

St. Louis District (MVS) Virtual Industry Day

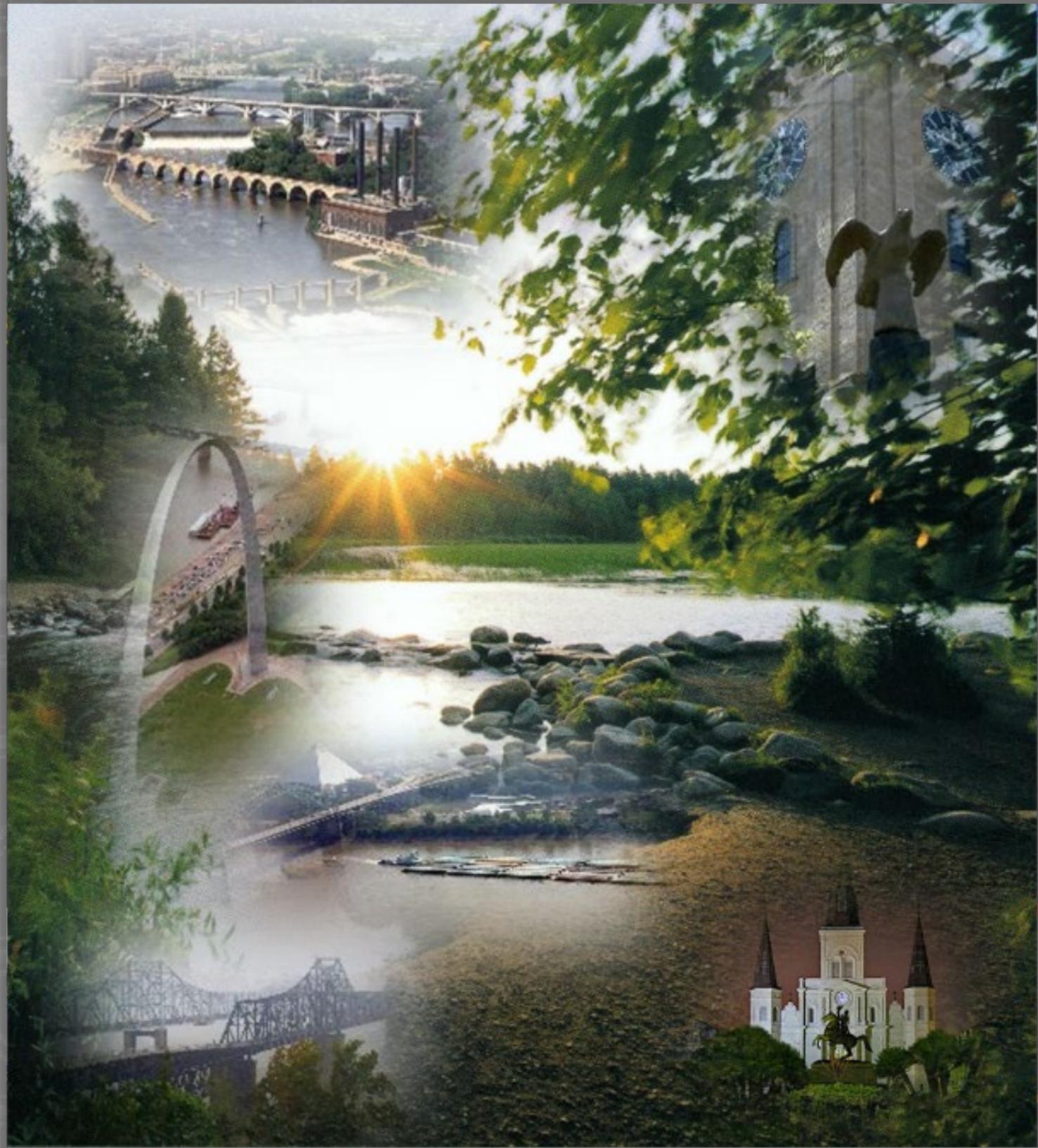
02 March 2022
9:00 – 5:00 pm



US Army Corps
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Agenda – Morning Session

9:00 – 9:05.....Opening Comments - Ashanti Griffin (Deputy, Small Business Programs)

9:05 – 9:10.....Review of Agenda and Introduction – LTC Thomas “Jason” Sears (MVS Deputy Commander)

9:10 – 9:40.....**St. Louis District** – COL Kevin Golinghorst (MVS District Commander)

9:40 – 10:10.....**Little Rock District** - Lakisha Vance (Deputy, Office of Small Business Programs)

10:10 – 10:40.....**USTRANSCOM** - Suzanne Mudd-Yarber (Director, Small Business Programs)

10:40 – 11:10.....**Memphis District** - Lenneia R. Jennings (Acting Deputy, Small Business Programs)

11:10 – 11:40.....**Rock Island District** – Troy Robbins (Deputy, Small Business Programs)

11:50 – 12:00.....Q&A / Transition to Breakout Sessions / Closing Remarks



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Agenda – Afternoon Session

Breakout Sessions

1:00 – 5:00.....1 on 1 Meetings Between Divisions / District and Businesses

1:00 – 2:00.....**Contracting Panel**

1:00 – 2:30.....**Small Business Administration (SBA) Training** – 8(a) BD Program

1:00 – 2:00.....**Missouri PTAC Training** - WOSB and EDWOSB Certification Information and Updates - Virtual

2:00 – 3:00.....**Illinois PTAC Training**– SAM.gov and SBA DSBS

2:00 – 2:30.....**NESP - Lock & Dam 25** Phase 1 Discussion

2:30 – 3:00.....**NESP - Lock & Dam 25** Phase 1 Discussion

3:00 – 4:00.....**Contracting Panel**

1 on 1 Briefing List

St. Louis District

- Operations (Lakes and Rivers)
- Construction
- Curations
- Environmental Remediation Services
- Geospatial Engineering

Little Rock District

Memphis District

Rock Island District

USTRANSCOM

Small Business Administration (SBA)

Missouri PTAC



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Break Session Links – St. Louis District

Operations (Lakes and Rivers)

<https://usace1.webex.com/meet/garett.d.fleming>

1-844-800-2712

Access Code - 199 008 0692

Construction

<https://usace1.webex.com/webappng/sites/usace1/dashboard/pmr/bryan.m.mccabe>

1-844-800-2712

Access Code – 199-315-4083

Curations

<https://usace1.webex.com/meet/jennifer.riordan>

1-844-800-2712

Access: 199 492 2720

Environmental Remediation Services

<https://usace1.webex.com/meet/phillip.l.moser>

1-844-800-2712

Access Code: 199 016 8033

Geospatial Engineering

<https://usace1.webex.com/meet/keith.l.short>

[ort](https://usace1.webex.com/meet/keith.l.short)

1-844-800-2712

Access code: 199 073 7572

Contracting Panel

<https://usace1.webex.com/meet/margaret.c.maine>

[maine](https://usace1.webex.com/meet/margaret.c.maine)

1-844-800-2712

Access code - 276 007 26315

NESP Lock and Dam 25

<https://usace1.webex.com/meet/michael.feldmann>

[eldmann](https://usace1.webex.com/meet/michael.feldmann)

1-844-800-2712

Access Code – 199 581 4982



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Breakout Session Links

Little Rock – Lakisha Vance

<https://usace1.webex.com/usace1/j.php?MTID=md6d68caff45b33995ad5ae73dd71aaad>

Conf Phone Number: 1-844-800-2712

Access Code: 2762 648 0852

Memphis – Lenneia Jennings

WebEx Breakout Room

Rock Island – Troy Robbins

<https://usace1.webex.com/meet/troy.a.robbins>

Conf Phone Number: 1-844-800-2712

Access Code: 199 389 4544 #

USTRANSCOM – Suzanne Mudd-Yarber

Will send out individual TEAMS meeting invites

Illinois PTAC – Theresa Ebeler

<https://wiu.zoom.us/j/97041422255>

Meeting ID: 970 4142 2255

Call in: 1 312 626 6799

Missouri PTAC – Donald Robertson

<https://umsystem.zoom.us/j/98076878020?pwd=K2RBeVh3QzZnbXFxNWILUkNmUXFPdz09>

Meeting ID: 980 7687 8020

Passcode: 457122

Call in: 1 312 626 6799

SBA Training – Gary Alexander

Microsoft Teams meeting - [Click here to join the meeting](#)

Call in: +1 202-765-1264,

Phone Conference ID: 335 031 341#

SBA 1on1 – Deborah Crumity / Maria Galloway

Microsoft Teams meeting - [SBA One-on-One Sessions](#)

Call in: +1 202-765-1264

Phone Conference ID: 936 946 02#



US Army Corps of Engineers®

US Army Corps Of Engineers St. Louis District (MVS) Overview

COL Kevin Golinghorst
District Commander
St. Louis District

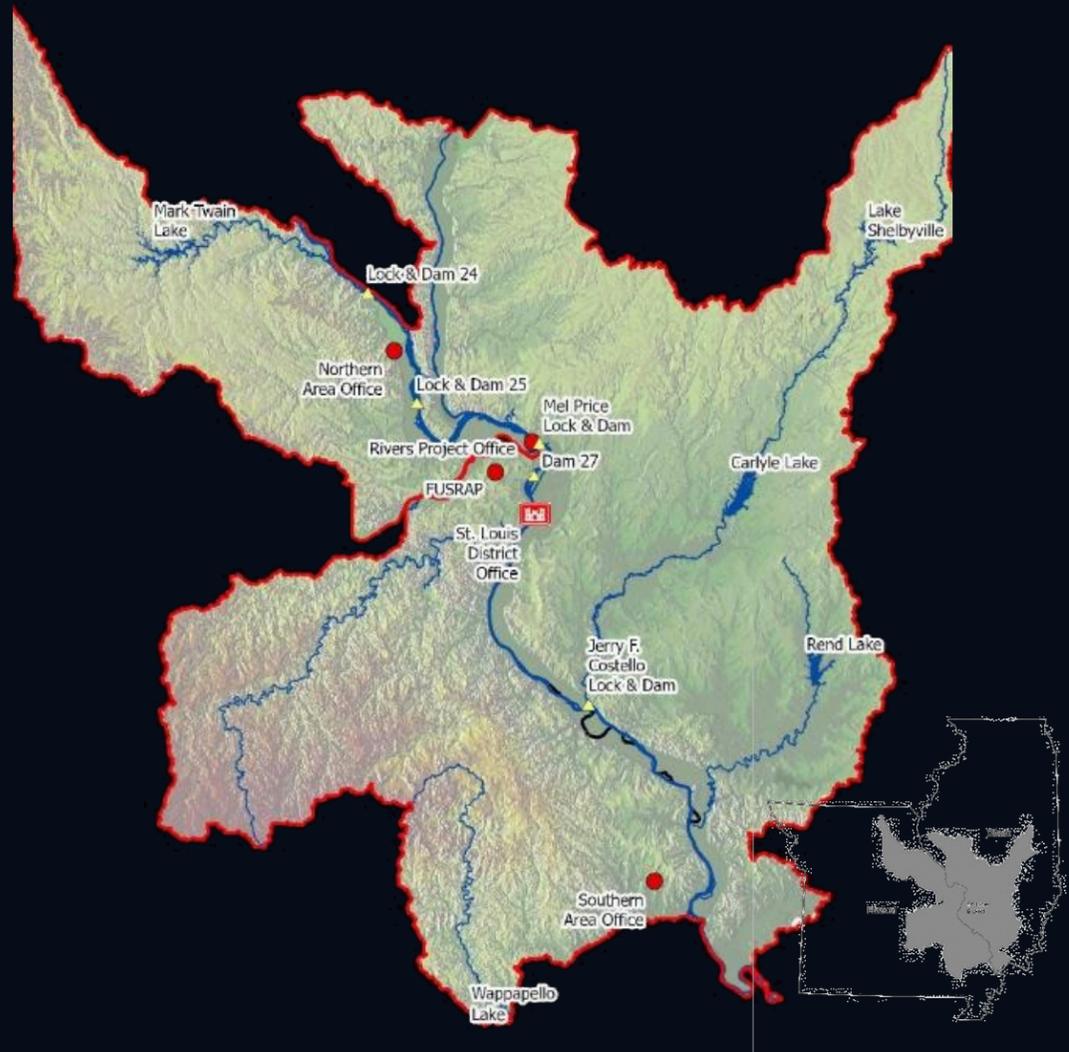


US Army Corps
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St. Louis District Mission – Value to the Nation

St. Louis District Corps of Engineers
The Gateway to Excellence

Mission – Provide engineering & water resource solutions that improve safety, energize the economy, sustain the environment & enhance the quality of life for those we serve through expertise, innovation & partnerships.



Navigation

- 3 rivers
- 5 lock and dam sites
- 416 miles of navigable channel
- 100M tons of commodities transferred annually
- Saving more than \$1B a year

Flood Risk Management

- 92 levee systems
- 750 miles of levees
- 5 Corps lakes

Ecosystem Restoration

- 21,000 acres restored
- 10,000 acres in design & feasibility
- 6,700 acres of habitat under construction

Recreation

- 15M visitors per year
- 120,000 acres of fishing, boating, and swimming
- 49 recreational use areas

Hydropower

- 58 MW production capability
- 20,000 households supplied with electricity

FUSRAP

- 1.4M cyd of contaminated soil removed
- 415 properties remediated



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St. Louis District



More than **700** veterans
Trained at **6** labs
With more than **91%**
Job and education placement rate
After graduation from the program!





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FY22 St. Louis District (MVS) Budget



Belleville East Creek Sewer Separation:
Sewer Separation, New Sewer Construction, and Detention Pond Construction in Belleville, Illinois

| Appropriation | FY22 President's Budget | IIJA*/DRSAA** | Total |
|------------------------------------|-------------------------|-----------------|----------------|
| Investigations | \$0.7M | - | \$0.7M |
| Construction (including CAP) | \$7.7M | \$745M | \$752.7M |
| Operations and Maintenance | \$60-85M | \$40-65M | \$220.7M |
| Mississippi Rivers and Tributaries | \$6.8M | - | \$6.8M |
| Regulatory | \$2.5M | - | \$2.5M |
| FUSRAP | \$47M | - | \$47M |
| Total | \$207M | \$823.4M | \$1.03B |

* IIJA –Infrastructure Investment & Jobs Act (IIJA), 2022
** DRSAA – Disaster Relief Supplemental Appropriations Act, 2022

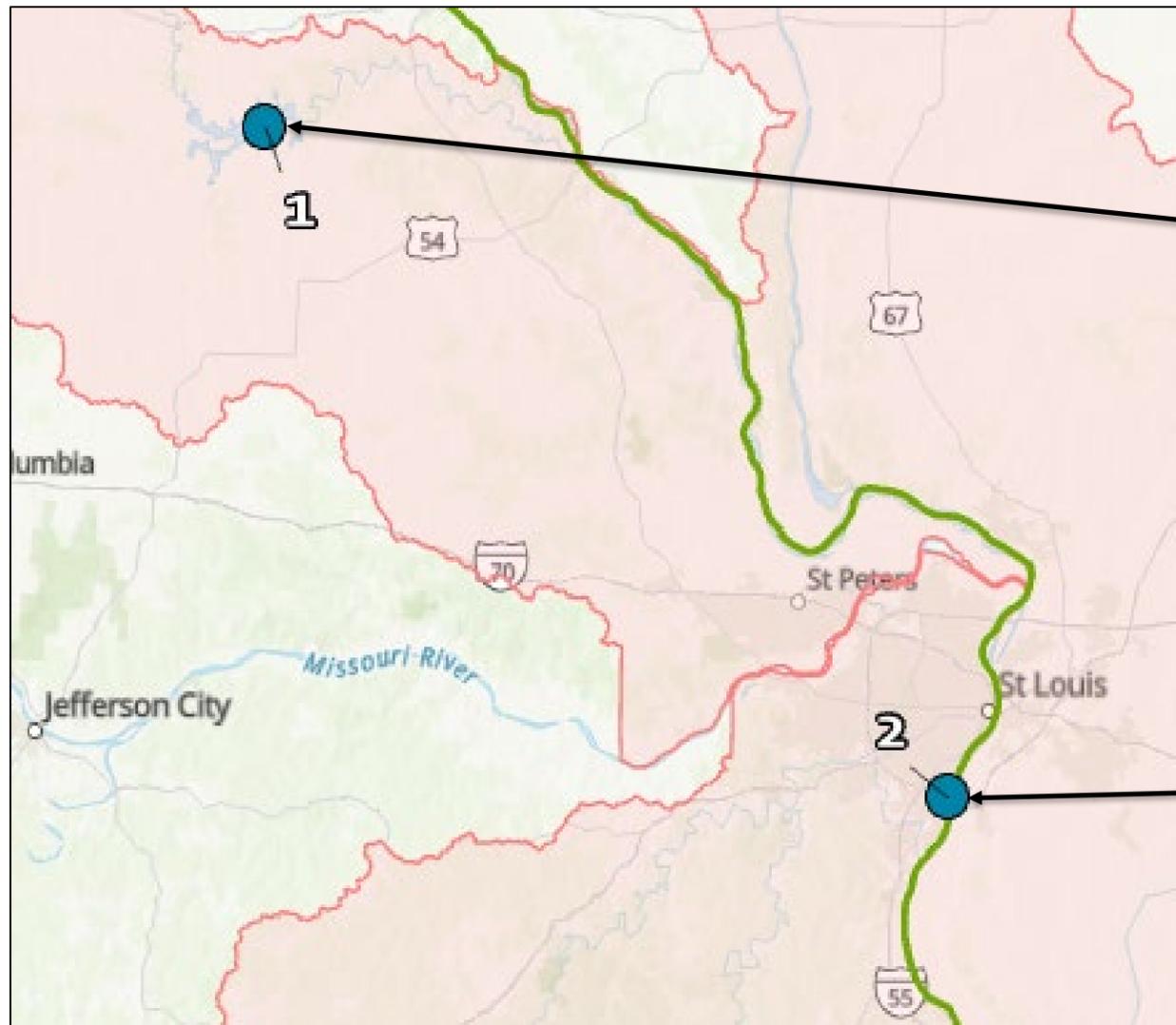




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FY22 St. Louis District (MVS) Project List Missouri

| # | Opportunity | Location | Release Date (Qtr) | Project Type | Cost Range | NAICS Code | Acquisition Strategy | Award / IDV Type |
|---|--|--------------------|--------------------|--------------|------------|------------|---------------------------------------|------------------|
| 1 | Mark Twain Comfort Station Removal & Consolidation | Monroe City, MO | Q3 | Construction | \$1M-5M | 237990 | TBD | Contract |
| 2 | VA Jefferson Barracks Cemetery Chapel Rehab | St Louis County MO | Q4 | Construction | \$1-5M | 237990 | Small Disabled Veteran Owned Business | Contract |



