Acquisition Forecast Engagement
Monday, March 11, 2024
11:00 a.m. - 2:00 p.m. EST

Join EPA at **William D. Ruckelshaus Center** in the **William Jefferson Clinton Federal Building** as we introduce our newest program offices and share various upcoming procurement opportunities for FY 2024 and FY 2025. Attendees will have an opportunity to engage with EPA decision-makers from five program offices, the Office of Small and Disadvantaged Business Utilization (OSDBU), and the Office of Acquisitions Solutions (OAS).

Registration ends February 28, 2024 or capacity reached.

*** Please complete the following:**

Last Name	<input type="text"/>
First Name	<input type="text"/>
Company Name	<input type="text"/>
Email Address	<input type="text"/>

https://www.surveymonkey.com/r/EPA_March_11

Contact Information

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QUESTIONS?