Mark Twin Lake Comfort Station Removal and Consolidation



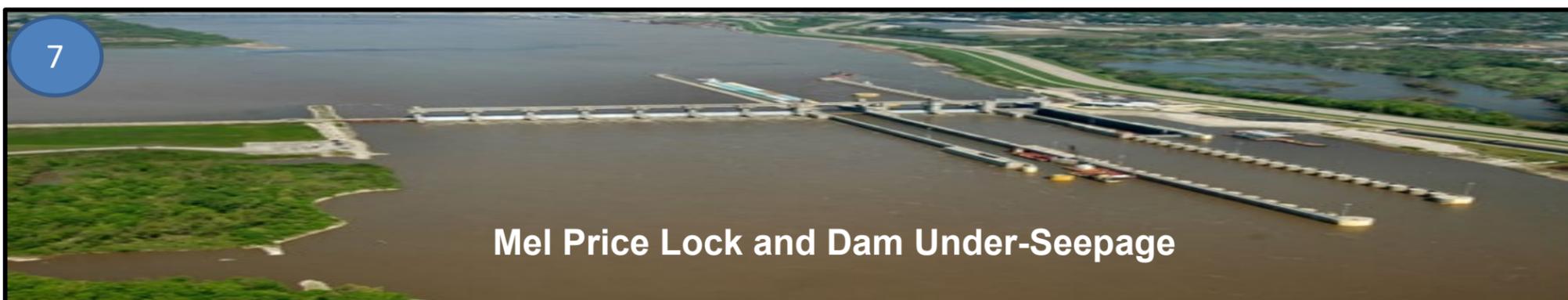
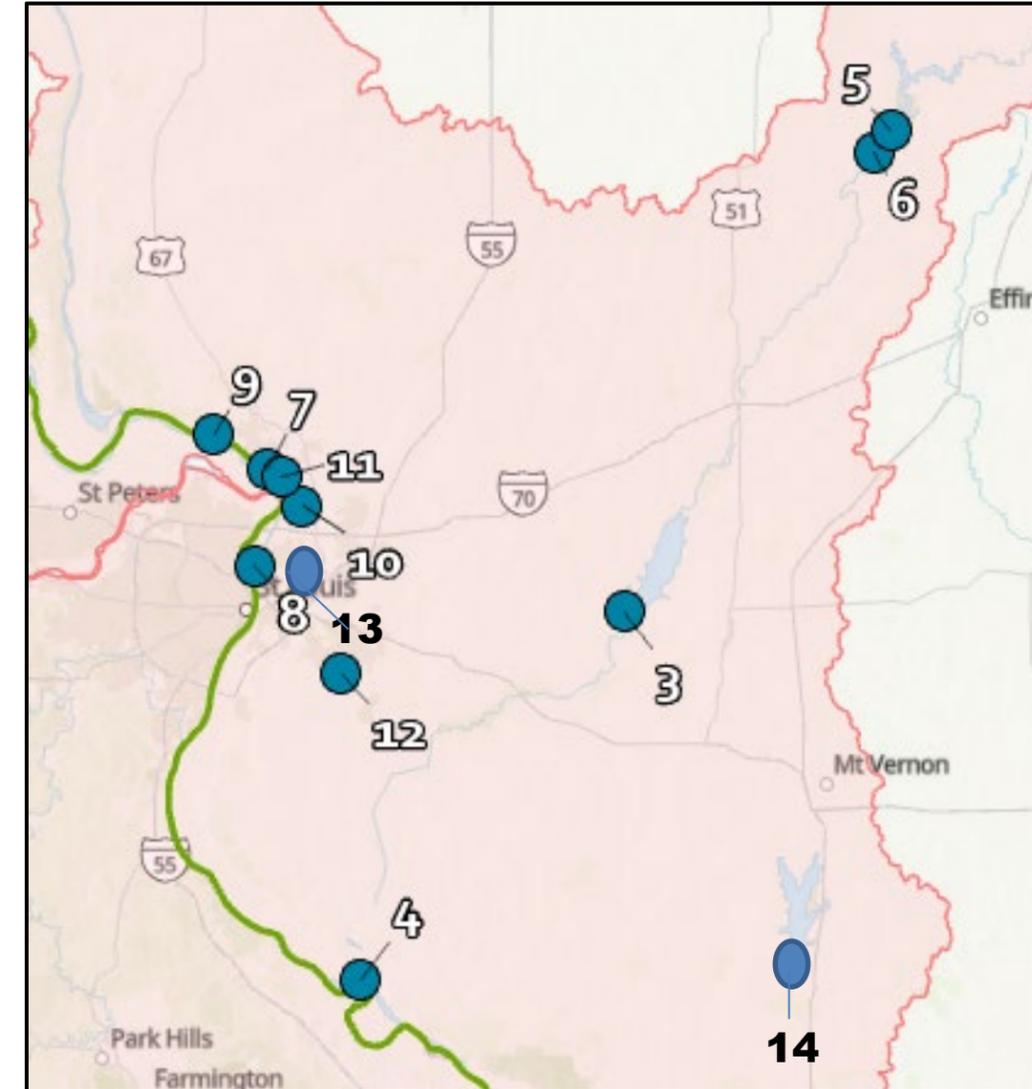
Cemetery Chapel at Jefferson Barracks: Rehabilitate Historic Chapel at Jefferson Barracks National Cemetery based on the Historic Structure Report which will apply the Secretary of the Interior Standards for Preservation and/or Restoration for the exterior and the Standards for Rehabilitation and/or Preservation for interior features.



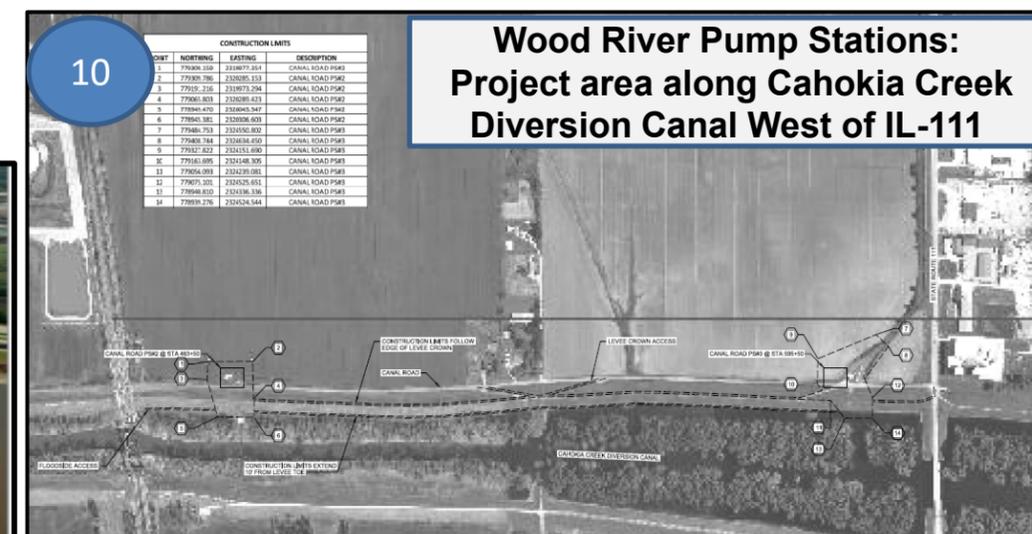
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FY22 St. Louis District (MVS) Project List Illinois

| # | Opportunity | Location | Release Date (Qtr) | Cost Range | NAICS Code | Project Type | Acquisition Strategy | Award/IDV Type |
|----|---|--------------------|--------------------|-------------|------------|--------------|----------------------|----------------|
| 3 | Carlyle Dam Painting and Repair | Carlyle, IL | Q2-3 | \$500k-1M | 238320 | Construction | TBD | Contract |
| 4 | Jerry F Costello LD High Mast Lighting | Modoc, IL | Q3-4 | \$100k-250k | 238210 | Construction | TBD | Contract |
| 5 | Lake Shelbyville Shoreline Revetment | Shelbyville, IL | Q3-4 | \$1M-5M | 237990 | Construction | TBD | TBD |
| 6 | Lake Shelbyville CCTV Replacement | Shelbyville, IL | Q3-4 | \$100k-250k | 561790 | Construction | TBD | Contract |
| 7 | Mel Price Main Lock Lift Gate Install | Alton, IL | TBD | \$5M-10M | 237990 | Construction | Unrestricted | Contract |
| 8 | Lock 27 Miter Gate Anchorage Replacement | Granite City, IL | Q2-3 | \$1M-5M | 237990 | Construction | TBD | Contract |
| 9 | Piasa Eagles Nest Dredging | Madison County IL | Q4 | \$10-20M | 237990 | Construction | TBD | TBD |
| 10 | Wood River Pump Stations | Madison County IL | Q4 | \$5-10M | 237110 | Construction | Small Business | Contract |
| 11 | Melvin Price L&D Design Deficiency Underseepage Reach 2 | Madison County IL | Q4 | \$5-10M | 237990 | Construction | Small Business | Contract |
| 12 | Belleville East Creek Sewer Separation | St Clair County IL | Q4 | \$5-10M | 237110 | Construction | TBD | Contract |
| 13 | Carlyle Lake Facility | Carlyle, IL | Q2-3 | TBD | 237990 | Construction | TBD | SATOC |
| 14 | Rend Lake Stone Supply & Install IDIQ | Benton, IL | Q3-4 | \$1M-5M | 237990 | Construction | TBD | SATOC |



Mel Price Lock and Dam Under-Seepage



Wood River Pump Stations:
Project area along Cahokia Creek
Diversion Canal West of IL-111

Operations & Maintenance – Lakes and Rivers

| Opportunity | Location | NAICS Code | Release Date (Qtr) | Project Type | Cost Range | Acquisition Strategy | Award / IDV Type |
|--|-----------------|------------|--------------------|--------------|-------------|----------------------|------------------|
| Carlyle Lake Cleaning | Carlyle, IL | 561720 | FY22 Q2-3 | Service | \$1M-5M | TBD | TBD |
| Mark Twain Lake Mowing IDIQ | Monroe City, MO | 561730 | FY22 Q2-3 | Service | \$500k-1M | TBD | SATOC |
| Mark Twain Lake Land Management Services IDIQ | Monroe City, MO | 561730 | FY22 Q2-3 | Service | \$1M-5M | TBD | SATOC |
| Mark Twain Lake Cleaning IDIQ | Monroe City, MO | 561720 | FY22 Q2-3 | Service | \$500k-1M | TBD | SATOC |
| Wappapello Lake Cleaning | Wappapello, MO | 561720 | FY22 Q2-3 | Service | \$500k-1M | TBD | TBD |
| Wappapello Lake Refuse Removal | Wappapello, MO | 562212 | FY22 Q2-3 | Service | \$250k-500k | TBD | SATOC |
| Wappapello Lake Grounds Maintenance IDIQ | Wappapello, MO | 561730 | FY22 Q2-3 | Service | \$500k-1M | TBD | SATOC |
| Wappapello Lake Tree Trimming Services | Wappapello, MO | 561730 | FY22 Q2-3 | Service | \$500k-1M | TBD | TBD |
| Mel Price Elevator Maintenance and Repair IDIQ | Alton, IL | 333921 | FY22 Q2-3 | Service | \$500k-1M | TBD | SATOC |



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Operations & Maintenance – Lakes and Rivers

| Opportunity | Location | NAICS Code | Release Date (Qtr) | Project Type | Cost Range | Acquisition Strategy | Award / IDV Type |
|---|----------------------|------------|--------------------|--------------|------------|----------------------|------------------|
| Rivers Project Tree Planting IDIQ | West Alton, MO | 561730 | FY22 Q2-3 | Service | \$500k-1M | TBD | SATOC |
| Rend Lake Mowing & Grounds Maintenance IDIQ | Benton, IL | 561730 | FY22 Q2-3 | Service | \$1M-5M | TBD | SATOC |
| Rend Lake Cleaning IDIQ | Benton, IL | 561720 | FY22 Q2-3 | Service | \$1M-5M | TBD | SATOC |
| Environmental Laboratory Services | St. Louis County, MO | 541380 | FY22 Q1 | Service | \$5M-10M | TBD | SATOC |
| HTRW/FUSRAP Verification & Laboratory Service | TBD | 541380 | FY22 Q3 | Service | TBD | TBD | SATOC |





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FY22 Infrastructure Investment & Jobs Act (IIJA)

Projected Projects - Illinois

| Opportunity | Location | Release Date | Amount |
|---|-----------------|---------------------|---------------|
| Carlyle Pump Station Rehab | Carlyle, IL | FY22 Q3-Q4 | 0-\$1M |
| Carlyle Lake Recreation Repairs | Carlyle, IL | FY22 Q3-Q4 | \$1M-4M |
| Carlyle Dredging IDIQ | Carlyle, IL | FY22 Q3-Q4 | \$10M |
| Lake Shelbyville Facility Maintenance IDIQ | Shelbyville, IL | FY22 Q3-Q4 | \$1M-5M |
| Lake Shelbyville Roads/Parking IDIQ | Shelbyville, IL | FY22 Q3-Q4 | \$1M-5M |
| Lake Shelbyville Lands Management IDIQ | Shelbyville, IL | FY22 Q3-Q4 | \$1M-5M |
| Lake Shelbyville Main Dam Feeders | Shelbyville, IL | FY22 Q4 | 0-\$1M |
| Jerry F Costello LD Miter Flood Proofing Structures | Modoc, IL | FY22 Q3-Q4 | \$250K-500K |
| Jerry F Costello LD Dam Tainter Gate Repairs | Modoc, IL | FY22 Q3-Q4 | \$3M-7M |

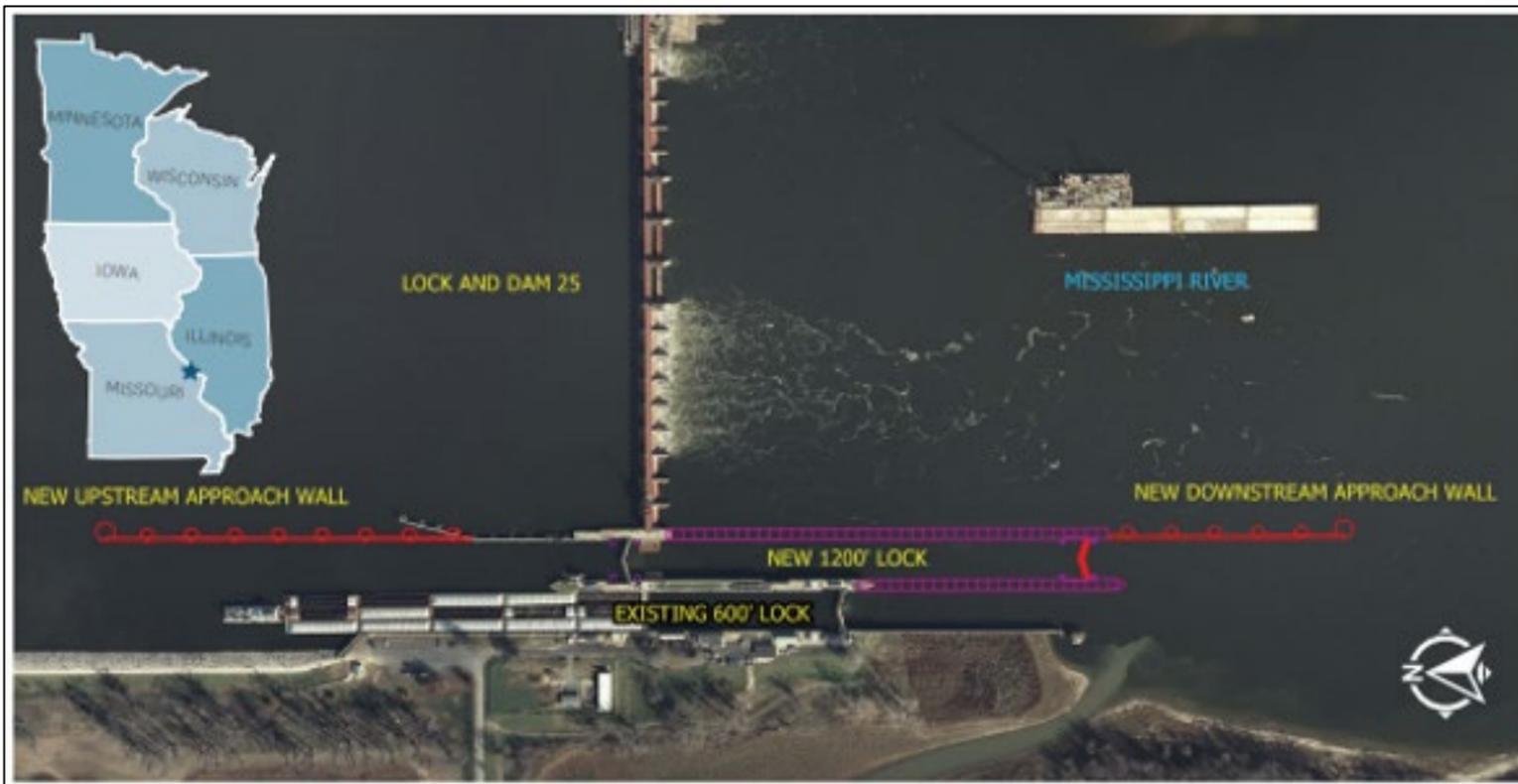




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FY22 Infrastructure Investment & Jobs Act (IIJA) Projected Projects - Missouri

| Opportunity | Location | Release Date | Amount |
|---------------------------|----------------|--------------|--------|
| Rivers Tree Planting IDIQ | West Alton, MO | FY22 Q2-Q3 | \$1M |
| L&D 25 Expansion | Winfield, MO | TBD | TBD |



IIJA: \$732M is for the NESP L25 new 1200ft Lock project. NESP, or Navigation and Ecosystem Sustainability Program, is an authorized, multi- purpose program that contains projects across three USACE districts (MVP, MVR, MVS) to get at improved Navigation Efficiency and additional Ecosystem Restoration on the Upper Mississippi and Illinois Rivers. High points of the program include 7 new 1200ft locks at existing facilities. L25 is the first of those new locks to be funded. Look for more information later in this presentation on L25 as we will be awarding an initial construction contract yet this year but will also be looking to engage the construction industry on overall delivery strategy later this year as well.

Small Business Program – FY21

| Achievement / Dollars Obligated | Small Business | Small Disadvantage Business | Women Owned Small Business | Service Disabled Veteran Owned Small Business | HUBZone Small Business |
|---------------------------------|----------------|-----------------------------|----------------------------|---|------------------------|
| Achievements | 52.64% | 9.57% | 13.69% | 1.99% | 4.40% |
| Dollars Obligated | \$114,954,004 | \$20,888,489 | \$29,889,299 | \$4,349,854 | \$9,597,226 |

Total Actions: 1038

Total Small Business Actions: 775

Small Business Program – Current FY22 Goals

| Achievement / Dollars Obligated | Small Business | Small Disadvantage Business | Women Owned Small Business | Service Disabled Veteran Owned Small Business | HUBZone Small Business |
|---------------------------------|----------------|-----------------------------|----------------------------|---|------------------------|
| Current | 58.86% | 19.57% | 15.80% | 4.00% | 14.91% |
| Current Stats | 80.88% | 6.98% | 5.63% | 19.76% | -0.01 |



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FY21 – Top 5 NAICS Codes For Small Business

Small Business \$ by Top NACIS Codes

| NAICS Codes | Description | Small Business \$ |
|--------------|---|---------------------|
| 237990 | Other Heavy & Civil Engineering Construction | \$20,538,462 |
| 332312 | Fabricated Structural Metal Manufacturing | \$7,748,784 |
| 541620 | Environmental Consulting Services | \$14,923,589 |
| 541720 | Research & Development – Social Sciences & Humanities | \$7,704,324 |
| 562910 | Remediation Services | \$37,331,893 |
| Total | | \$88,247,052 |

Small Disadvantage \$ by Top NACIS Codes

| NAICS Codes | Description | Small Business \$ |
|--------------|---|---------------------|
| 237990 | Other Heavy & Civil Engineering Construction | \$5,723,133 |
| 541370 | Surveying & Mapping (Except Geophysical) Services | \$837,882 |
| 561612 | Security Guards & Patrol Services | \$754,061 |
| 561730 | Landscaping Services | \$2,567,611 |
| 562910 | Remediation Services | \$7,229,328 |
| Total | | \$17,112,015 |

FY21 – Top 5 NAICS Codes For Small Business

Service-Disabled Veteran Owned \$ by Top NACIS Codes

| NAICS Codes | Description | Small Business \$ |
|--------------|---|--------------------|
| 237990 | Other Heavy & Civil Engineering Construction | \$1,019,748 |
| 339944 | Carbon Paper & Inked Ribbon Manufacturing | \$552 |
| 423830 | Industrial Machinery & Equipment Merchant Wholesalers | \$262 |
| 561210 | Facilities Support Services | \$40,165 |
| 712120 | Historical Sites | \$3,288,500 |
| Total | | \$4,349,227 |

Women Owned Small Business \$ by Top NACIS Codes

| NAICS Codes | Description | Small Business \$ |
|--------------|---|---------------------|
| 324110 | Petroleum Refineries | \$928,684 |
| 541370 | Surveying & Mapping (Except Geophysical) Services | \$837,882 |
| 541620 | Environmental Consulting Services | \$14,923,589 |
| 541720 | Research & Development – Social Sciences & Humanities | \$7,704,324 |
| 561730 | Landscaping Services | \$1,419,708 |
| Total | | \$25,814,205 |

FY21 – Top 5 NAICS Codes For Small Business

HubZone \$ by Top NACIS Codes

| NAICS Codes | Description | Small Business \$ |
|--------------|--|--------------------|
| 236220 | Commercial & Institutional Building Construction | \$330,830 |
| 237990 | Other Heavy & Civil Engineering Construction | \$2,293,715 |
| 541330 | Engineering Services | \$333,319 |
| 561720 | Janitorial Services | \$33,725 |
| 562910 | Remediation Services | \$6,626,180 |
| Total | | \$9,617,769 |



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St. Louis District

MVS Points of Contact

Col. Kevin Golinghorst, District Commander

Susan Wilson, Chief, Programs and Project Mgt.
(314) 331-8012

John Miller, Executive Liaison Officer
(314) 331-8014

Dave Busse, Chief, Engineering-Construction Division
(314) 331-8202

Lou Dell'Orco, Chief, Operations Division
(314) 331-8100

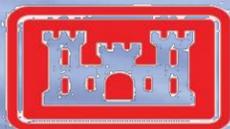
Bryan McCabe, Chief, Construction Branch
(314) 331-8130

Margaret Maine, Chief, Contracting Division
(314) 331-8500

Ashanti Griffin, Deputy of Small Business Programs
(314) 331-8181

Interested in Doing Business with Us

1. Register in the System for Award Management database. <https://www.sam.gov>
It is MANDATORY that all vendors be registered under the SAM program.
2. Search Contract Opportunities by going to SAM and select:
 - Search → Any Words → **W912P9** for St. Louis
3. Complete the appropriate forms stated or provided in the synopsis or solicitation.
4. Visit the St. Louis District website in order to learn about the missions and the types of services/supplies we procure.
 - St. Louis District: <https://www.mvs.usace.army.mil/>
5. If you are a small or small disadvantaged business, call, email or visit the St. Louis District's Deputy for Small Business to discuss your firm's capabilities, interest and capacities to perform.
 - Ashanti.d.browngriffin@usace.army.mil, 314-331-8181



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St. Louis District

-  Facebook.com/TeamSaintLouis
-  Twitter.com/TeamSaintLouis
-  Youtube.com/TeamSaintLouis
-  Instagram.com/TeamSaintLouis_USACE
-  [mvs.usace.army.mil](https://www.mvs.usace.army.mil)
-  teamstl-pao@usace.army.mil



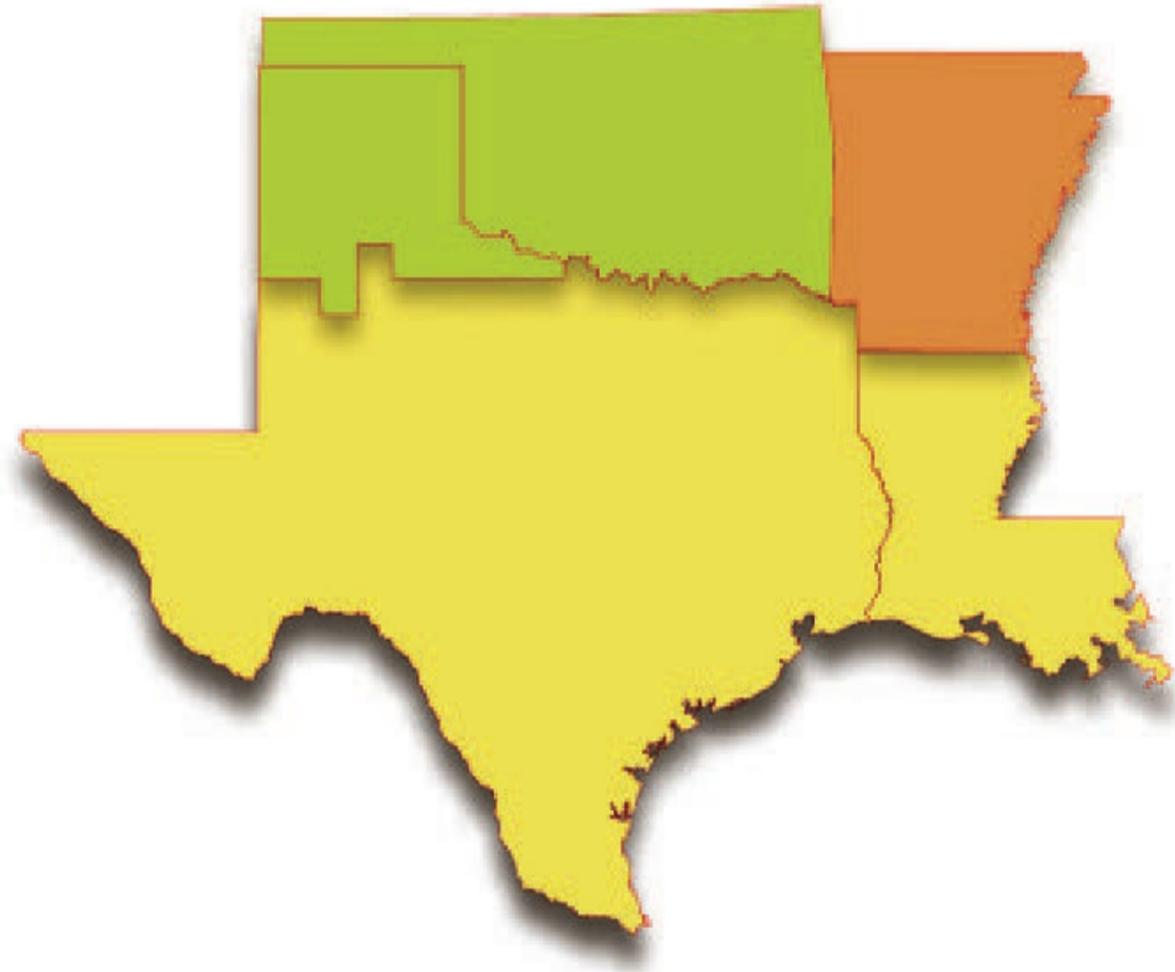
Little Rock District Small Business Program

- Kisha Vance
- Deputy, Office of Small Business Program



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Southwestern Division

Districts

Fort Worth District – Alisa.Marshall@usace.army.mil

Galveston District – Kay.J.Riplinger-Baltz@usace.army.mil

Tulsa District - Gene.Snyman@usace.army.mil

Little Rock District – Lakisha.D.Vance@usace.army.mil



Programs & Customers

Little Rock District Business Lines

| | | | | | | | |
|---|---|--|--|--|--|---|---|
| Flood Risk Management  | Managing water for hydropower, wildlife, navigation, recreation and flood risk. Levee technical assistance and flood fighting operations provided. | 12 Flood control reservoirs | 95 Sponsor maintained levee systems | 3 USACE maintained levees | \$77.8M Flood damages prevented each year | | |
| Navigation  | Improving and maintaining navigation for economic development and safety by insuring a 9 foot channel depth. The navigation system in Arkansas generates an estimated \$4.5B sales impact for the nation | ~11.31M Tons per year 10 year average | 13 Locks and Dams | \$24B Annual export/import traffic | 308 Miles of navigation channel | 2 Survey vessels | 4 Floating plants |
| Hydropower  | Providing clean, renewable energy. | 7 Hydroelectric power plants | ~344K Household production each year | 1060.3MW Hydropower generation capacity | Support 4 non-federal hydropower projects on the Arkansas River | ~\$212.9M Annual benefits to the nation | |
| Water Supply  | Supplying Local and state institutions with high quality drinking water for homes and businesses. | 28 Water Supply Agreements | 479,000* Acre-feet of water supply storage | \$2.042M In annual revenue returned to the U.S. Treasury (FY19). | *Denotes amount per approved Beaver & Greers Ferry water supply reallocations; four agreements will be signed in FY20. | | |
| Recreation  | Major activities include sightseeing, camping, boating, swimming, skiing, hiking, fishing, hunting, picnicking, and more. | 4 projects consistently rank among the top projects in USACE fee collection | 18.8M Annual visits | 58 Marinas | \$5.74M fees collected annually (FY19) | 5,514 Campsites | Dewey Short Visitor Center Top 5 Nationally Visited among USACE visitor centers |
| Environmental Stewardship  | Managing public resources in a responsible and sustainable manner. | 7 Lakes with shoreline management plans | 313 Restoration areas | Invasive plant and animal management | 35 Known threatened and endangered species | 27 Federally recognized Tribal partners | |
| Regulatory  | Committed to protecting the Nation's aquatic resources and navigation capacity, while allowing reasonable development through fair and balanced decisions. | Section 404 Clean Water Act (1972) – permits for discharge of fill materials in waters of the U.S. | Section 10 Rivers & Harbors Act (1899) – permits for dredging, buoys, and docks in navigable waters | 2,000 Regulatory actions completed in FY2019 | | | |
| Emergency Management  | Dedicated support to military operations and disaster response. | 113 Iraq / Afghanistan Deployments Since 2001 | 22 Emergency response events since 2011 | 452 Disaster response volunteers since 2011 | 11 District Exercises & Partnering Meetings per year involving 40 Counties, 2 States and 6 Federal Agencies | 25 Hazard response plans maintained for Dams | |
| International and Interagency Support  | Providing technical assistance to federal agencies, state and local governments, tribal nations, and private U.S. firms. | Department of Energy | Customs and Border Patrol | Department of Veterans Affairs | | | |
| Military Program Support  | Nationally-Recognized Knowledge and Experience | Pine Bluff Arsenal Completed projects include: \$20.5M Steam Line Replacement \$21M Bomb Storage | Little Rock Air Force Base Priority Projects: DVQ, Dormitory, TNG Facility, Fuel Maintenance Hangar | 63rd Readiness Division Service Contracts for 75 sites serviced across 7 states | | | |
| Military Medical Facilities  | 1 of 3 medical support teams in the Nation. Little Rock District has executed over \$2.5B in MSRM projects since 2009. Current ongoing workload is around 90 projects in 7 countries valued at \$1B. | Supports all military branches Sustainment, restoration, maintenance, initial outfitting Services hospitals, clinic, medical warehouses, veterinarian clinics etc. | | | | | |



Contracting Branches



Civil Works Branch

Branch Chief:

Joseph.C.Daniels@usace.army.mil

Military Branch

Branch Chief:

Marcus.D.Mitchell@usace.army.mil

Medical Branch

Branch Chief:

Donald.P.Tam@usace.army.mil



FY 21 SMALL BUSINESS ACHIEVEMENTS

\$239M AWARDED, \$177M TO SMALL BUSINESSES

| Goals/ Achievements | Small Business | Small Disadvantage Business | Service Disable Veteran Owned Small Business | Woman Owned Small Business | HUBZone Small Business |
|----------------------------|-----------------------|------------------------------------|---|-----------------------------------|-------------------------------|
| Goals | 29% | 19% | 5% | 3% | 3% |
| Achievements | 74.80% | 57.23% | 11.63% | 3.40% | 4.40% |

Met all goals

Total SB Eligible Dollars \$239M, obligated to SB \$177M

Number of actions: 1121, obligated to SB 973



2022 ARKANSAS REGIONAL INDUSTRY DAYS

- **Date and Location** 7-8 December 2021 - Hilton Garden Inn, Little Rock, Arkansas
- **Day 1:** Presentations from multiple federal agencies
- **Day 2:** Capability Briefings
- Registration information will be posted under Special Notices, www.sam.gov (W9127S)
- FY22 Opportunities 
Adobe Acrobat Document
- Acquisition Tools 
Adobe Acrobat Document
- Total \$ % by NAICS 
Adobe Acrobat Document



High Visibility Projects

| Planned Advertisement | NAICS | DB/DBB & BVTO, LPTA, IFB, Brooks, any other (initial award) | Project Title [Full Titles, spell out acronyms] | Project Location [IDC ex. primarily for district name, including SWD? nationwide? otherwise specific location] | Estimated Dollar Range | IDC Capacity | Planned Set-Aside Decision (Is there a reserve, if so, socio-economic categories apply?) |
|-----------------------|--------|---|---|--|------------------------|--------------|--|
| FY22 Q1 | 236220 | DB RFP | Design/Build Veteran's Affairs-Food Service Center | North Little Rock Veterans Affairs | \$10M-\$25M | | SB |
| FY22 Q1 | 236220 | DB RFP | Design/Build Veteran's Affairs, Law Enforcement Training Center-Classroom Comple | North Little Rock Veterans Affairs | \$10M-\$25M | | SB |
| FY22 Q1 | 237990 | RFP | Rehabilitation and Paint Tainter Gates, Ozark, Arkansas | McClellan-Kerr Arkansas River Navigation System | \$5M-\$10M | | SB |
| FY22 Q1 | 337127 | RFQ | Misawa Medical Clinic-Initial Outfitting Supply | Japan | \$5M-\$10M | | SB |
| FY22 Q1 | 561210 | RFQ | Operational & Maintenance-Multiple Award, Task Order Contract, primarily for Defense Health Agency | OCONUS, Alaska & Guam, MATOC | | \$90M | SB |
| FY22 Q1 | 223620 | DB & BVTO | Design/Build Vertical Construction & Initial Outfitting-Multiple Award, Task Order Contract primarily for Defense Health Agency | CONUS, MATOC | | \$900M | Unrestricted w/Small Business Reserve |
| FY22 Q1 | 561210 | RFQ | Facility Investment Services-Single Award, Task Order Contract-63rd Readiness Division | Region 6, California, SATOC | | \$4M | SB |
| FY22 Q1 | 561210 | RFQ | Facility Investment Services-Single Award, Task Order Contract-63rd Readiness Division | Region 5, California, SATOC | | \$6M | SB |
| FY22 Q2 | 337127 | RFP | Walter Reed Medical Center-Initial Outfitting Supply | Bethesda, MD | \$100M-\$250M | | SDVOSB |
| FY22 Q3 | 237990 | RFP | Turbine/Generator Replacement | Norfolk | \$25M-\$100M | | Unrestricted |
| FY22 Q3 | 237990 | DB RFP | Design/Build Construction of Three Rivers Phase 1 New Weir Opening | McClellan-Kerr Arkansas River Navigation System | \$25M-\$100M | | Unrestricted |
| FY22 Q4 | 237990 | RFP | Install Stoplog Slots in Upstream Lock Walls | McClellan-Kerr Arkansas River Navigation System | \$1M-\$5M | | SB |
| FY22 Q4 | 237990 | RFP | Slackwater Harbor Dredging/Bank Stabilizaton Navigation | Russellville, AR | \$10M-\$25M | | TBD |



ADDITIONAL INFORMATION



Small Business Office:

Email: dll-ceswldeputyforsmallbusiness@usace.army.mil

Website: <http://www.swl.usace.army.mil/Business-With-Us/Small-Business/>

Contracting Division Central Line: (501) 324-5720, Email: CESWL-IndustryDay@usace.army.mil

Website: <https://www.swl.usace.army.mil/Business-With Us/Contracting/>

RESPOND to Sources Sought Notices / RFI's

Always update your SAM account www.sam.gov and Small Business Profile www.dsbs.sba.gov

How to do Business with the Corps: <https://www.youtube.com/watch?v=yqRxf85MQaM>

Capability Briefings and Contracting Training are held on Tuesday mornings – by appointment only.

Why is this important? Vital to success of the District, educate and provide guidance to Small Business and Corps personnel and ensure all business entities can compete for CofE projects.



UPCOMING CONFERENCES



March 4, 2022

3rd Annual Houston Business Matchmaker – virtually only

For information on registering for this event please contact: Valerie.maher@sba.gov

May 2, 2022

SAME Fort Worth Industry Day – in person

University of Texas at Arlington

For information on registering for this event please contact: Sarah Cole scole@obrieneng.com



District Websites and Social Media Outlets

On Social Media



<https://www.swl.usace.army.mil>



<https://www.youtube.com/user/USACELittleRock>



<https://www.facebook.com/littlerockusace/>



<https://www.instagram.com/usace.littlerock/?hl=en>

On Mobile Devices

Download the
USACE Little Rock
Mobile App



Available on Apple and Android devices



Point of Contacts

Commander – Colonel Noe
Deputy Commander – Major Warren

Contracting Division

Jonathan Sawrie

Jonathan.J.Sawrie@usace.army.mil

Engineering & Construction Division

DeJuan Carter

DeJuan.J.Carter@usace.army.mil

Programs & Project Mgt Division

Craig Pierce

Craig.R.Pierce@usace.army.mil

Regulatory Division

Sarah Chitwood

Sarah.L.Chitwood@usace.army.mil

Operations Division

Chris Roark

Christopher.B.Roark@usace.army.mil

Emergency Management Division

Jim Marple

Jimmy.D.Marple@usace.army.mil



USTRANSCOM

UNITED STATES TRANSPORTATION COMMAND

TOGETHER, WE DELIVER



United States Transportation Command Organizational Brief
Suzanne Mudd-Yarber, Director, Small Business Programs
Acquisition Directorate, Small Business Office (TCAQ-SB)



COMMAND'S MISSION

UNCLASSIFIED

UNITED STATES TRANSPORTATION COMMAND



OUR STORY

2013 TO 2017

USTRANSCOM Mission:

USTRANSCOM conducts globally integrated mobility operations, leads the broader Joint Deployment and Distribution Enterprise (JDDE), and provides enabling capabilities in order to project and sustain the Joint Force in support of national objectives.



ON ANY GIVEN DAY...

UNCLASSIFIED

TOGETHER, WE DELIVER.

- 90 railcars loading/enroute/off-loading
- 20 ships underway + 5 ships loading or offloading
- 1,500 truck cargo shipments
- 1,500 household goods movements
- 468 airlift sorties
- 53 operational air refueling sorties
- 14 patients being air evacuated
- 25 couriers enroute
- Aircraft takeoff or landing every two minutes





UNCLASSIFIED

TOGETHER, WE DELIVER.

Acquisition Directorate
Mr. Kenneth Brennan, Director
Ms. Tamara Thouvenot, Deputy Director
Mr. Charles Burton, Head of Contract Activity

Contract Airlift Division
Ms. Gina Lee, Chief
Mr. Doug Cook, Deputy

Sealift Services Division
Mr. Nick Weiss, Chief
Ms. Lisa Cahill, Deputy

Specialized Transportation and Support
Mr. Greg Hunt, Chief
Ms. Keri Lindsco, Deputy

Information Technology Programs and Support Services
Ms. Jill Muskopf, Chief
Ms. Andrea Mouser, Deputy



Business Support and Policy Division

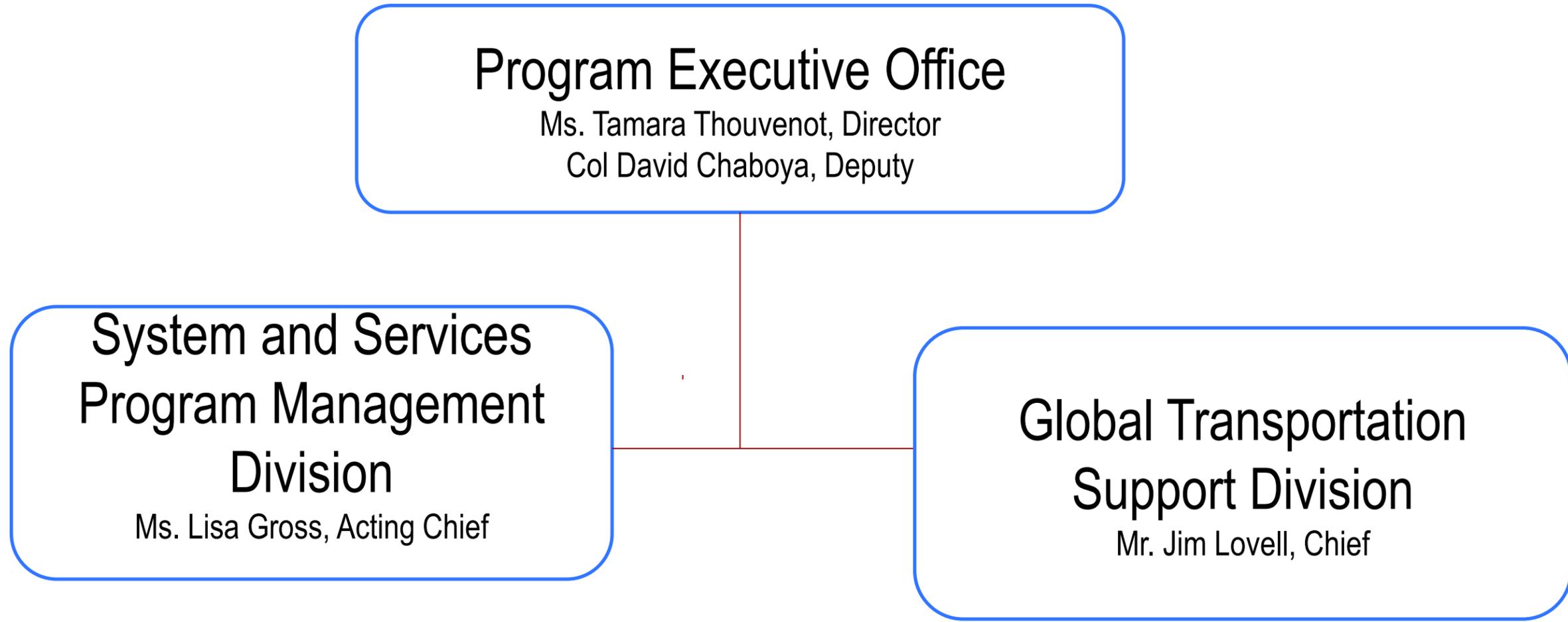
Mr. Adam Hemken, Chief
Vacant Position, Deputy

Small Business Programs Division

Ms. Suzanne Mudd-Yarber, Director



TOGETHER, WE DELIVER.





PRIMARY BUSINESS LINES - TRANSPORTATION

TOGETHER, WE DELIVER.

- **CONTRACT AIRLIFT DIVISION**

- Civil Reserve Air Fleet (CRAF) Program
- Domestic Airlift Services Program
- Next Generation Delivery Services (NGDS) 2 Program
- Global Heavyweight Services (GHS) Program
- Air Terminal and Ground Handling Services (ATGHS) Program

- **SEALIFT SERVICES DIVISION**

- Voluntary Intermodal Sealift Agreement (VISA) Program
- Universal Services Contract (USC) Program
- Commercial Multimodal 3 (CMM3) Program
- Fuel Barge Program



PRIMARY BUSINESS LINES - TRANSPORTATION

TOGETHER, WE DELIVER.

- SPECIALIZED TRANSPORTATION AND SUPPORT DIVISION
 - Defense Freight Transportation Services (DFTS) Program
 - Global Privately Owned Vehicles Contract (GPC) Program
 - Stevedoring and Related Terminal Services (S&RTS) Program
 - Worldwide Airlift Services Program (WASP)



- INFORMATION TECHNOLOGY PROGRAMS AND SUPPORT SERVICES DIVISION
 - Third Party Payment System (TPPS) Program
 - Enterprise Data and Analytic Environment (EDAIE) Program
 - Joint Financial Operations and Systems Support (JFOSS) Program
 - Global Transportation Planning (GTP) and Group Operational Passenger Systems (GOPAX) Programs Operational and Sustainment
 - Defense Personal Property System (DPS)
 - Surface Deployment and Distribution Command (SDDC) Global Air Transportation Execution System (GATES)
 - Change Management/Knowledge Management (CM/KM) Program
 - Commander's Action Group (CAG) Program



NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS) CODES

TOGETHER, WE DELIVER.

- 481211 Nonscheduled Charter Pass Air Transportation
- 483111 Deep Sea Freight Transportation
- 488510 Freight Transportation
- 488320 Marine Cargo Handling
- 483211 Inland Water Freight
- 541512 Computer Systems Design
- 481112 Scheduled Freight Air
- 488999 All Other Support Activities for Transportation
- 541511 Custom Computer Programming Services
- 541519 Other Computer Related Services



DOING BUSINESS WITH USTRANSCOM

TOGETHER, WE DELIVER.

WEBSITE: <https://www.ustranscom.mil/dbw/index.cfm>

| Prime Contractors Contact Information | | Procurement Forecast |
|---|--|--|
| | | |
| North American Industry Classification System Codes | | USTRANSCOM Small Business Prime Contractor Achieved Goals |
| | | |



SMALL BUSINESS MISSION AND RESPONSIBILITIES

TOGETHER, WE DELIVER.

- MISSION

- To support the Command's priorities, operations, and objectives through the advocacy of Small Business concerns and educational instruction about the requirements of the Small Business Programs

- RESPONSIBILITIES

- The Small Business office is the advocate for small business utilization within USTRANSCOM through advice and counseling
- We are available to educate and advise industry by participating in training sessions and Outreach opportunities

- MOTTO

- The Door of the Small Business Office is Always Open to Provide Guidance and Assistance on Small Business Utilization



USTC SMALL BUSINESS PROFESSIONALS

TOGETHER, WE DELIVER.

SUZANNE MUDD-YARBER
Director, Small Business Programs
Suzanne.m.mudd-yarber.civ@mail.mil

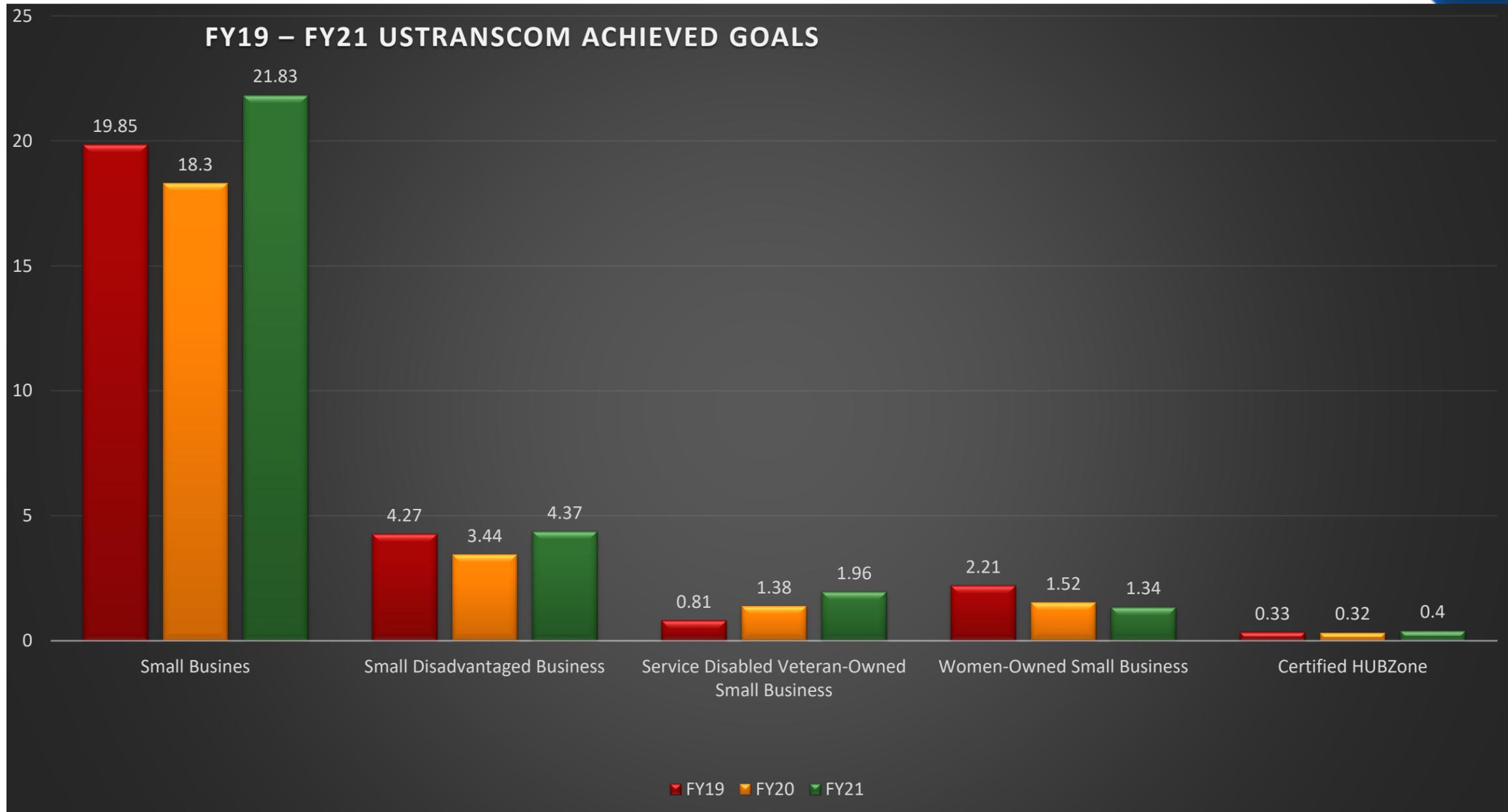
RORY BROOKS
Small Business Professional
Rory.j.brooks.civ@mail.mil

Organizational Mailbox: transcom.scott.tcaq.mbx.sb@mail.mil



COMMAND'S SMALL BUSINESS PRIME CONTRACTOR ACHIEVED GOALS

TOGETHER, WE DELIVER.





FY21 SMALL BUSINESS DOLLARS

TOGETHER, WE DELIVER.

| | |
|--|---------------------------|
| Total Small Business Eligible Dollars | \$2,696,859,526.83 |
| Small Business | \$588,743,679.33 |
| Small Disadvantaged Business | \$117,869,558.21 |
| Service Disabled Veteran-Owned Small Business | \$52,835,517.44 |
| Women-Owned Small Business | \$36,093,625.37 |
| Certified HUBZone | \$10,795,999.71 |



INNOVATION PROGRAM OFFICES

TOGETHER, WE DELIVER.

- TRANSPORTATION and TECHNOLOGY INDUSTRY LIAISON OFFICE (TTILO)
- RESEARCH DEVELOPMENT AND TEST EVALUATION (RD&TE)
- TECHNOLOGY TRANSFER (T2)



USTRANSCOM

UNITED STATES TRANSPORTATION COMMAND

TOGETHER, WE DELIVER.



Questions



UNCLASSIFIED



TOGETHER, WE DELIVER.



TOGETHER, WE DELIVER.

UNCLASSIFIED

U.S. Army Corps of Engineers, Memphis District

St. Louis District INDUSTRY Day 2022

March 2, 2022

- Ms. Lenneia R. Jennings
- Acting Deputy, Small Business Programs



US Army Corps
of Engineers®



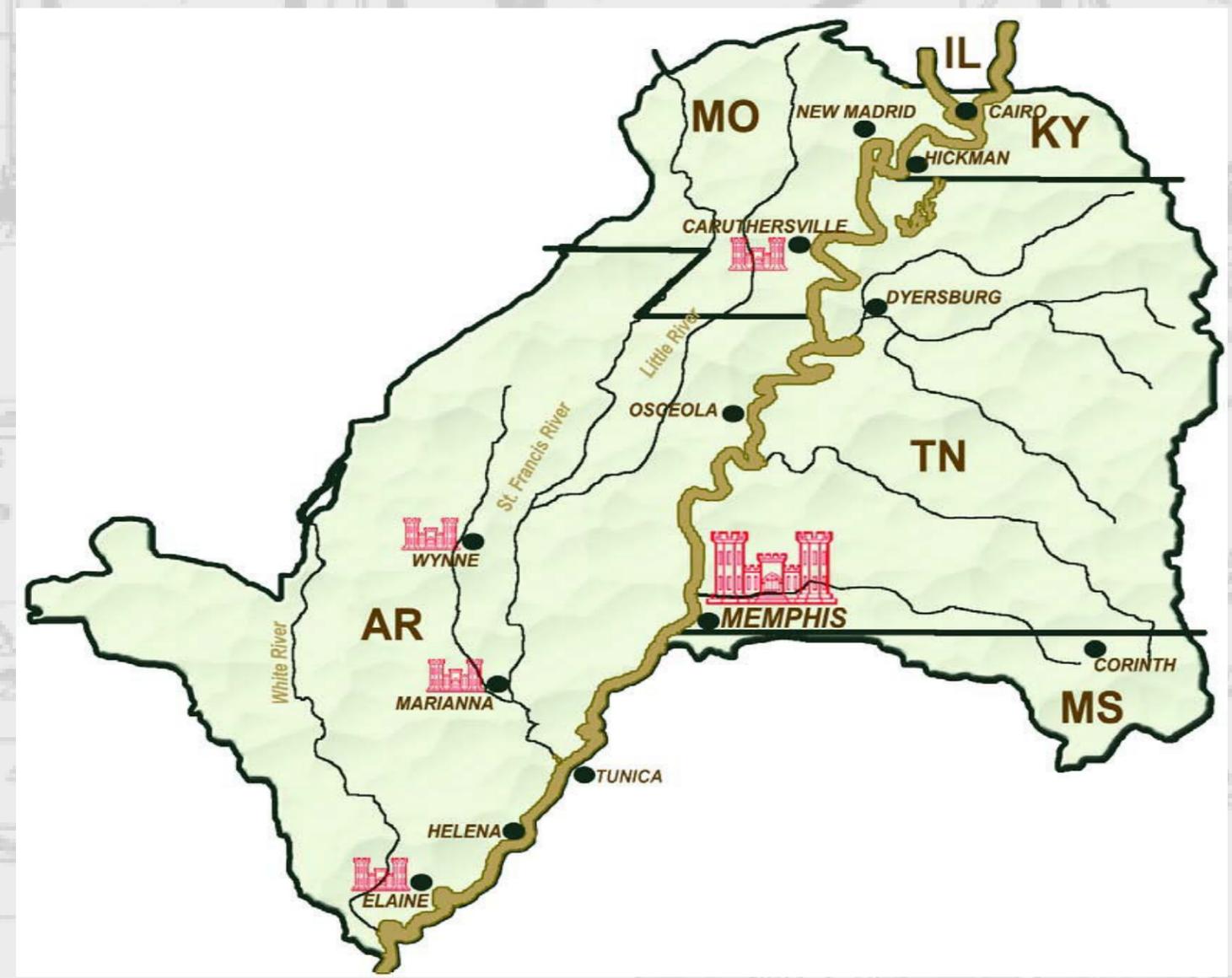
BUILDING STRONG.

and Taking Care of People!

MISSION OF THE MEMPHIS DISTRICT

The Memphis District, USACE, provides flood risk management, navigation, environmental stewardship, other authorized civil works support and emergency operations within our area of responsibility, in order to benefit the region and the nation.

- **Flood Risk Management**
- **Environmental Stewardship**
- **Navigation**
- **Readiness**
- **Regulatory Program**
- **Mapping**
- **Boundaries**
- **Personnel**



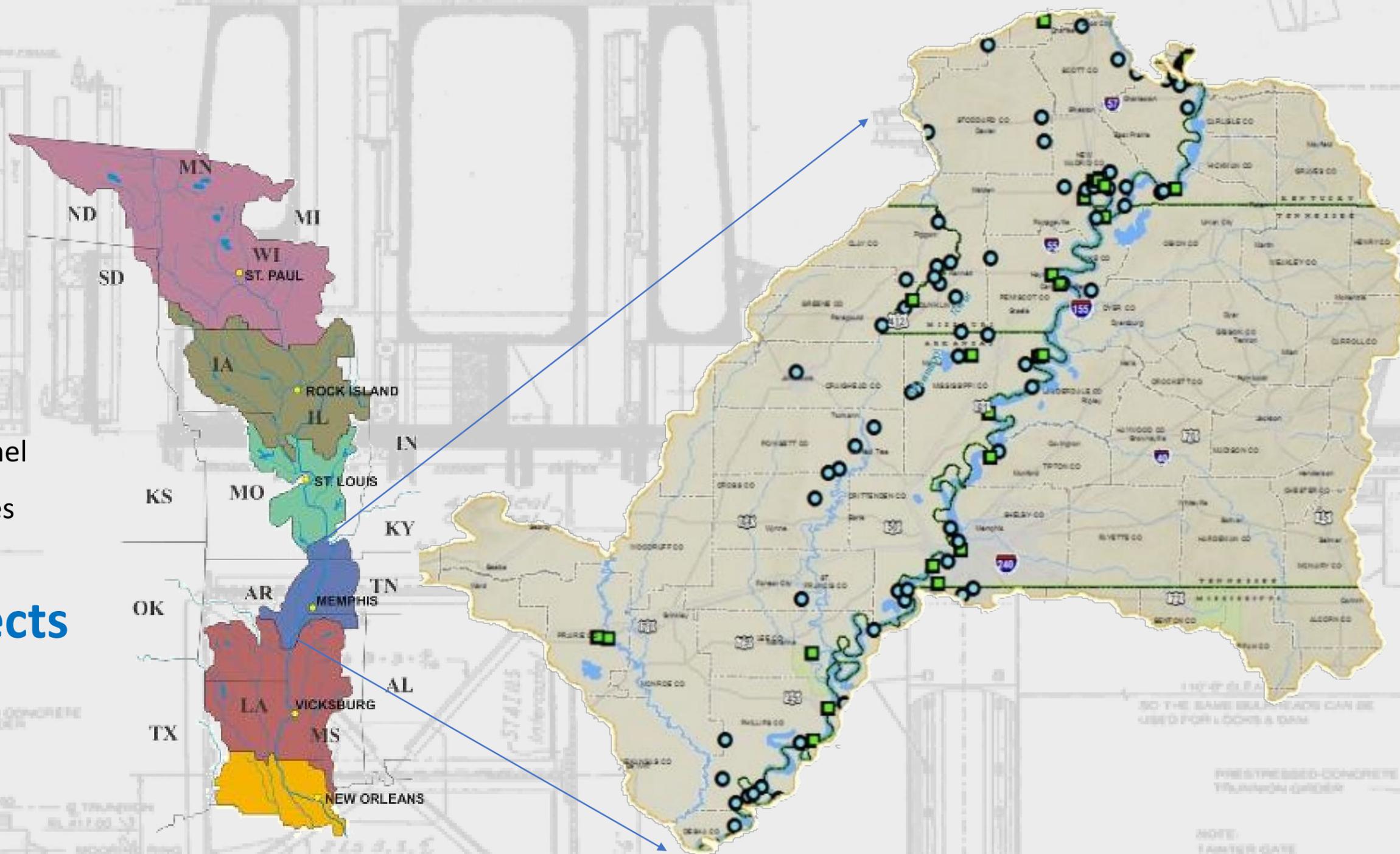
US Army Corps of Engineers®

Memphis District

- **Portions of Six States**

- 400 Dikes
- 10 Harbors
- 3 Major Pump Stations
- St. Francis Basin
- 600 Miles of Navigation Channel
- 1,000+ Miles of Federal Levees

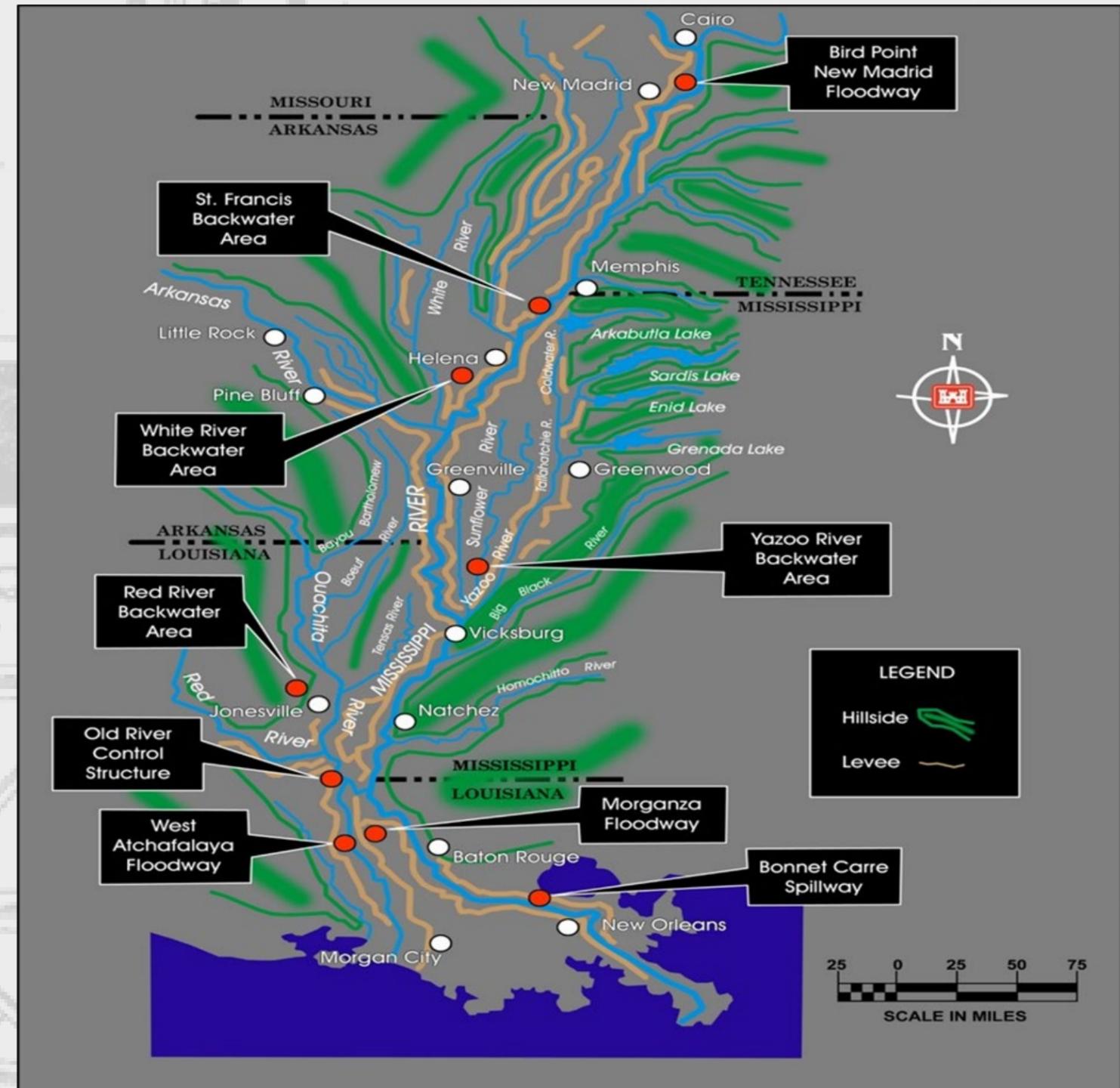
- **100+ Active Projects**



**US Army Corps
of Engineers®**

Mississippi River and Tributaries Project

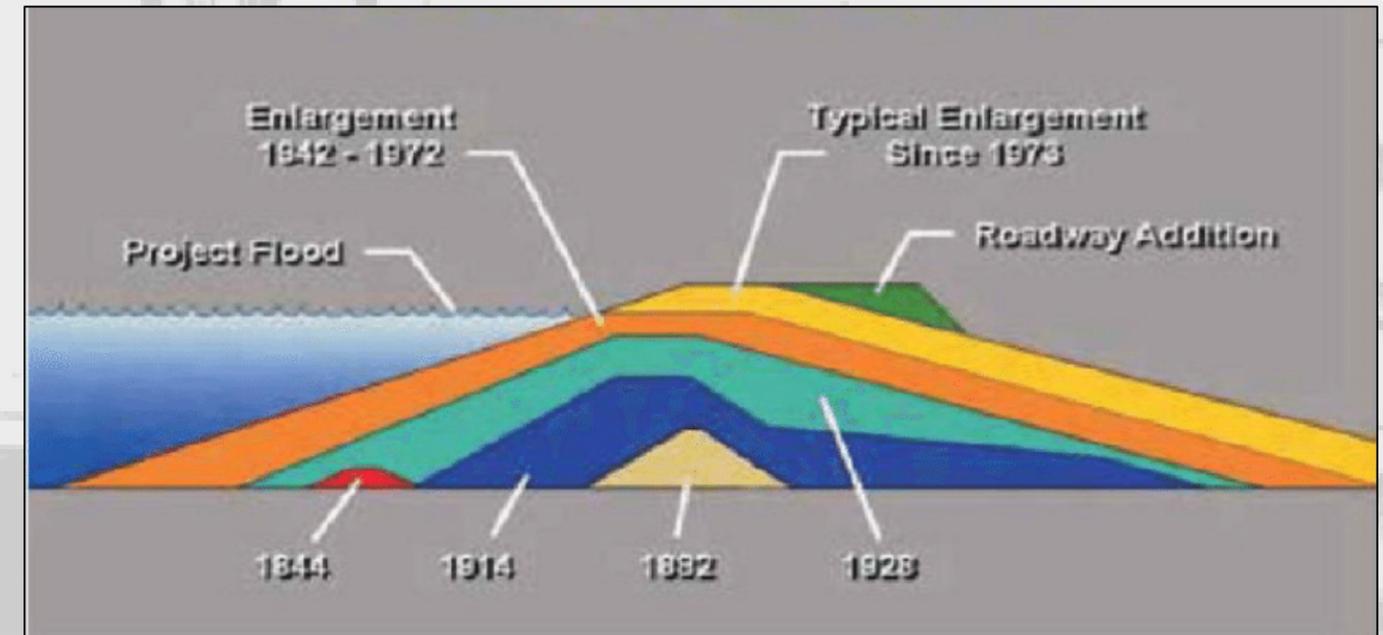
- Comprehensive Flood Control and Navigation Project
- Protects 36,000 square miles.
- World's Busiest Waterway
 - 11,000 vessels annually
 - 500 million tons of cargo
 - 60% of Nations' grains
 - 380,000 jobs
 - \$37 Billion in Revenue
 - \$3.8 Billion in Tax Revenue
- 46 to 1 return on investment



US Army Corps of Engineers®

MR&T: River Levees and Floodwalls

- Backbone of the MR&T Project
 - 3,700 miles of levee in system
 - 2,200 miles of mainline levee
- Design Incorporates soil mechanics and technological advances
- Berms
- Relief Wells
- Trenches



US Army Corps
of Engineers®

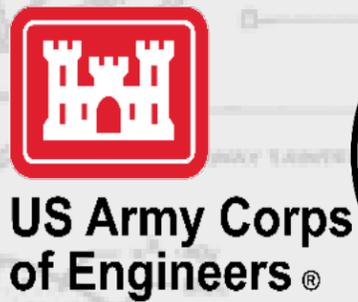
MEMPHIS DISTRICT (W912EQ) Construction Opportunities

Primary NAICS Codes:

- 237990 – Other Heavy and Civil Engineering
- 541370 – A & E Survey and Mapping Services
- 541330 – Misc. Design Services

Primary Project Descriptions:

- Seepage Remediation
- Install Control Structures
- Levee Maintenance
- Channel Clean Out
- Bank Grading
- Relief Wells
- Dredging
- River Structures & Revetments



BUILDING STRONG® and Taking Care of People!

Supply and Services Opportunities

SERVICES

- Crane Inspections
- Fire Control Device Inspections
- Temporary Services Mowing Services
- Custodial Services
- Pest Control Services
- Construction Maintenance
- Propeller Refurbishing
- Propeller Fabrication
- Sandblasting and Painting

SUPPLIES

- Equipment Rental
- Truck Delivered Stone
- Heavy Equipment Repair Parts
- Steel
- Excavators
- 120 Ton Crane
- Welding Supplies



**US Army Corps
of Engineers®**

Memphis District Small Business

- In Fiscal Year 2021

- The Memphis District awarded 349 Small Business actions totaling \$204M.
- The Memphis District is ranked #1 in the Mississippi Valley Division (MVD) based on percentages of our Small Business Goals.
- Memphis District awarded 67% of awards during the FY21 to Small Businesses.
- The Memphis District met or exceeded 4 out of 5 Small Business goals: SB, SDB/8(a), WOSB & HUBZone



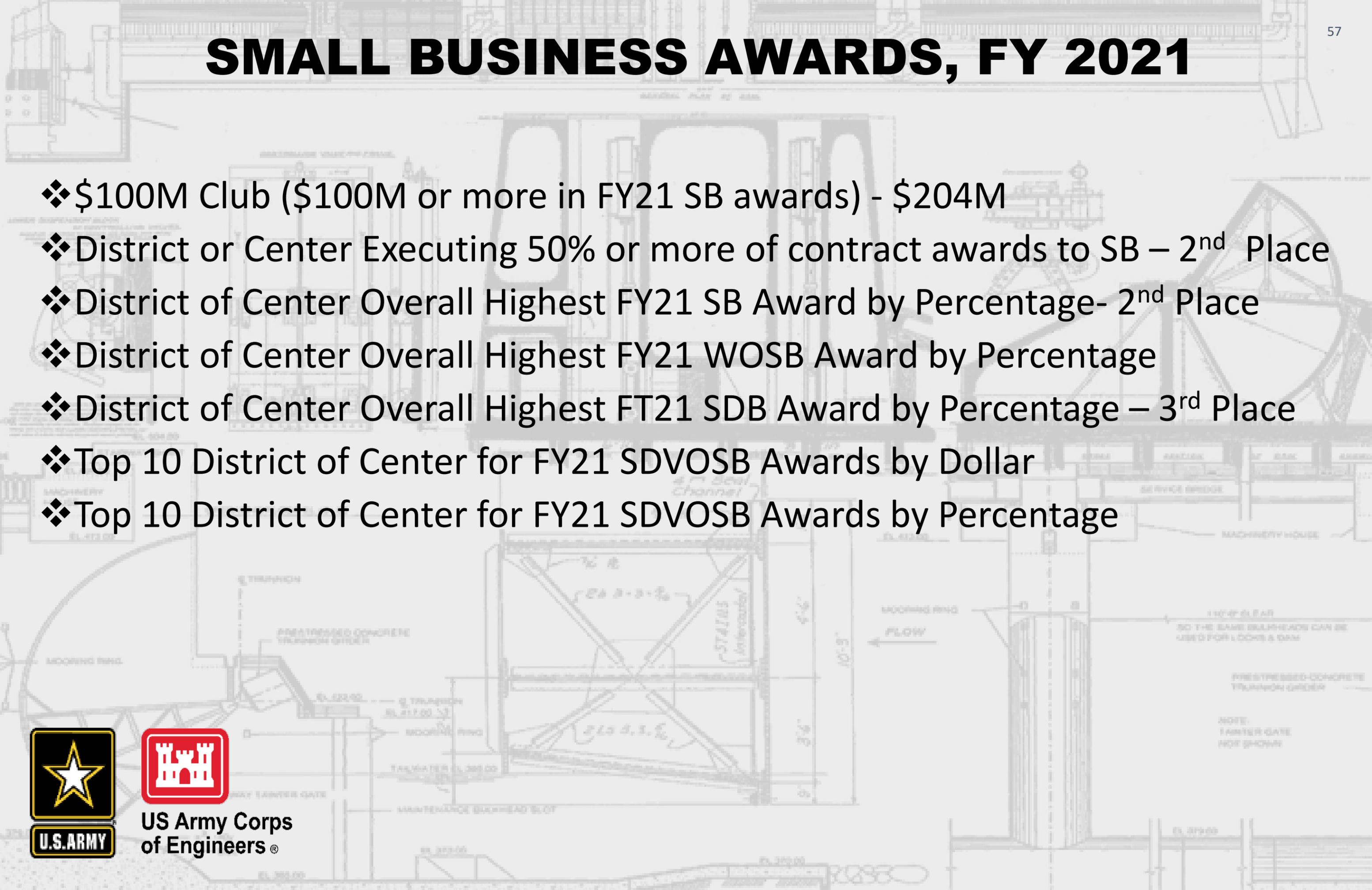
US Army Corps
of Engineers®

SMALL BUSINESS AWARDS, FY 2021

- ❖ \$100M Club (\$100M or more in FY21 SB awards) - \$204M
- ❖ District or Center Executing 50% or more of contract awards to SB – 2nd Place
- ❖ District of Center Overall Highest FY21 SB Award by Percentage- 2nd Place
- ❖ District of Center Overall Highest FY21 WOSB Award by Percentage
- ❖ District of Center Overall Highest FY21 SDB Award by Percentage – 3rd Place
- ❖ Top 10 District of Center for FY21 SDVOSB Awards by Dollar
- ❖ Top 10 District of Center for FY21 SDVOSB Awards by Percentage



US Army Corps
of Engineers®



Memphis District FY22 Goals for Small Business 58

| | SB | SDB/8(a) | SDVOSB | WOSB | HUBZ |
|-----------------------------|--------|----------|--------|--------|---------|
| Assigned Goals FY 2022 | 69.00% | 20.00% | 8.00% | 20.00% | 9.00% |
| Status as of 23 Feb 2022 | 37.30% | 13.14% | 5.14% | 29.65% | -16.82% |

SB - Small Business

SDB/ 8(a)--Small-Disadvantaged Small Business

SDVOSB--Small-Disadvantaged Veteran-Owned Small Business

WOSB--Woman- Owned Small Business

HUBZone--Historically, Underutilized Business Zones



**US Army Corps
of Engineers®**

USACE

U.S. ARMY CORPS OF ENGINEERS

| PROJECT DESCRIPTION | LOCATION | RELEASE DATE | NAICS | COST RANGE | TYPE OF SET-ASIDE | SOLICITATION TYPE |
|---|---|--|--------|-------------|-------------------|-------------------|
| Mid Lake Culvert Replacement | Manilla, AR | 3 rd Qtr FY 22 (30 Apr 2022) | 237990 | \$1M-\$5M | 8(a) SS | RFP |
| Caruthersville, MO, Floodwall | Caruthersville, MO | 3 rd Qtr FY 22 | 237990 | \$10M-\$25M | SBSA | RFP |
| Helena, AR, Floodwall | Helena, AR | 4 th Qtr FY 22 | 237990 | \$10M-\$15M | SBSA | RFP |
| Nash Slope Flattening/Borrow Pit | Cape Girardeau, MO | 4 th Qtr FY 22 | 237990 | \$1M-\$5M | 8(a) SS | RFP |
| Ensley Engineer Yard Parking Lot Pavement | EEY Shipyard | 2 nd Qtr FY 22 | 238990 | \$1M-\$5M | TBD | TBD |
| Farrenburg Phase 7 | Vicinity near New Madrid-Sikeston Ridge Levee | 2 nd Qtr FY 22 | 237990 | \$1M-\$5M | SBSA | IFB |
| Fair Landing, AR | South Elaine, AR | 2 nd Qtr FY 22 | 237990 | \$1M-\$5M | 8(a) SS | RFP |

*TBD = To Be Determined
 *SB = Small Business
 *8(a) SS = 8(a) Sole Source
 *SDVOSB = Service-Disabled Veteran-Owned Small Business
 *WOSB = Woman-Owned Small Business
 *RFP = Request for Proposal
 *IFB = Invitation for Bids

USACE

U.S. ARMY CORPS OF ENGINEERS

| PROJECT DESCRIPTION | LOCATION | RELEASE DATE | NAICS | COST RANGE | TYPE OF SET-ASIDE | SOLICITATION TYPE |
|--|-----------------------------|--|--------|------------------------------------|-----------------------|-------------------|
| River Repair & Upper Bank Paving Ohio River W912EQ-22-B-0002 | OH & MS Rivers | 15 Feb 2022--Synopsis 3 Mar 2022—IFB 5 Apr 2022—Bid Opening | 237990 | Capacity \$45M (Base & Options) | IDIQ SATOC WOSB | IFB |
| W.G. Huxtable Pumping Plant Repairing/ Replacing Switchboard and Potable Water Tank Controls | Huxtable Pumping Station | 1st Qtr FY 2022 Release date slippage TBD | 238220 | \$250K-\$500K | 8(a) | RFP |
| Drainage District 17 Pumping Plant Fuel Delivery System Rehab | Huxtable Pumping Station | 4 th Qtr FY 2022 | 238220 | \$250K-\$500K | TBD | TBD |
| Drainage District 17 Pumping Plant Security Upgrades | Huxtable Pumping Station | 4 th Qtr FY 2022 | 238220 | \$1M-\$5M | TBD | TBD |
| Articulated Concrete Mattress Casting Delivery Contract W912EQ-22-R-0004 | St Francisville, LA | 18 Jan 2022 – RFP 25 Feb 2022—Offers Due | 327390 | \$10M-\$15M | SBSA | LPTA/RFP |
| Mattress Casting Forms | Richardson Landing, TN | 3 rd Qtr FY 2022 | 327390 | \$1M-\$5M | SBSA | IFB |
| Mattress Casting Forms | Delta Point, LA | 3 rd Qtr FY 2022 | 327390 | \$1M-\$5M | SBSA | IFB |
| Marine Design/Shipyard Stringers | Ensley Engineer Shipyard | 2 nd Qtr FY 2022 | 327390 | \$20M-\$50M | TBD | TBD |

Additional FEMA Sites Under Consideration

- 2097 West Park- Group Site – Terrebonne Parish potential Multi-Housing Units (MHUs) 203
- Valentine Site—Lafourche Parish—Potential MHUs 322, Group Site
- McCloud Plantation—Lafourche Parish—Potential MHUs 304, Group Site
- Chiasson—Lafourche Parish—Potential 200 MHUs—Group Site On Hold
- Rainbow—St John The Baptist—97 MHUs—Group Site
- Triche—Lafourche—36 MHUs Group Site Construction
- Clulee—St Charles—205 MHUs—Group Site Construction
- 145 Hwy 55—Terrebonne—Possible 228 MHUs—Group Site Under MVN Regulatory Review



US Army Corps of Engineers®

What's in the news... Infrastructure & Disaster Work Plans Released

The projects are officially released on our website for the **Infrastructure Investment and Jobs Act, 2022** and **Disaster Relief Supplemental Appropriations Act** : <https://www.usace.army.mil/Missions/Civil-Works/Budget/>. Scroll to the bottom, there is a break down of the work plans by construction, flood control, investigations, Mississippi River and O&M.

❖ **Infrastructure Investment and Jobs Act**

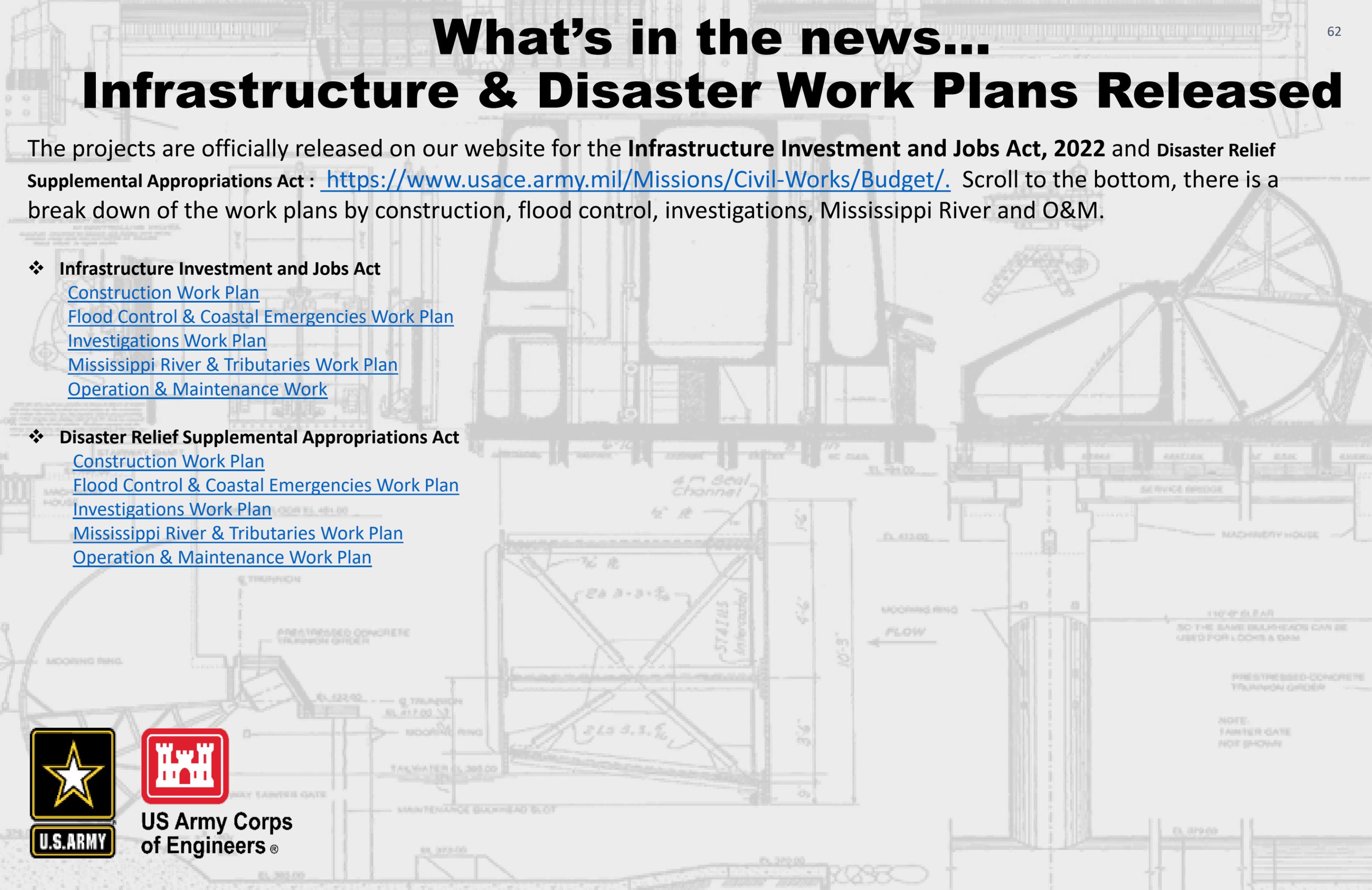
- [Construction Work Plan](#)
- [Flood Control & Coastal Emergencies Work Plan](#)
- [Investigations Work Plan](#)
- [Mississippi River & Tributaries Work Plan](#)
- [Operation & Maintenance Work](#)

❖ **Disaster Relief Supplemental Appropriations Act**

- [Construction Work Plan](#)
- [Flood Control & Coastal Emergencies Work Plan](#)
- [Investigations Work Plan](#)
- [Mississippi River & Tributaries Work Plan](#)
- [Operation & Maintenance Work Plan](#)



**US Army Corps
of Engineers®**





MEMPHIS DISTRICT

▪ MVM received \$345M in new work funded via the Infrastructure Investment and Jobs Act (IIJA) and the Disaster Relief Supplemental Appropriations Act (DRSAA)

▪ IIJA - \$157.3M

- **Construction: \$10.9M**
 - CAP: \$50K
 - DeSoto County Wastewater: \$10.9M
- **MR&T Construction: \$12.1M**
 - Channel Improvement Dikes: \$12.1M
- **MR&T Maintenance: \$133.3M**
 - Channel Improvement Dredging: \$6.3M
 - Channel Improvement Revet: \$44.2M
 - Mississippi River Levees: \$32.9M
 - St. Francis Basin: \$45.9M
 - White River Backwater: \$4M
- **Operations & Maintenance: \$1M**
 - Osceola Harbor: \$1M



CAP IIJA: MLGW Tower 1613



MR&T-M IIJA: Little Cypress Revet

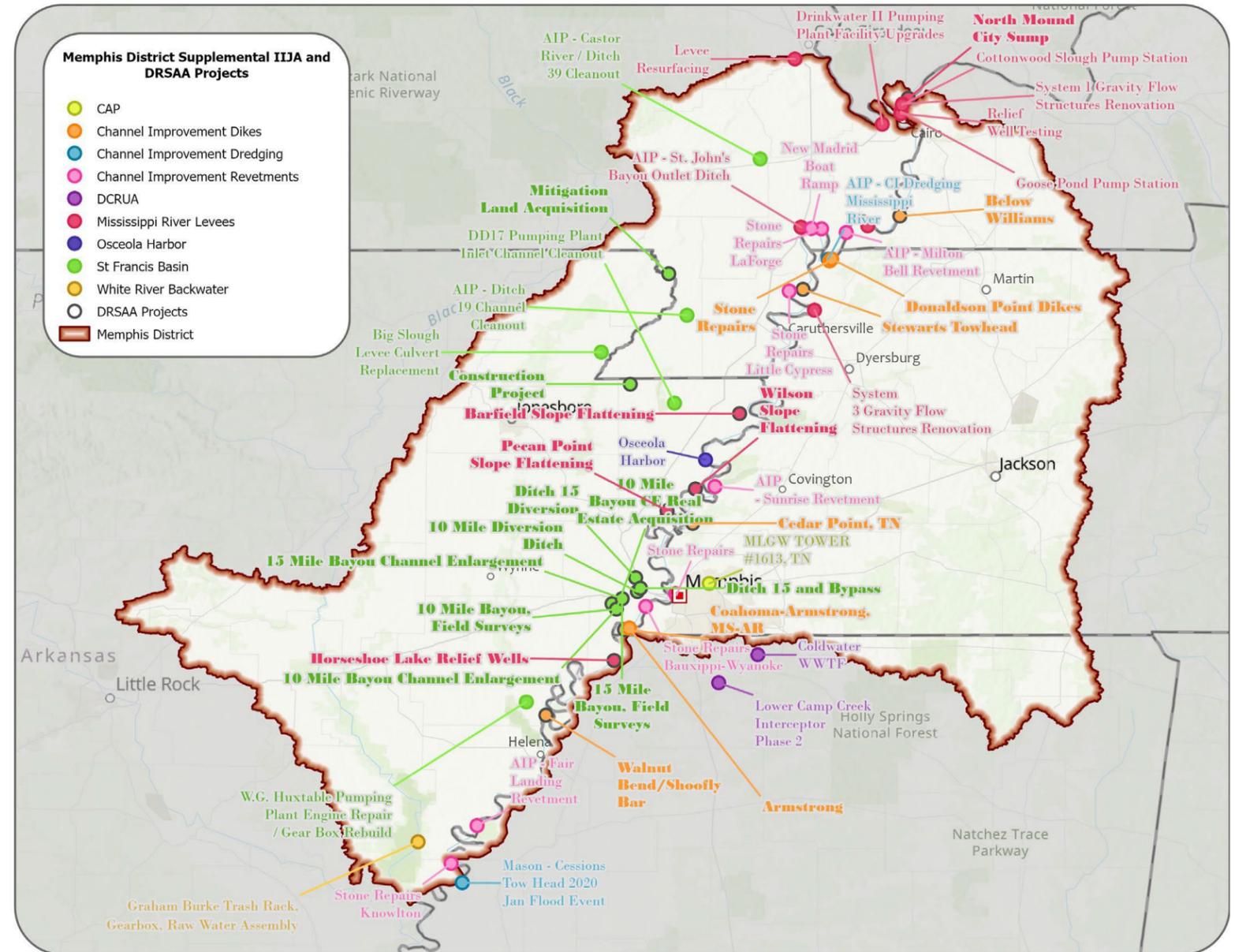


MR&T-M: Goose Pond Pump Station

▪ DRSAA - \$187.6M

- **MR&T Construction: \$187.6M**
 - Channel Improvement Dikes: \$43.1M
 - Mississippi River Levees: \$7.5M
 - St. Francis Basin: \$137M

FY 22 – Supplemental IIJA & DRSAA





MEMPHIS DISTRICT CONTACT INFORMATION



ACTING DEPUTY, SMALL BUSINESS PROGRAMS

Lenneia R. Jennings

901-544-4146

Lenneia.R.Jennings@usace.army.mil

Capability Meetings/ Mailing List

CHIEF, CONTRACTING DIVISION

Priscilla G. Sweeney

901-544-3356

Priscilla.G.Sweeney@usace.army.mil

U.S. Army Corps of engineers Rock Island District

2022 St. Louis Industry Day

- Troy Robbins
- U.S. Army Corps of Engineers
- Rock Island District
- March 2022

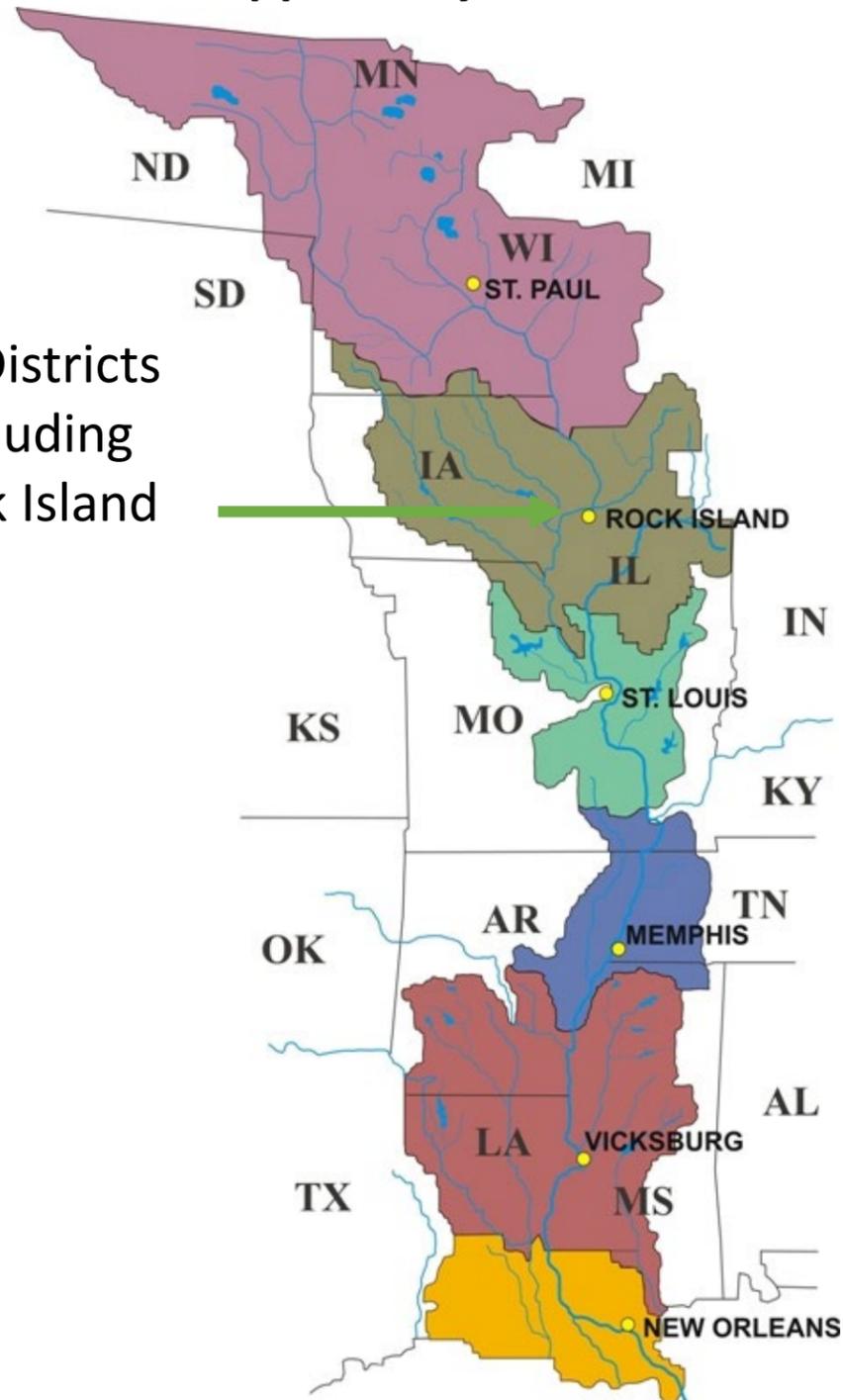


**US Army Corps
of Engineers®**

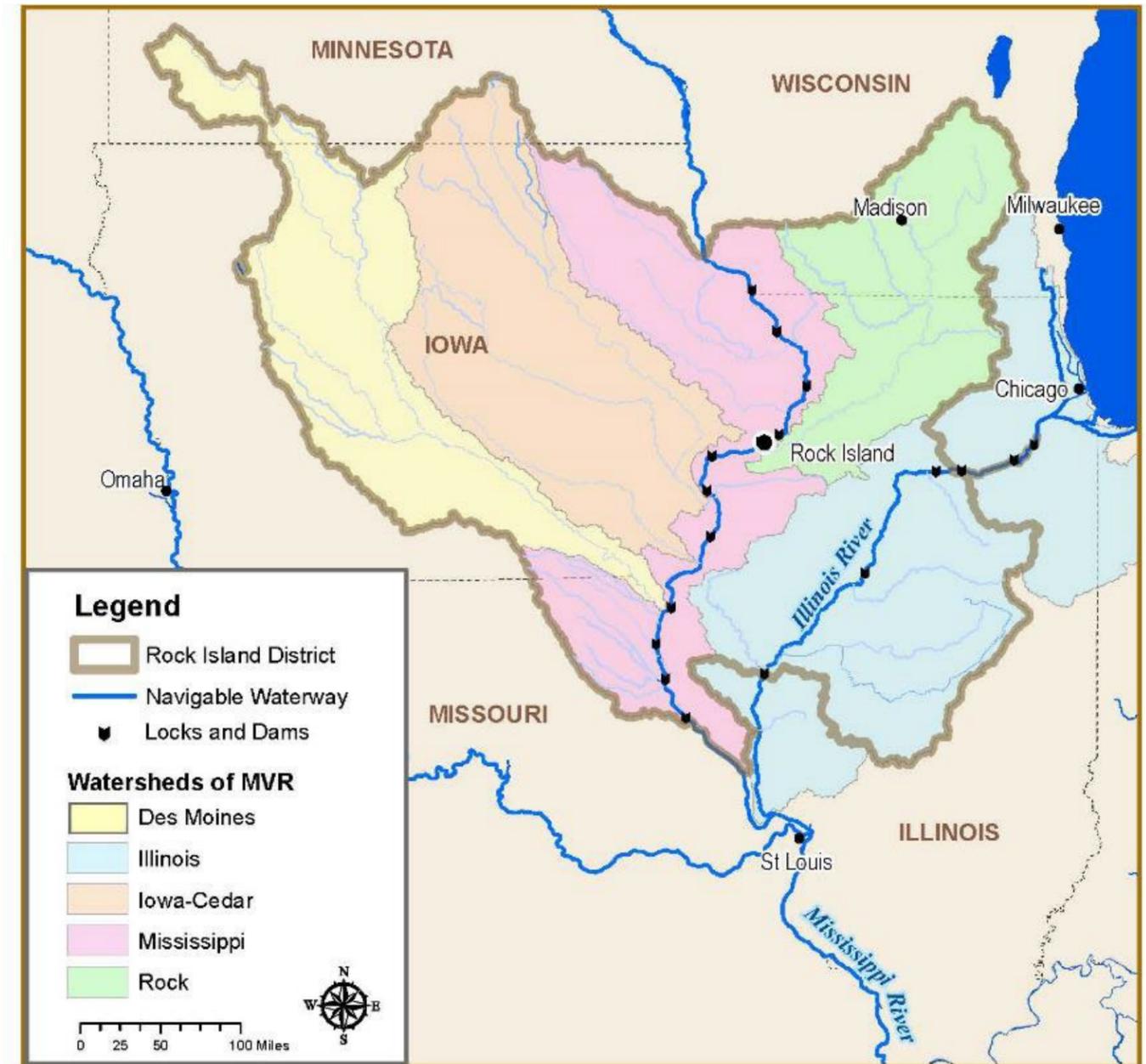
Division and District Boundaries

Mississippi Valley Division

Six Districts including Rock Island



Rock Island District



Five river basins in portions of:
Iowa – Illinois – Wisconsin – Minnesota – Missouri



Rock Island District Small Business Program



Provides outreach and information to ensure small businesses have the maximum practicable opportunity to participate in Rock Island District acquisitions through contracts or subcontracts.



Examples of Outreach and Informational Events include:

- General 101 Training Webinars*
- Roundtable Discussions*
- Large Business Trainings*
- District Industry Days*
- AGC Regional Industry Meeting*



| SB Programs/Goals | Goals | FY21 Actual Obligations | FY21 Actual % |
|------------------------------|-------|-------------------------|---------------|
| Small Business | 60% | \$75,000,631 | 67.23% |
| Small Disadvantaged Business | 25% | \$48,899,451 | 44.73% |
| Woman Owned SB | 6% | \$20,257,650 | 18.16% |
| HUBZone | 9% | \$24,749,740 | 22.18% |
| Service-Disabled Veteran SB | 5% | \$13,069,834 | 11.72% |

Total FY21 Contracting Obligations = \$111,562,869

ROCK ISLAND DISTRICT MISSION

Deliver vital engineering and water resource solutions in collaboration with our partners to secure our Nation, reduce disaster risk and enhance quality of life, providing value to the region and Nation.

Primary Business Lines



Emergency Response



Navigation



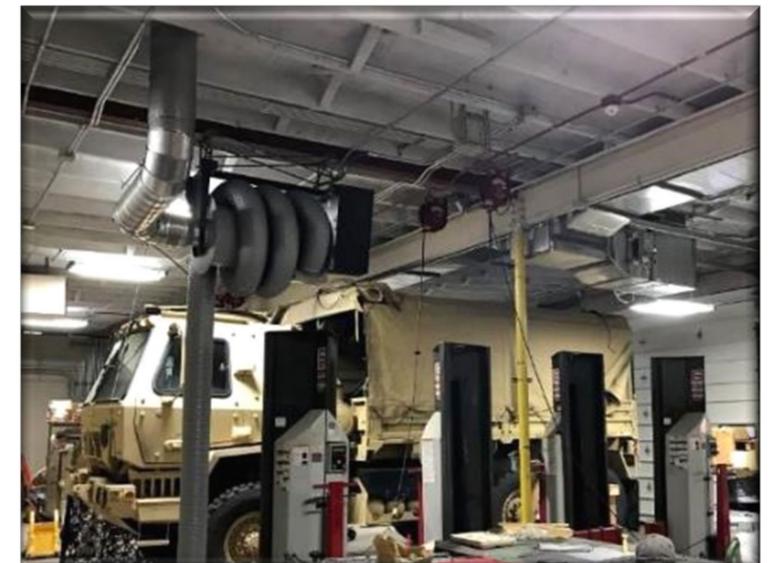
Flood Risk Management



Recreation



Environmental Stewardship



Support to Military Programs



Rock Island District - VALUE TO THE NATION



EMERGENCY RESPONSE

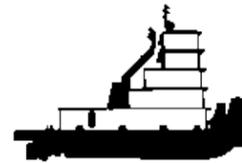
Flood Fight Supplies Provided in 2019

- 4.2 M** Standard Sandbags
- 6,000** Large (airlift) Sandbags
- >6 Miles** HESCO Gabion Baskets
- >2 Miles** Polyethylene Sheeting
- 104** Portable Pumps



RECREATION

- 1850** Campsites
- 97** Recreation Sites
- 38** Boat Ramps
- 10** Swimming Beaches
- 5** Visitor Centers
- 16.8 M** Annual Visitation



NAVIGATION

- 18** Lock & Dam Sites
- 582** Miles of Navigation Channel
- 396 M** Tonnage Locked in 2018
- >\$1 B** Annual Cost Benefit



ENVIRONMENTAL STEWARDSHIP

Upper Mississippi River Restoration

Habitat Rehabilitation Projects

- 16** In Planning/Design
- 7** Under Construction
- 56** Completed to Date
- 106,000** Acres Restored to Date
- \$33.17 M** Annual Budget



FLOOD RISK MANAGEMENT

- 146** Levee Drainage Systems
- >900** Miles of Levees
- Flood Risk Management Reservoirs**
- 2 (dry)** Illinois
- 3 (wet)** Iowa
- >\$17 B** Flood Damages Prevented

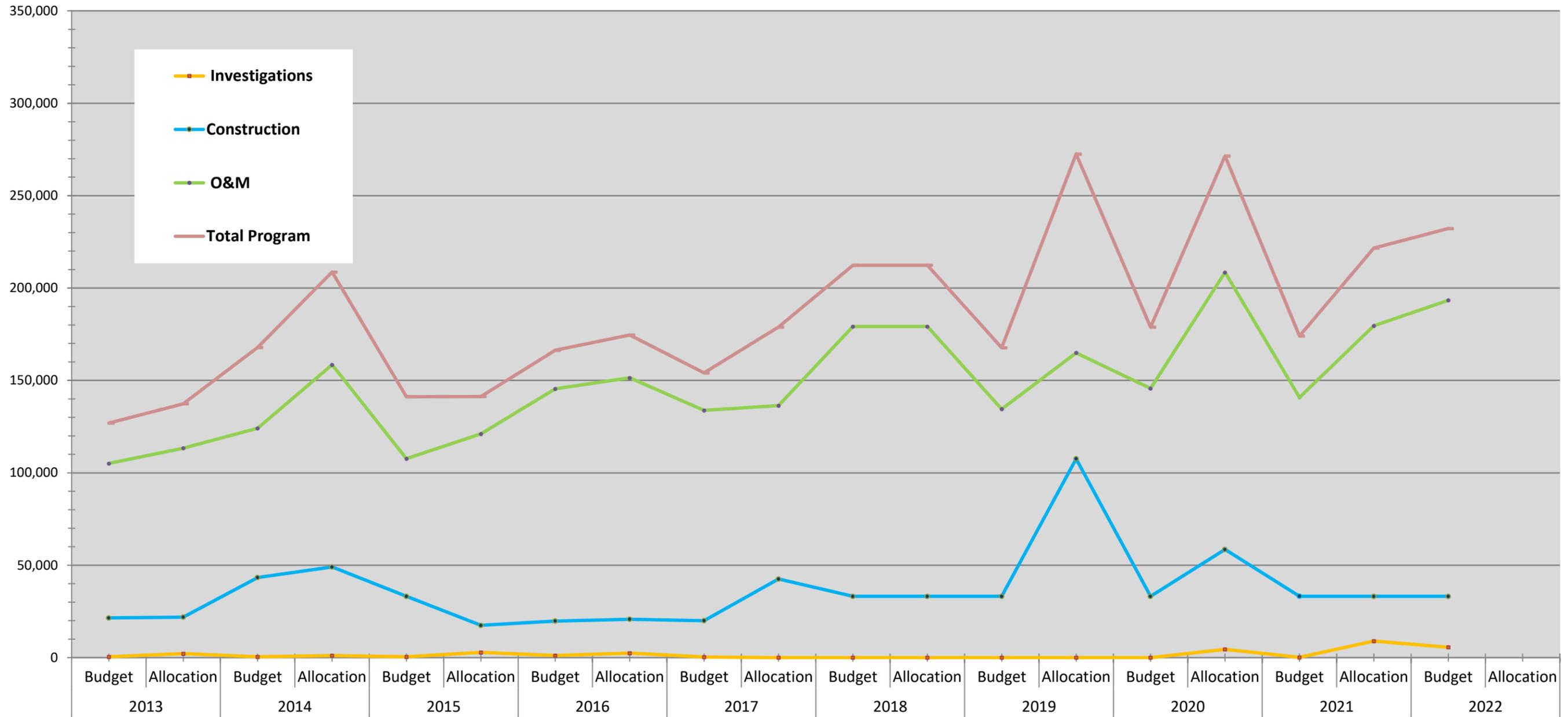


MILITARY SUPPORT

- Overseas Contingency Operations
- Contracting Support for the 88th Regional Support Command
- Support & Partnering w/Active Duty Brigades, Reserve & ROTC Units
- Support to Wounded Warriors



FUNDING TRENDS FY12 - FY22



FY21 Allocations

Rock Island District FY21 APPROPRIATIONS - \$221.6M (*Work Plan* - \$47.7M)

- **INVESTIGATIONS - \$8.9M**

- NESP - \$5.0M
- Brandon Road - \$3.8M
- Peoria Small Boat Harbor - \$0.1M

- **CONSTRUCTION - \$33.2M**

- UMRR - \$33.2M

- **OPERATIONS & MAINTENANCE - \$179.5M**

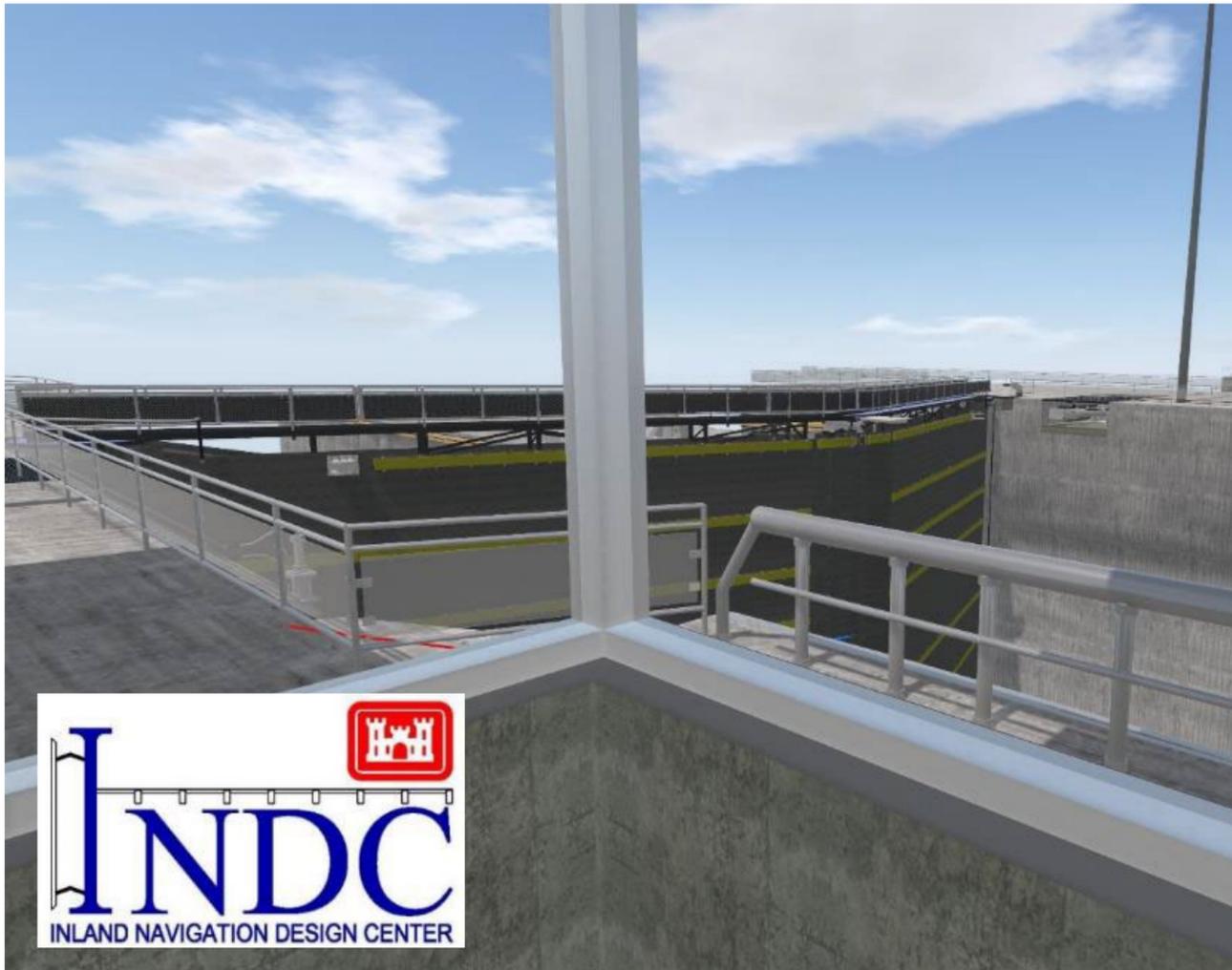
- Mississippi River - \$86.6M
- Illinois Waterway - \$73.2M
- Saylorville Lake - \$6.9M
- Lake Red Rock - \$5.1M
- Coralville Lake - \$5.0M
- Farm Creek - \$2.7M





INLAND NAVIGATION DESIGN CENTER (INDC)

Rock Island District leads the USACE Mandatory Center of Expertise (MCX) for inland navigation engineering and design. INDC leads the engineering and design for new locks and dams, major rehabilitation and standardization of components at USACE inland navigation projects.



- Soo Lock, New Lock
- NESP Lock 25 new 1200ft Lock
- Upper Ohio, Montgomery L/D, New Lock
- Brazos River, New Sector Gate
- Brandon Road Interbasin project
- Major Rehabilitation studies (13)
- H.M. Chittenden Lock, Miter Gate Replacement
- W.P. Franklin L/D, Lift Gate Replacement (composite)
- Canaveral Lock, Sector Gate Replacement (composite)

Illinois Waterway CONSOLIDATED Closures PROJECT

- Simultaneous closure of four locks on the Illinois Waterway – June through Sep 2023
- Provide critical repairs and maintenance to the aging navigation infrastructure.
 - Brandon Road Lock and Dam – Upper Miter Gate Installation, Miter Gate Machinery Replacement and Machinery Pit Rehab
 - Dresden Island Lock and Dam – Upper Miter Gate Installation, Miter Gate Machinery Replacement and Machinery Pit Rehab, Electrical System Replacement, Valve Recess Rehab
 - Marseilles Lock and Dam – Miter Gate Machinery Replacement and Machinery Pit Rehab, Electrical Crossover Replacement
 - Starved Rock Lock and Dam – Miter Gate Machinery Replacement and Machinery Pit Rehab





UPPER Mississippi River Restoration



Construction Underway

- Huron Island
- Beaver Island
- Keithsburg Division Stage I
- Steamboat (late FY 22)

Design Underway

- Steamboat Island Stage I

Feasibility Study Underway

- Lower Pool 13
- Green Island
- Pool 12 Forestry
- Quincy Bay





CEDAR RAPIDS, IOWA FLOOD RISK MANAGEMENT PROJECT



Regional effort with design support from St. Paul District

| Project | Location | Anticipated Advertisement | Estimated Range |
|---|-----------------|---------------------------|-----------------|
| Cedar Rapids Reach 1 McCloud Run Channel | Linn County, IA | 1 st Qtr FY22 | \$1M-\$5M |
| Cedar Rapids McCloud Lower Levee and McCloud Run Culverts | Linn County, IA | 1 st Qtr FY22 | \$1M-\$5M |
| Cedar Rapids 12 th Ave and CRANDIC Road Closures | Linn County, IA | 2 nd Qtr FY22 | >\$10M |
| Cedar Rapids CRST Pump Station | Linn County, IA | 2 nd Qtr FY22 | \$1M-\$5M |
| Cedar Rapids Reach 2, Phase I - Floodwall | Linn County, IA | 3 rd Qtr FY22 | >\$10M |
| Cedar Rapids Reach 4 Floodwall, Pump Station and Closures | Linn County, IA | 3 rd Qtr FY23 | >\$10M |
| Cedar Rapids Reach 2, Phase 2 - Floodwall | Linn County, IA | 3 rd Qtr FY24 | >\$10M |
| Cedar Rapids South Railyard Floodwall | Linn County, IA | 3 rd Qtr FY24 | \$1M-\$5M |
| Cedar Rapids Railroad Closures | Linn County, IA | 3 rd Qtr FY24 | \$1M-\$5M |



February 2022 Note:
Images displayed are at 5% level of design. Component locations, spacing and site layout is subject to change.

| Location: Will County, IL | | | |
|----------------------------|---|---|---|
| | Increment I | Increment II | Increment III |
| Details: | <ul style="list-style-type: none"> Site Prep Channel Rock Excavation Air Bubble Curtain Narrow Acoustic Deterrent Array Control Building Upstream Boat Launch | <ul style="list-style-type: none"> Electric Barrier Wide Acoustic Deterrent Array Complete Control Building RDB wall connect to lower guide wall Flushing Lock Downstream Boat Launch | <ul style="list-style-type: none"> Finish Engineered Channel |
| Estimated Range: | \$100M - \$500M | \$500M - \$900M | \$100M - \$500M |
| Anticipated Advertisement: | 2nd Qtr FY24 | 2 nd Qtr FY26 | 3 rd Qtr FY27 |

*Timeline for structural implementation will be further developed in the PED phase.



NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP) INFRASTRUCTURE INVESTMENT AND JOBS ACT (IIJA) PROJECTS



- The Navigation and Ecosystem Sustainability Program received a construction new start and construction general appropriations on Jan. 19, 2022, through the Infrastructure Investment and Jobs Act. The two projects funded were the Lock 25 1200' Lock and Lock 22 Fish Passage projects at \$732M and \$97.1M respectively.
- The NESP construction new start and construction appropriations mean that USACE will immediately begin developing a plan for completion of both projects, with a goal to begin construction as quickly as possible.
- The combination of ecosystem and navigation in a single USACE program required many years of coordination with both the navigation and ecosystem partners and it will alter the future of the Upper Mississippi River System (UMRS) to ensure it remains the vital transportation and ecosystem corridor for the next 100+ years.

For additional information see the website: <https://www.mvr.usace.army.mil/Missions/Navigation/NESP/>



LOCK 25 NEW 1200' LOCK

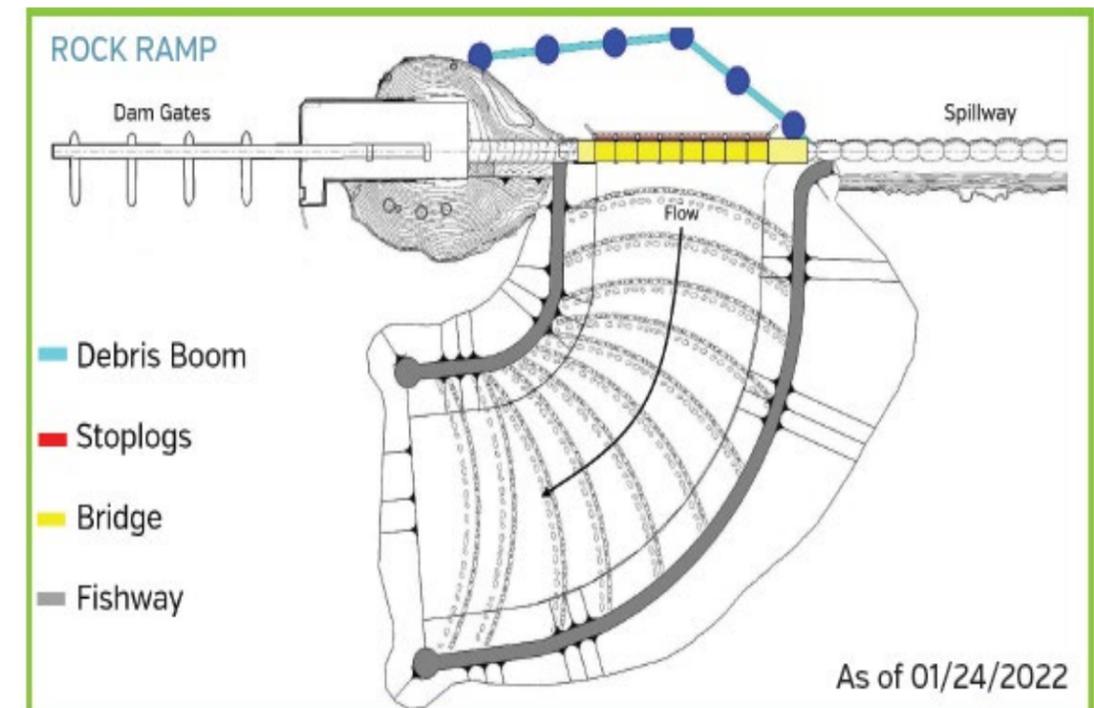
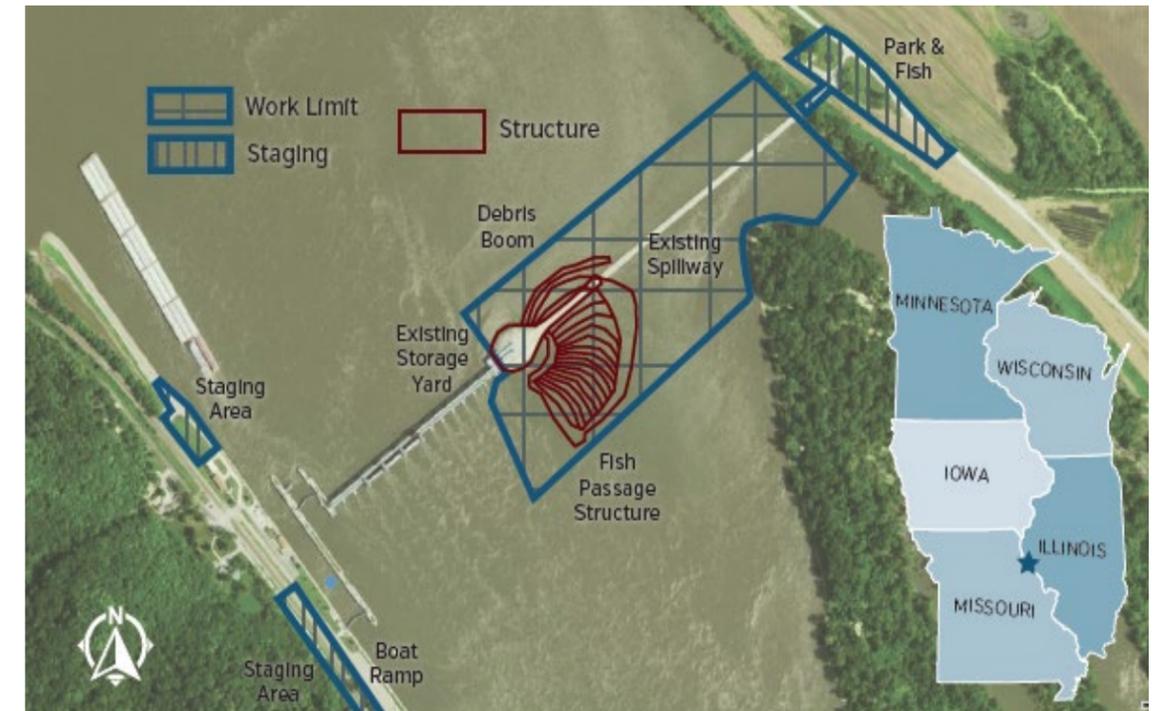


- The Lock 25 new 1200' Lock was fully funded at \$732M. This funding will be used to complete design and construct the project. The IIJA waived the Inland Waterways Trust Fund 65%/35% cost-share requirement.
- The primary purpose of the project is to improve efficiency, reliability, and safety for Navigation traffic transiting the facility along with adding additional operational redundancy at Lock 25.
- When complete, the new lock will reduce per lockage times from two and a half hours or more to approximately 45 minutes.



LOCK AND DAM 22 FISH PASSAGE

- The Lock and Dam 22 fish passage project was funded at \$97.1M. This funding will allow for completion of design and initiation of construction.
- The primary purpose of the project is to increase access to upstream mainstem river and tributary habitats. Increased access to upriver habitats will result in an increase in the size and distribution of 30 native migratory fish populations, effectively returning this area of the river to a pre-lock and dam state.
- When complete, the fish passage structure will permanently restore the connection between river pools for native fish species.



Navigation & Structural



| Project | Location | Anticipated Advertisement | Estimated Range |
|--|---------------------|---------------------------|-----------------|
| Dresden Miter Gate Install, Machinery & Electrical Replacement | Will County, IL | 3 rd Qtr FY22 | >\$10M |
| Brandon Rd Miter Gate Install & Machinery Replacement | Will County, IL | 4 th Qtr FY22 | >\$10M |
| Starved Rock/Marseilles Miter Gate Machinery Replacement | La Salle County, IL | 4 th Qtr FY22 | \$5M-\$10M |
| Lock and Dam 21 Concrete Replacement | Adams County, IL | 4 th Qtr FY22 | \$1M-\$5M |
| Red Rock Sluice Gate Renovations | Marion County, IA | 4 th Qtr FY22 | \$1M-\$5M |
| Red Rock Tainter Gate Fabrication | Marion County, IA | 4 th Qtr FY22 | \$5M-\$10M |



CIVIL, CHANNEL & ECOSYSTEM RESTORATION



| Project | Location | Anticipated Advertisement | Estimated Range |
|--|-------------------|---------------------------|-----------------|
| Saylorville Water & Sewer Infrastructure Repairs | Polk County, IA | 3 rd Qtr FY22 | \$1M-\$5M |
| Saylorville Trash Rack Debris Removal | Polk County, IA | 3 rd Qtr FY22 | \$100K - \$500K |
| Red Rock Waterline Replacement | Marion County, IA | 4 th Qtr FY22 | \$500K-\$1M |
| Red Rock Shoreline Protection | Marion County, IA | 3 rd Qtr FY22 | \$1M-\$5M |
| Saylorville Shoreline Repairs | Polk County, IA | 2 nd Qtr FY22 | \$1M-\$5M |
| UMRR Steamboat Island Stage I HREP | Cinton County, IA | 4 th Qtr FY22 | \$1M-\$5M |

Levee Repairs (PL 84-99)

Record flooding in 2019 and additional flooding in 2020 caused widespread damage to many levee and drainage systems.

Levee Project Repair Progress

- 19 Construction Complete
- 8 Construction Underway
- 1 Finishing Design/Contract Solicitation
- 3 In Project Design





EMERGENCY REPAIRS (PL 84-99)



| Project | Location | Anticipated Advertisement | Estimated Range |
|-------------------------------|-----------------------|---------------------------|-----------------|
| Hunt Lima Levee Repairs | Hancock County, IL | Solicitation Underway | \$5 - \$10M |
| Two Rivers Levee Repairs | Des Moines County, IA | 3 rd Qtr FY22 | \$1 - \$5M |
| East Peoria Sanitary District | Tazwell County, IL | 3 rd Qtr FY22 | \$500K - \$1M |
| Sny Levee Repair Reach 1 | Pike County, IL | 1 st Qtr FY23 | \$250K - \$500K |



BUILDING RENOVATIONS – 88TH RD & OTHERS



| Project | Location | Anticipated Advertisement | Estimated Range |
|---|-----------------------|---------------------------|-----------------|
| CELRE - Detroit Area Office, Building 403 & 405 Renovation | Detroit, MI | 2 nd Qtr FY22 | \$1M-\$5M |
| 88 th RD - Renovate OMS and Storage Building | Homewood, IL | 2 nd Qtr FY22 | \$1M-\$5M |
| 88 th RD - Expand Front Entrance and Repair Gate | Milwaukee, WI | 3 rd Qtr FY22 | \$1M-\$5M |
| 88 th RD - Provide Energy and resiliency upgrades for Various Building | Arlington Heights, IL | 3 rd Qtr FY22 | \$1M-\$5M |
| 88 th RD - Renovate USARC Building | Waterloo, IA | 4 th Qtr FY22 | \$1M-\$5M |
| | | | |



UPCOMING EVENTS

22 March 2022.....SAME Social/Networking Event

23 March 2022.....SAME Rock Island Post - Small Business Industry Day

12 April 2022.....Coralville, Eastern Iowa Event – Meet the Buyer



DOING BUSINESS WITH US



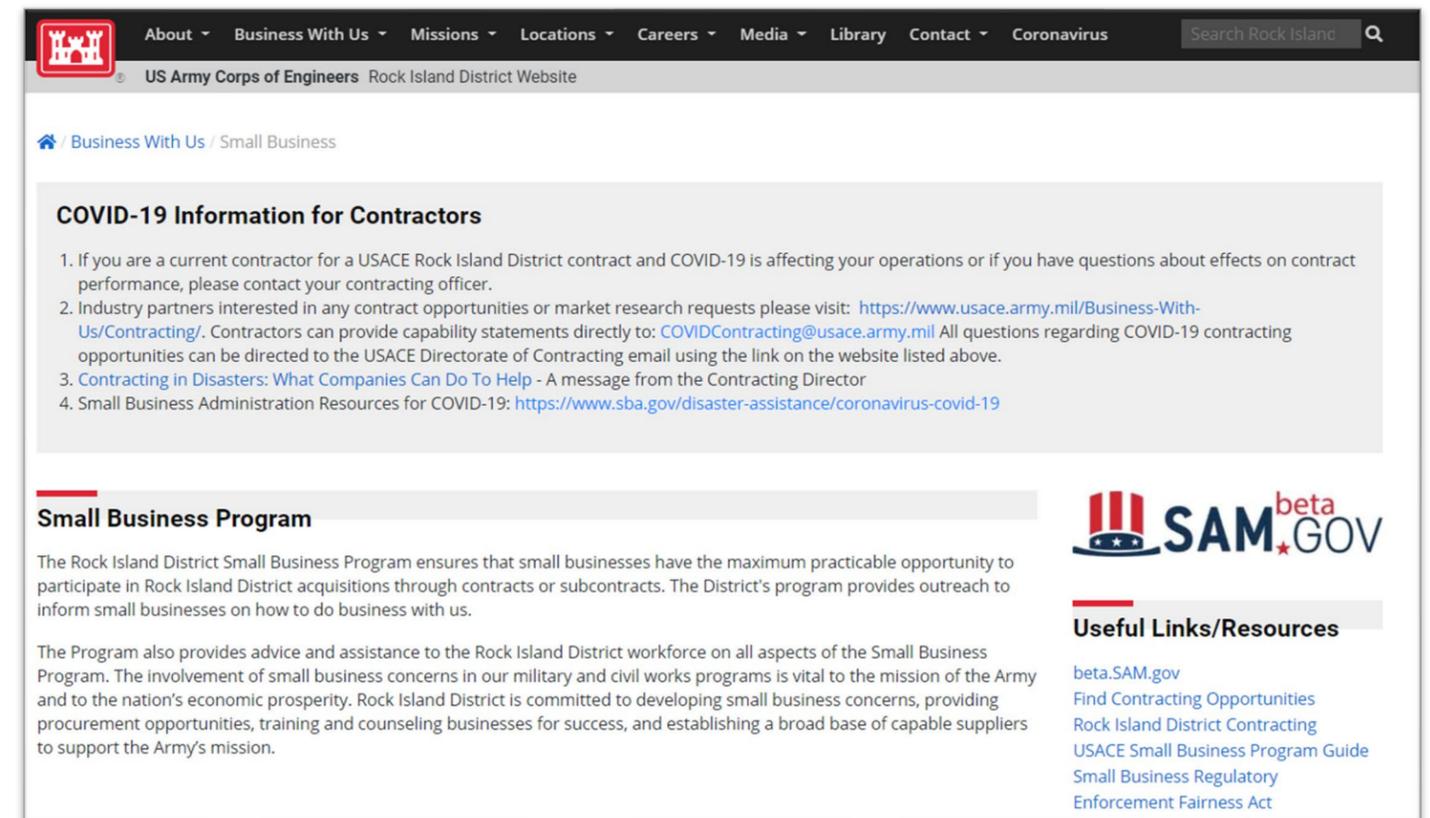
Websites for Industry Partners:

- www.mvr.usace.army.mil/Business-With-Us/Small-Business/
- <https://www.mvr.usace.army.mil/Business-With-Us/Contracting/>

- Upcoming training for industry or outreach events
- Contract Forecast Lists
- How-To's for Finding Opportunities
- Subcontracting Opportunities

Individualized Meetings Available to Discuss:

- Projects/programs and doing business with the District
- Potential connection with other District personnel and/or other resource partners
- Inclusion on District email list for ongoing communication





FY22 Industry Outreach Participation List



| Industry Outreach | Dates |
|--|---|
| St. Louis Industry Day | March 2 nd |
| Rock Island Post SAME Industry Day | March 23 rd |
| Scott Field Post SAME Industry Day | April 20 th - 21 st same.org/scott-field same.org/st-louis |
| Vicksburg District Industry Day | April 28 th |
| New Orleans District Industry Day | May 25 th |
| Association of General Contractors (AGC) – MO | May 25 th |
| NESP – Lock & Dam 25 Industry Day | June – July 2022 |
| SAME Small Business Conference – Nashville, TN | November 1 st – 3 rd , 2022 |

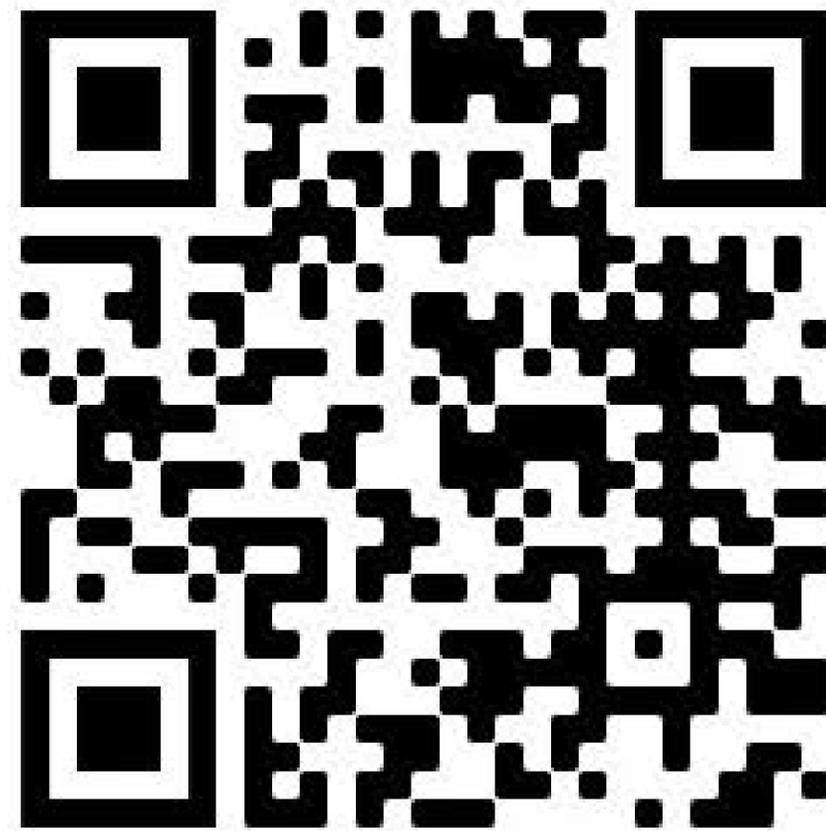


Question & Answer



Post Event Survey

Please take a moment to complete the short post event survey by scanning the QR Code below. All feedback is welcomed.





**U.S. Department of the Interior
National Park Service, Interior Regions 3, 4, & 5**

REGIONAL MAJOR ACQUISITION BUYING OFFICE

March, 2022

**Ron Kesterson
Small Business Specialist
NEKOTA MABO Lead**

National Park Service Mission

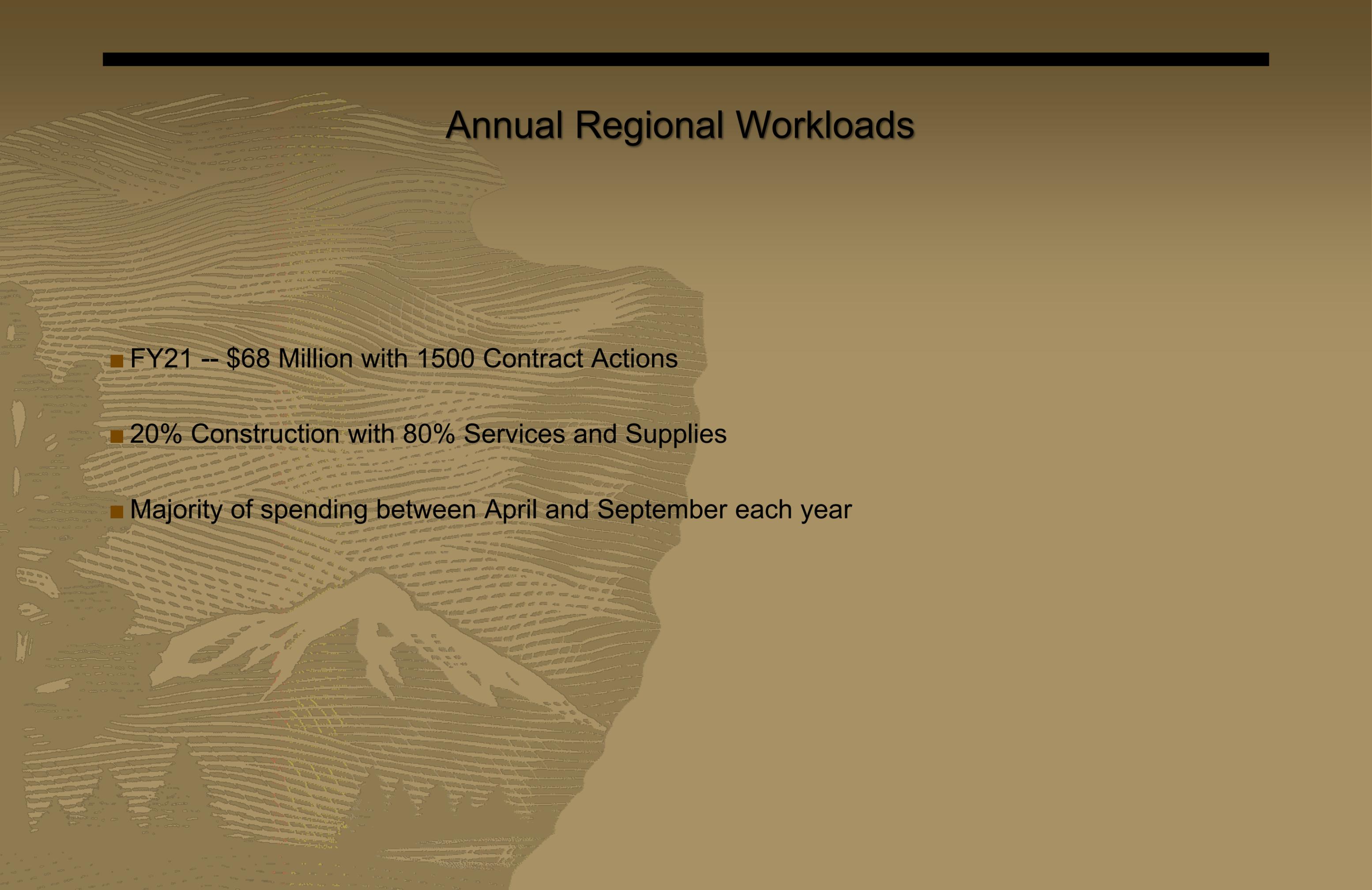
The National Park Service preserves unimpaired the natural and cultural resources and values of the National Park System for the enjoyment, education, and inspiration of this and future generations. The Park Service cooperates with partners to extend the benefits of natural and cultural resource conservation and outdoor recreation throughout this country and the world.



Introduction

- The National Park Service (NPS)
 - The NPS is a Bureau of the Department of Interior (DOI)
 - Made up of over 400 Sites
 - Divided into Department of Interior Regions
- There are 4 Major Acquisition Buying Offices (MABO) supporting regions 3, 4, & 5 (Midwest)
 - Midwest Region MABO (Omaha, NE)
 - Missouri MABO (St. Louis, MO)
 - Ohio MABO (Sagamore Hills, OH)
 - NEKOTA MABO (Keystone, SD)





Annual Regional Workloads

- FY21 -- \$68 Million with 1500 Contract Actions
- 20% Construction with 80% Services and Supplies
- Majority of spending between April and September each year

Business Lines

■ Supplies

- ATV/UTVs
- Fence materials
- Fuel & propane
- Grounds equipment
- Gravel
- IT equipment (computers, monitors, servers, switches)
- Building materials, doors, windows, plastic lumber walkway materials
- Radios
- Traffic signs
- Trailers
- Vault toilets/Prefabricated restrooms
- **Parks Utilize Purchase Cards (below \$10K)*

Business Lines

■ Services

- Aerial spraying
- Archeological surveys
- Historical research studies
- Demolition
- Elevator maintenance & repairs
- Security systems/Alarm monitoring
- HVAC services and repairs
- Dispatch services
- Exhibit reconditioning
- Waste collection
- Vehicle/equipment repairs
- Water testing
- **Parks Utilize Purchase Cards (below \$2500)*

Business Lines

■ Construction

- Concrete sidewalks (new & repairs)
- Fence installation & repair
- Housing, quarters & cabins rehab
- HVAC replacement
- New buildings & expansions/additions
- Asphalt repairs, paving & striping
- Roofing
- Trail construction
- Well drilling
- Sewer

■ Line Item/Major Construction

- Performed by NPS' Denver Service Center

■ **Parks Utilize Purchase Cards (below \$2000)*

Strategies

- Best Value Procurements
- Requests for Proposals
- Invitations for Bids
- Responsive and Responsible Contractors
 - Good Past Performance
 - Technical Capability
 - Adequate resources to complete the work
 - Quality work offered at a fair price



Small Business Socio-Economic Considerations

- Most actions are less the \$250,000 and are automatically reserved for small business
- Projects over \$250,000 are screened with focus on HUBZone, Service-Disabled Veteran Owned, Woman Owned or 8(a) before small business
- We use Small Business Dynamic Searches
- We use Sources-sought Announcements/Responses from SAM.gov
- Set-aside decisions are approved by COs, Small Business Specialists, and in some cases, SBA Procurement Center Representatives (depends on \$ thresholds)

Small Business

My contact info: ron_kesterson@nps.gov or (605) 574-3183
Regional Small Business Specialist / NEKOTA MABO Lead

Thank You!